

www.sign-update-magazine.co.uk

SignUP Date

SEPTEMBER/OCTOBER 2013 ISSUE 145 £2.50



The most innovative advance to the humble letter fixing since we first invented the idea in 1969!
Introducing a range of full colour locator cups available from stock, in small, medium and large

Available on-line @ **www.snapfix.com** or through your local distributor

SG LightSheet®

***Turn around times from
as quick as 3 days***

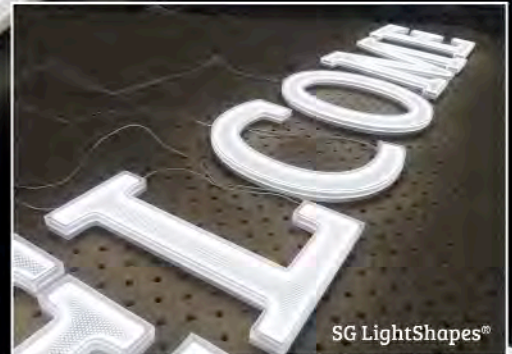
- Very Bright
- Very Efficient
- Very High Quality

***"The Most Versatile
Acrylic Light Sheet
You Will Ever Have Seen!"***

For More Information Visit Our Website

www.sglightsheet.co.uk

Made In The UK



SG LightShapes®



Plinth/Shelf Lighting



Magnetic Displays

Have You Checked Out Our
Online LED Shop Yet?

www.weloveleds.co.uk



Published by **SignUpdate** Ltd

www.sign-update-magazine.co.uk

Allens Orchard, Chipping Warden, Banbury, Oxon, OX17 1LX.

CONTENTS

- 5 **Welcome page**
- 6 - 24 **Product News**
The latest news on product offerings from around the sign industry.
- 26 - 41 **Product Choice**
Who's chosen what, including signage solutions and printers to name a few.
- 44 - 49 **Routing and engraving feature**
Jemima Codrington delves into the developments of both software and hardware in the routing and engraving field.
- 52 - 54 **Education and training feature**
We go inside the new traffic signage regulations and see what they mean for sign makers
- 56 - 76 **Sign News**
The latest news on product launches, events, partnerships from around the sign industry.
- 77 - 86 **Classified**
- 87 - 102 **Buyers Guide Directory**

Advertising Manager - **Martin Hinchliffe**.....Tel: 01784 605 601
email: martin@signupdate.co.uk

Editor - **Jemima Codrington**Tel: 07772 516 227
email: jemima@signupdate.co.uk

Graphic Design - **Tony Hinchliffe**.....Tel: 01784 605 601
email: tony@signupdate.co.uk

Accounts - **Linda Hinchliffe**.....Tel: 01784 605 601
email: linda@signupdate.co.uk

Publisher - **Roger Hinchliffe**.....Tel: 01784 605 601
email: roger@signupdate.co.uk

Subscriptions - Annual subscriptions are £14.00 including postage and packing • Europe €28 • Rest of world £28

Send Cheques and postal orders made payable to Sign Update Ltd to:

Subscriptions Department, Sign Update Ltd., Allens Orchard, Chipping Warden, Banbury, Oxon OX17 1LX

UK Online offer: £14 for 2 years - Register online and pay by credit card.

PRODUCTS AND EDITORIAL SUBMISSIONS

Sign Update welcomes news and information relating to new and improved products for possible coverage within the news and review pages. Sign Update however accepts no obligation to provide coverage or return unsolicited products which are sent to it.

Sign Update is always delighted to receive correspondence hints and tips for articles which should be sent in the first instance in outline form, together with the author's name and address. Manuscripts, photographs and other materials will not be returned unless accompanied by a stamped address envelope. No responsibility is accepted for any unsolicited materials.

Sign Update takes every effort to ensure the accuracy of the contents of the magazine and takes all reasonable care in accepting advertisements for publication, but makes no representation as to their accuracy or quality.

Sign Update or its agents accept no liability whatsoever for any claim or complaint from any contributor or third party as a result of any advertisement or editorial coverage. Sign Update gives no warranty as to the accuracy or validity of any claim made in the magazine or in any advertisement including any relating to the specification or originality of any goods or services. Advertisements are accepted only on the basis that the advertiser indemnifies the publisher or his agents against any claim brought by a third party for infringement or alleged infringement of its rights or any defamatory or derogatory statements or claim.



Prices from
£6,995 ex. VAT
Including delivery
&
Installation

**100% designed and
manufactured in
Europe**

- Standard sizes up to 2.2m wide and 7m long
- Custom sizes available
- Mount on any flat media up to 60mm thick
- 1 year on site warranty
- Allows single operator mounting
- Eliminates bubbles and creases
- Operate from either side

Josero Limited
Tel: +44 (0) 1954 232564
Email: info@josero.com
www.josero.com



SloanLED®

Simple Solutions for illuminating sign cabinets



SloanLED.com/sign-and-architectural/sign-cabinet-box



Inside the BOX

SloanLED offers a family of products designed for a variety of sign cabinet sizes. Create even illuminated signs that catch your customer's attention.

WELCOME *Page*

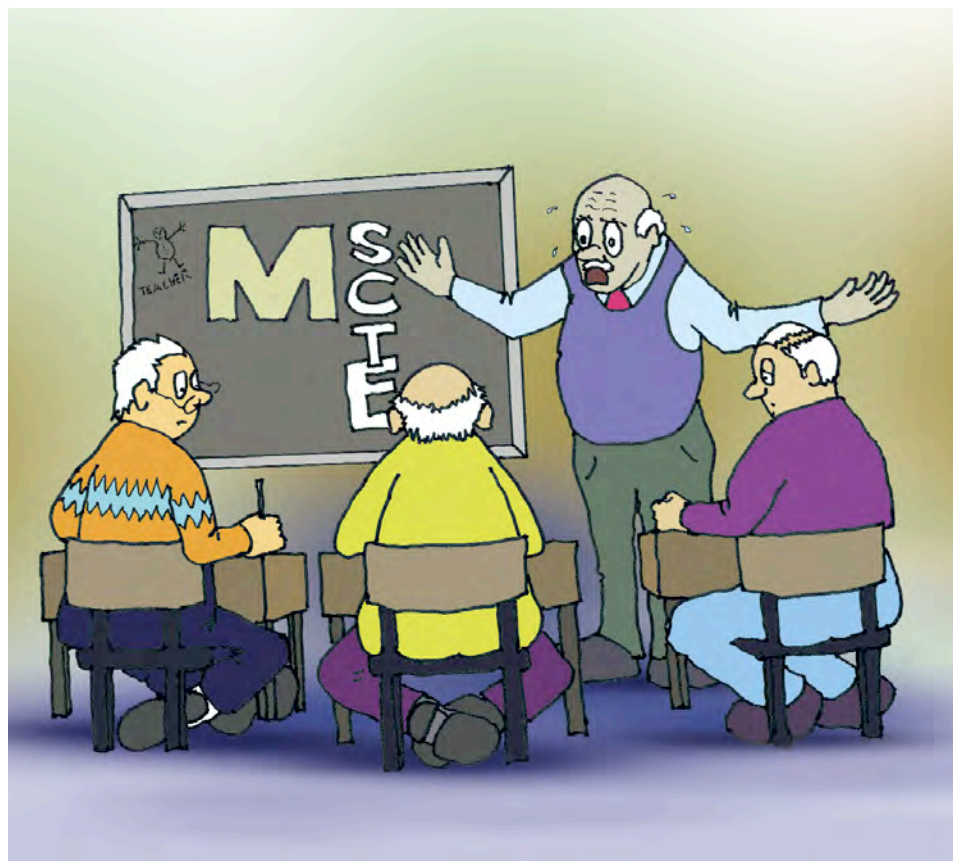
After a busy and blissfully warm summer, things are finally starting to wind down

It's September, a month synonymous with heading back to school, so it seems only fitting that we should take a look at the education and training available for sign makers as well. We tackle the ongoing issue of publicising scholarships and providing ongoing training for sign makers in the Education feature on page 52.

This issue features loads of post-FESPA success stories, a show that proved lucrative in many ways for some of our readers. Several deals were confirmed at the show, with companies adding the latest and greatest technology to their repertoire. You can read all about those in the Product Choice section starting on page 26. One of the things we noticed at FESPA were the number of CNC routers available as well as cutting edge lasers – no pun intended! We take a closer look at some of the software and hardware choices proving most popular in our annual routing and engraving feature on page 44.

Also taking place at both FESPA and the European Sign Expo were a number of awards, and we catch up with some of the winners in the Sign News section on page 56. Aside from Andy Murray's historic Wimbledon win, there was a win for the sign industry at SW19 thanks to some innovative graphics from Applied Media. This month's issue contains wealth of information about several new exciting techniques, ranging from vehicle wrapping to wrapping an entire tube station!

Happy reading,
Jemima



"For the umpteenth time, it's an M, not an N. The M has four line to it and the N has.....
Arkwright, would you not be better applying for a postman rather than the sign industry"

For all your LIGHTING Requirements

KP SB Ribbon LED's

£12.00
per metre

KP Ribbon LED's *

£5.00
per metre

KP3 SB modules

£1.05
each

KP2 SB modules *

£0.90
each

KP3 modules

£0.55
each

KP2 modules *

£0.45
each

* Available in White, Red, Blue or Green
(Ribbon also in RGB)

LED Modules, Ribbon & Convertors



MINIFLEX & REFLEX
Aluminium edgelite tracks.
Takes an 8mm thick panel.
Miniflex has a separate 12.
power converter. Reflex is
a larger track and has an
integral power converter.
Both can be supplied in any
length, with White, Red,
Blue, Green or RGB LED's

EDGE LIT SIGNS

Eye-catching displays for wall
mounting, desktop display or
cable suspension.
These highly visible and effective
signs are illuminated using LED's
in the Reflex or Miniflex light
tracks. They can be single colour
or RGB (colour changing).
Using 8mm clear acrylic panels
with simple text or complex logo
designs.
So... if you want the BEST in
Edgelit signs - why not buy from
the EXPERTS?



Edgelite LED Tracks & Signs

Call our sales team for
more information.
In fact - mention this
advert and we'll give you

10%
discount

on your first order!
In the meantime...



Kings plastics LTD
THE SIGNBUILD CENTRE

Kelso House, Waterloo Street
St Philips, Bristol BS2 0PH
Website: www.kingsplastics.co.uk

Telephone 0117 9411 411
Fax 0117 9411 811
email: enquiry@kingsplastics.co.uk

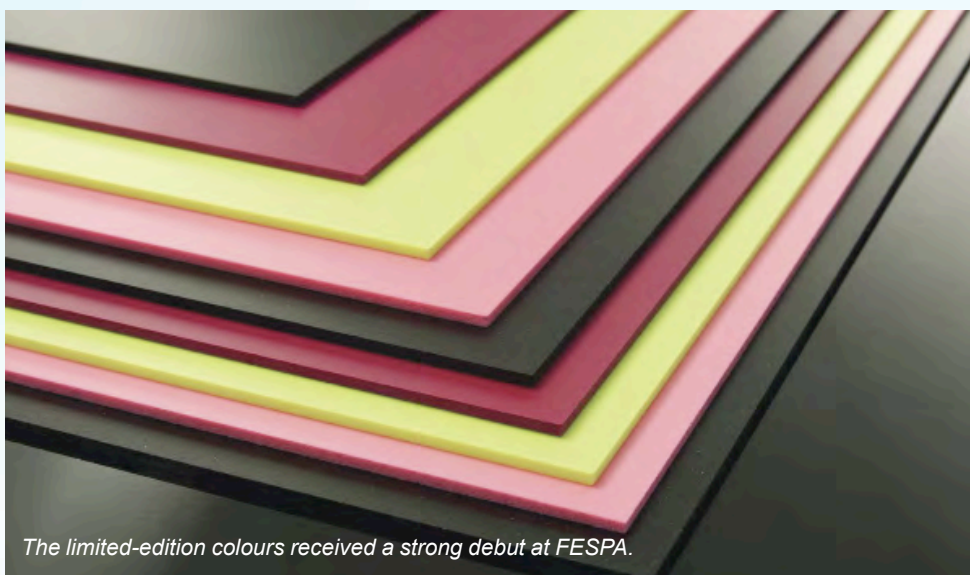
Brett Martin expands Foamalux range

Limited Edition colours make Foamalux the widest range of coloured foam PVC available

Brett Martin, the global manufacturer of plastic products for the construction, fabrication, print and display sectors, has announced the introduction of four new limited edition coloured sheets to its market leading Foamalux Colour PVC range; Neon Pink, Neon Green, Raspberry and Black Sparkle. These new additions set Foamalux Colours even further apart from its competitors, with 15 available colours to make it the widest collection of foam PVC available. This allows more creative possibilities for the sign and display market than ever before.

"Our industry leading Foamalux Colour foam PVC sheet range offers designers unlimited application possibilities in the creation of interiors, shop outfitting, signage and fabrication," comments Hayley Lowry, Marketing Manager, Brett Martin. "After thorough market research amongst end-users and our distributors, it was clear that the Neon Pink, Neon Green, Raspberry and Black Sparkle colours were the most popular out of all the samples we tested. We showcased our whole range on our stand at FESPA, and the positive response we had from visitors is testimony to this. The new colours offer further brightness and fun without compromising the established quality and performance of our Foamalux PVC sheets."

Lightweight, versatile and durable, Foamalux has earned a global reputation for its quality performance and endless applications in signage, display and print. The strong, durable rigid sheet is renowned for its consistent smooth matt surface that allows for excellent end results with screen printing, direct to substrate digital printing, and surface adhesion for vinyl and graphic applications.



The limited-edition colours received a strong debut at FESPA.

Foamalux Colour Foam gives sign makers more options

At half the weight of a solid substrate, the Foamalux Colour foam PVC sheet range is available in thicknesses of 3mm or 5mm, and comes in a range of sheet sizes. The limited edition colours are available in 3mm. The whole range is self-coloured throughout, which means that the coloured edge is maintained after cutting, engraving or routing.

The 15 available colours include Strawberry Red, Red, Orange, Sunburst Yellow, Yellow, Ivory, Green, Blue, Light Blue, Grey, Black and the four new limited edition colours Neon Pink, Neon Green, Raspberry and Black Sparkle.

Brett Martin's Foamalux foam PVC range is available throughout Europe and is one of the most extensive ranges in the world.

• **Foamalux White UV stable foam PVC sheets are available in a range of thicknesses 1-19mm with a bright white finish.**

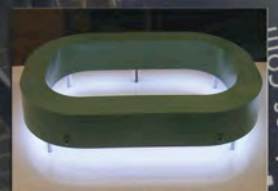
• **Foamalux Colour with a palette of 15 colours in a matt silky smooth finish is the ultimate palette available for sign, print and display.**

• **Foamalux Ultra is durable and rigid in white plus six colours in a high gloss finish, which provides high end appeal and improved UV protection. It is available in white plus six colours and a range of thicknesses and sheet sizes. It may be suitable for outdoor use.**

• **Foamalux Xtra is the 'green' choice. It comprises a core of up to 80% recycled material in white, available in 3, 5, 10, 13 and 19mm thicknesses.**

For more information on the new Foamalux Colours range visit bit.ly/New-Colours or email mail@brettmartin.com.

Nationwide Bespoke Sign Trade Manufacturer



SYGNET

www.sygnetsigns.com

Sygnnet Signs - 129 Humberstone Rd Leicester LE5 3AP - Tel - 0116 262 6288



Cutting tools for the professional!

Access the latest and best tools in the trade!
Now available throughout the UK through ATA Engineering!

POLISHING



**NEW RANGE OF
BALANCED CUTTERS
FOR IMPROVED
SURFACE FINISH AND
LESS VIBRATION**

V GROOVING



ROUTING



ATA Engineering Processes
Unit B, ATA House,
Boundary Way
Hemel Hempstead
Herts, HP2 7SS

www.ataeng.com

sales@ataeng.com

01442 264411

Drytac Europe announces new ViziPrint SEL

New polyester film is for solvent, eco-solvent and latex printers

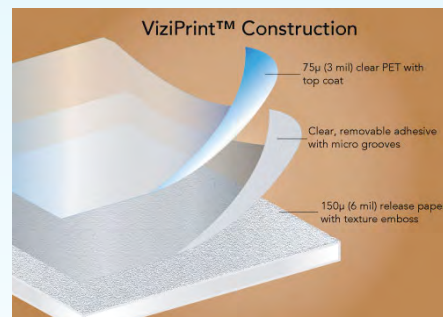
Drytac Europe, the Bristol, UK-based manufacturer of products for graphics finishing and display, has launched ViziPrint SEL polyester film for solvent, eco-solvent and latex printers. ViziPrint is a printable, clear, 75µ (3 mil) polyester film with a unique removable and repositionable adhesive.

ViziPrint can be easily applied to glass, acrylic and other non-porous surfaces without the need for floating on water. As such, it is ideal for the creation of high quality graphics for retail storefronts, POP displays and backlit displays. It is highly versatile and can also be used for quick applications such as affixing a menu to a restaurant window.

Steve Broad, Sales Director for Drytac Europe, comments, "Installing a ViziPrint graphic is a very simple process. Users just position the graphic, remove the release liner and smooth out any air bubbles with a squeegee. There is no need for a professional installation – the customer can install the graphic in most cases."

Pricing and availability

Drytac's entire range of films and adhesives is exclusively distributed throughout the UK and Ireland by Antalis. For the most up-to-date pricing and availability, please visit www.antalis.co.uk



For further information on Drytac and its leading range of films and adhesives, please visit www.drytac.co.uk

Zapkut launches Cleankut knife head

Product hailed as the complete, affordable sheet cutting solution.

Traditionally, smaller signmakers have used a plethora of tools for sizing, routing and edging a variety of different sheet materials – tools which add to workshop clutter and which all need maintaining and ultimately replacing.

With the recent introduction of 'Cleankut' knife head and floating router head options for its ZK and ZM vertical panel saw systems, British wall saw specialist Zapkut now offers a complete sheet cutting solution for smaller signmakers, simplifying operations and cutting costs.

Portable ZK

The ZK range of portable panel saw frames offers the benefits of a wall saw in a genuine 'go-anywhere' package. When folded, these units fit easily into even the smallest of vans, ready for deployment anywhere, in seconds.

The ZK range's tripod leg system, ensuring stability on virtually any terrain, and its compatibility with a wide range of saw heads, now including cordless examples, mean these machines are ready for action anywhere, any time.

ZK units are also ideal for permanent installation in smaller workshops with limited budgets and cutting workloads: prices start at just £945. The ZK8 handles sheets of up to 8' x 4' (2.4m x 1.2m) while the ZK10 caters for larger sheets, sized up to 10' x 5' (3.2m x 1.6m).

A standard circular saw head makes short work of accurate panel sizing and makes precise repeat cuts simple and swift. The optional Cleankut knife head is perfect for the silent, dust-free cutting of softer materials such as Foamex and corrugated boards.

Compact ZM

Zapkut ZM moving-column vertical panel saws are the ideal solution for smaller signmakers with heavier cutting requirements. With its moving-column design, the ZM has a remarkably compact operating footprint, making it the natural choice for workshops with limited space to play with.

Priced from £2,495, the ZM range includes the ZM12, for sheets of up to 8' x 4' (2.5m x 1.2m) the ZM16, taking boards of up to 10' x 5' (3.1m x 1.6m) and the ZM 21, with a maximum sheet size of 10' x 7' (3.1m x 2.1m).

Robust and easy to use, the ZM's versatility is greatly enhanced by the new optional floating-head router, ideal for v-grooving Dibond and other composite materials for the manufacture of three dimensional items such as light boxes.

Zapkut saws cut and rout a wide range of materials, including acrylics (especially the thicker, harder sheets that can present serious problems with other cutting systems) Foamex, Dibond, Corex, solid aluminium, hardboard, chipboard, MDF and plywood.

Both ranges offer plunge and bevel capability, built-in scales for rapid and accurate dimensioning, mid-height sheet supports for smaller work-pieces, quick and easy switching between cross and rip cutting, and compatibility with a wide range of dust-extraction units.

For more detail on the Zapkut ZK and ZM ranges, as well as the Cleankut and router head attachments, please visit www.zapkut.co.uk – watch the product videos, accessible from the Products page, to see the machines in action – or call Zapkut on 0118 970 1950.



"The Cleankut knife head for the portable ZK (L) and Compact ZM (R) gives smaller signmakers more options for sheet cutting"

SNAPFIX launches new line of locator cups

*The global supplier of letter fixings has launched a completely unique range of multi-coloured locator cups aptly named **RAINBOW***

This innovative product now allows the sign maker to match their panel or letter colour to the cup fixing with a varied choice of colours, and is available in a more user friendly pack of 100 sockets in sizes Small, Medium and Large which enables the product to be used across any size range of letter.

As with the original SNAPFIX product, RAINBOW is UV stable, frost resistant and able to withstand global temperature variations and comes with a lifetime guarantee.

"We have made a major financial investment and put a lot of time into RAINBOW and we are extremely proud of the product,"

Mark Ashcroft, SNAPFIX Managing Director, explains the decision was made to invest in the products after multiple requests from larger clients with regard to making the locator cups stand out on certain types of designs. "The only option for the sign maker was to paint them, which is not advisable and voids the guarantee, so it was paramount from our point of view to find a solution. We now have, and this has been proved by the exceptional pre-launch orders for RAINBOW locator cups that have been placed by our clients. What then followed was a significant investment in additional equipment, research and assistance from larger material suppliers with colour matching, which has led us to produce an excellent range of colours for a product that is already a global market leader."



The new line of locator cups come in Small, Medium and Large for versatile usage.

New product line blends looks with performance

A large quantity of stock in the full colour range has already been taken on by one of SNAPFIX's major clients, leading trade supplier TRADE-LETTERS.COM, who commented they are being very well received. "In the current climate, the sign maker is looking at every possible edge to make sure their products stand out from the crowd. Utilising RAINBOW does this, as the finished product looks incredible and is a definite step in the right direction for sign makers who want to

supply a quality and aesthetically pleasing product to their customers. Not only is it more cost effective than painting, it results in a superior end finish."

Ashcroft notes that the new line was a long time in the making. "We have made a major financial investment and put a lot of time into RAINBOW, and we are extremely proud of the product," he says. "It has been very well received within the trade as it is clearly evident there has been a gap in the

market and for many years a solution to painting the cups has been much needed."

SNAPFIX was established in 1969 when they first patented the locator fixing and now sell their fixings through a network of leading distributors in 28 different countries.

For further information or samples please call 0844 800 7866 or visit www.snapfix.com



DIGITALLY PRINTED

**Vinyl
Banner
Mesh Banner
Textiles**

and many other roll medias



- **Printed at 1200 dpi**
- **Amazing Exhibition Quality on all Media's**
- **Environmentally friendly Latex Inks on all media's**

Call JKN Digital **01772 722735**
sales@jkndigital.co.uk

Mounting & Finishing Service available on request



Celebrating 25 years in the industry

JKN DIGITAL printers of

Wallpaper

Vinyls

Banners

**Vehicle
Graphics**

**Exhibition
Graphics**

**Print
Finishing**

**Window
Graphics**

Posters

3D Displays

Backlits

Textiles

Nationwide Delivery & Installation



All enquiries to Email sales@jkndigital.co.uk Tel 01772 722735

 Please enquire about
greensolutions
A division of JKN DIGITAL Ltd
Manufacturing Products that Respect Mankind and the Environment



PRODUCT *News*

Graphtec GB upgrades its flagship cutter

The flagship FC8000 plotter/cutter from Graphtec GB has been upgraded and is now available as FC8600 but at no increase in price.

The cutter offers a number of productivity enhancements, including Ethernet connection as a standard feature, a much faster activated registration mark sensor within Graphtec's proprietary ARMS 5.0 (Advanced Registration Mark System) and both Cutting Master 3 and Graphtec Studio software programs as part of the new offering.

The FC8600 now provides higher productivity levels at a maximum speed of 1,485 mm/sec, sustaining the machine's status as the "fastest in class" plotter/cutter currently available. It provides a maximum cut area of 610mm x 50m, has an enhanced cutting force of 600gf and will cut media up to a thickness of one millimetre.

The ARMS facility claims unparalleled media plotting and cutting accuracy by comparison with any similarly positioned solution via four-point rather than the traditional three-point registration. This contributes to higher and faster productivity levels, greater precision and enhanced ease of use.



For further information, visit www.graphtecgb.co.uk or telephone 01978 666700.



ADS has it taped

A range of application tapes from R-Tape and 16 new matt colours for the MACtac MACal 8900 Pro series of media are among the latest developments announced by Amari Digital Supplies. The range of tapes includes ApliTape 4075, ClearChoice AT60 and Conform Application Tapes with RLA (4050 Medium Tack and 4070 High Tack), all of which are supplied as full logs and slit to customer specifications if required.

The 16 new matt colours for the MACtac MACal 8900 Pro Designer's Series of media supplement the original 32 gloss and 52 matt colours, all of which incorporate a removable solvent-based adhesive. The new colours are predominantly pastel shades to complement interior decoration trends reflected in the media and include Silk Grey, Lagoon Blue, Pastel Turquoise, Magnolia and Antique White and Violet.

For further information, visit www.amaridigitalsupplies.com

INNOVA responds to sign makers' needs

The continued search by sign makers for lighter, thinner, "greener" and ultimately cheaper materials has driven INNOVA Solutions to develop new and improved additions to the NovaBond High Strength Bonding Tapes portfolio.

The new XS range embodies the constant research undertaken by INNOVA and its key partners in the sign industry to keep pace with and offer solutions for bonding requirements to new powder coating and paint systems and the adoption of recycled substrates. Collectively, these can exhibit very low and often inconsistent surface energies that make them difficult to bond.

With a range of crystal clear, white, grey and black products available in a thickness ranging from 0.22 to 0.25mm as standard and providing slit widths from six up to 900mm with a 0.5mm tolerance, the NovaBond XS range covers every sign making eventuality. Further complementary developments to the range will be the launch of two new surface primers, the first of which (NovaBond Metal Surface Primer) is specific to bare metals, while the second (NovaBond LSE Surface Primer) is designed to act on substrates such as recycled plastic and powder coatings. This will make them more receptive to the functional groups within the NovaBond adhesives matrix.

INNOVA has also introduced the NovaBond OP range. As the name implies, this comprises a group of selective products designed to deliver optimum performance on applications where ultimate bond strength is less critical and where price is a motivating factor.



For further information, visit www.innovasolutions.co.uk

There's only one

DIBOND®

...and there's only
one place to buy it.

Make sure you and your customers can have PEACE OF MIND by using a branded, European manufactured Aluminium Composite sheet, ensuring that you are complying with all the UK REACH and ENVIRONMENTAL LAWS. Whether it be **DIBOND®**, **DIBOND® digital** (for the flat bed printers) or **DILITE®** you know that you will get quality, value for money and reliability every time without worrying about what is in the product. Give Amari a call and get **DIBOND®** for your sign.



www.amariplastics.com

Brought to you by

Amari
PLASTICS PLC

Atlantic launch NEOLT Shield 1650 laminator

The new Shield 1650 is a new pneumatic laminator for car wrapping and sign making

The Shield laminator range reduces set up and preparation times with the added benefit that the machine does not need any specialised personnel to operate this easy to use laminator. The Shield is designed and manufactured to accommodate the widest range of applications. The Shield can also be fitted with vertical online exit cutting units as an optional feature.

"The shield platform is designed and manufactured to fit the widest forms of use."

The Shield was recently demonstrated at the Car Wrap Competition at FESPA 2013 and was part of the competition winner's prize.

The benefits of the Shield series are:

- Plug & play; the shield range is equipped with internal compressor: just plug in, bring the machine to temperature and start working.
- Auto media sensing: the shield's air pressure system automatically adapts to the different thicknesses and to the frequent differences of media. The rollers simply adapts to the surface in real time.
- On line cutting: the Shield range has two exit vertical cutting units as optional which can increase productivity, additionally positioned according to the specific user's requirement. Moreover, you can also add the horizontal cutting unit.



The Atlantic NEOLT Shield 1650 is ideal for car wrapping and sign making.

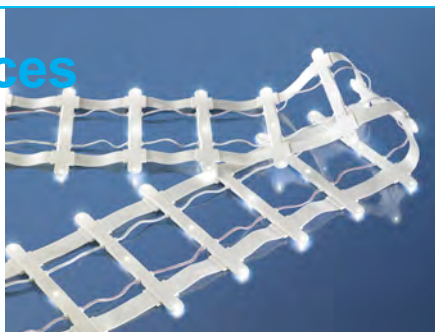
SloanLED Introduces the SignBOX™ II

SloanLED is excited to introduce SignBOX™ II, the next generation in sign cabinet lighting. SignBOX II is a great solution for single- and double-sided cabinets with can depths as shallow as 5 inches.

SignBOX II helps the sign fabricator create the perfect grid of light for optimum cabinet illumination with. Modules are affixed to flexible straps. SloanLED's fully assembled innovative design makes it easy to install, product for new construction as well as retrofits.

SignBOX II products use SloanLED's Constant Current Technology, which eliminates current changes from forward voltage variation and prevents damage from over-driving LEDs and runs on SloanLED's standard 12 VDC power supply. It is available in two shades of white 6500K and 5000K, and in single and double-sided configuration. SignBOX II is UL and cUL recognised CE and CSA certified, and RoHS and WEEE compliant, and carries a five-year limited warranty, and comes standard with 16 mounting clamps. To order SignBOX II contact your SloanLED distributor.

More information can be found at www.sloanled.com.



SignBOX II helps the sign fabricator create the perfect grid of light for optimum cabinet illumination with.

- Eco-friendly: the air pressure system has a real low energy consumption re turn on those machines fitted with electric motors.
- Offers a low investment with full upgradeability.
- Cold or hot: the basic version is for cold lamination, with heated rolls up to 50°C as optional.

The shield platform is designed and manufactured to fit the widest forms of use, from vehicle and environment wrapping to include all kinds of applications of visual communication and sign making.

For more information, please visit www.atlantic-ts.com.

ORAFOL launches petrol resistant film

At the FESPA show in June, German based ORAFOL Europe GmbH came out with a brand new digital printing film – ORAJET® 3959.

This new digital printing film has been developed specifically for advertising graphics that are applied near the fuel pumps on gas tanks. ORAJET® 3959 is resistant to the occasional petrol spillage when combined with ORAGUARD® 259, making this the ideal product of choice for this type of application. The material is printable with solvent-based inks, UK- or Latex inks.

For more information, visit the website www.orafol.com.

The new ORAJET® 3959 is printable with solvent-based inks, UK- or Latex inks.



Quality Castings Polyurethane - Aluminium - Bronze



BENENDE



SIGNS OF THE TIMES
— QUALITY CAST SIGNS —

T: 01525 874185
enquiries@sott.co.uk

www.sott.co.uk

High Performance Adhesives & Adhesive Tapes For Signmakers



Eurobond

ADHESIVES LIMITED

www.eurobond-adhesives.co.uk
sales@eurobond-adhesives.co.uk

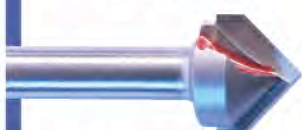
T 01795 427888



FOR ALL YOUR CNC TOOLING AND CONSUMABLES

www.cncroutershop.com

- A wide range of signmaking tools with results that don't disappoint
- Maintain optimum cut quality with our range of collets and cones
- Enjoy 24 hour ordering at best prices with next day delivery*



cncroutershop.com

A division of **AXYZ**
INTERNATIONAL

*Next business day delivery is normally available for orders placed by 3pm

GMG launches GMG ColourProof 5.5

Major update of popular, most accurate colour proofing system focuses on greater performance and user interface.

GMG, a leading developer of high-end colour management and proofing solutions, has announced the release of GMG ColourProof 5.5, a major update of its popular proofing software.

"Our GMG ColourProof customers continuously expect the highest output quality along with reliable and consistent processes. Errors can be expensive, and colour predictability is extremely critical," explains Michael Farkas, Director Business Unit Graphic Arts at GMG. "They rely on GMG ColourProof as the quality reference in contract proofing which, for them, makes their lives easier. With the world's largest team of colour experts and over 25 years of corporate experience, GMG understands every aspect of colour management."

"Users will not only find much quicker startup and job creating times, but some really helpful user interface improvements – particularly within the new Manual Job Manager."

"Many of the new GMG ColorProof 5.5 features are in response to customer requests for greater performance and usability.

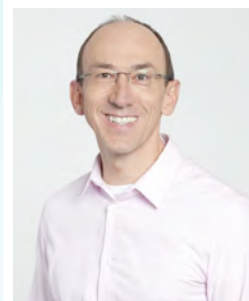
ity. Users will not only find much quicker startup and job creating times, but some really helpful user interface improvements – particularly within the new Manual Job Manager," adds Farkas. "Meanwhile, customers working with packaging will benefit from the enhanced handling of white ink and transparent areas when proofing on foil, along with enhanced integration with GMG OpenColor.

And, GMG DotProof users will find a much sharper dot along with GMG ColorProof's accurate color."

One of the more significant features is an automatic alert. GMG ColourProof often works unattended, however there are times when attention is needed – for example, to load paper, calibrate a printer, or fix a job error. GMG ColourProof now alerts the administrator when attention is needed. Multiple email recipients can be notified, so the ColourProof alert will not be ignored. This can save hours. If an error is not recognised for a few hours, jobs will be queued and a company might miss some deadlines.

A faster version of GMG ColourProof

GMG ColourProof has undergone an extensive rebuild to improve user interface speed.



Michael Farkas, Director Business Unit Graphic Arts at GMG.

The required time to create a new job from selecting the file until ready to print has been cut in half. GMG ColourProof startup time was reduced from 45 seconds to 10 seconds on GMG's test system.

Improvements to the user interface

GMG ColourProof 5.5 comes with a new Manual Job Manager that offers a toolbar for the most common com-

mands. Job status is clearly indicated with a green, orange or red colour, giving the operator instant feedback. With more new GMG ColourProof features, a Database View offers colour-related information such as proof standards and spot colours, while a separate view provides configuration settings. GMG ColourProof now provides a 'save job report' feature, containing all relevant job information and image settings.

Other ColourProof features have been added to assist with packaging jobs and prototypes, such as White Profiling, Roland Cutting and Remote Proofing. GMG ColourProof 5.5 is available through GMG distribution now.

For more information, visit the website www.gmgcolor.com.

Delcam announces the imminent launch of ArtCAM 2013

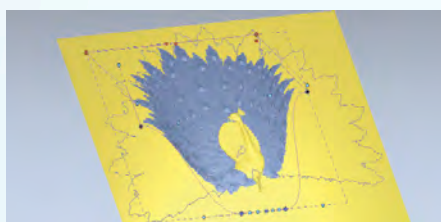
Delcam will release ArtCAM 2013, its latest range of artistic design & manufacturing software for sign makers, in mid September.

In this release, ArtCAM Express has seen a number of improvements to its line (vector) drawing & editing features. As sign makers often work with imported customer artwork, ArtCAM Express now includes a number of quick select options, such as selecting all vectors of a specific size or thickness to help identify and prepare these vector designs for machining. These vectors can then be deleted, moved to another vector layer with the Vector Tools Module or edited, for example.

ArtCAM Insignia 2013, the mid-range CAD/CAM product includes all this and more. This introductory 3D modelling package covers an array of 2D & 3D design and machining functions. One of the latest 2D advancements is its ability to distort 2D artwork in real-time. This means that users can

see their selected text for example being distorted and altered as they move their cursor. Designers can now also use a new 'Fluting Toolpath' to transform their 2D artwork into decoratively machined pieces. Distinctive tapered finishes can be machined to create unique text, patterns and cuts.

Last but not least is Delcam's signifi-



With the new ArtCAM Insignia sign makers can distort 2D artwork in real-time.

cantly enhanced advanced artistic CAD/CAM package, ArtCAM Pro 2013. ArtCAM Pro users, in addition to being about to created tapered designs with the Fluted Toolpath available in Insignia also have the option to machine fluted weaves. These can create some stunning borders or textured sign backgrounds.

ArtCAM Pro is also host to powerful interactive distortion modelling. To demonstrate Delcam took the iconic release image for ArtCAM 2012, the peacock, and using the new relief distortion functionality selected the bird's outspread feathers and distorted them in real-time, followed by the feathers on the body to create a completely new piece of relief artwork.

To find out more about ArtCAM 2013 go to: www.artcam.com.

DTG Digital release new Viper2 Direct To Garment printer

DTG Digital is well known for its Direct to Garment printers, with over 8000 installations to date. In fact there are more companies that rely on DTG Digital than any other brand globally.

Now the legacy continues with the release of the New VIPER 2 garment printer designed to replace the award winning Viper model that has been an industry icon for the past 5 years.

The new Viper 2 brings all the features like ONE PASS print technology, a through printer conveyor bed for oversized prints and WIMS white ink management from the original Viper but with more.

According to Steve Richardson CEO of Impression Technology manufacturers of the DTG digital range, "We wanted to increase the speed and simplify the user interface to make the new Viper2 into something that printers will find far easier to maintain and operate. With the rise of Internet sales our customer base and their needs have changed, so we needed to evolve.

"Customers want to print single orders through to hundreds reliably. We have worked hard to bring about what we believe is the most rugged printer with far less maintenance at a better price point in the market. Printers just want to print they don't want to

shake cartridges and squeeze bags to manage inks! The new Viper 2 achieves this by way of some smart but simple engineering. Our DTG manufacturing team have developed from a progression of building so many machines over the years."

"I'm very confident that printers will adopt the Viper2 as a breath of fresh air in DTG printing and continue the legacy which is the DTG Viper."

He concludes, "We know what is needed from printers, and this is the core difference with DTG Digital and the reason we are the most trusted brand globally. I'm very confident that printers will adopt the Viper2 as a breath of fresh air in DTG printing and continue the legacy which is the DTG Viper."

The Viper2 brings a number of new features that complement the growing Internet sales and print for profit markets. An all-

new Garment platen system called the 4-2-1 allows prints to XXXXL oversized garments, 2 standard garments or 4 smaller in one system. It also features an advanced ONE PASS white and colour option with greater laydown of ink and the patented WIMS (white ink management system) is still retained, but with a shorter ink tube length that is constantly pressurised at the print head. This is an industry first.

Overall colour and print consistency has also reached a new level because of the pressurisation of inks through the entire print path including the printhead. Maintenance is almost eliminated with only weekly cleans required; a special cleaning cartridge is also able to be used for shutdown over longer periods.

The Viper 2 is a new printer by DTG Digital is currently available on limited release in Europe and Asia as of August with USA towards the end of year. More information is available by contacting the DTG Digital offices through www.dtgdigital.com.



The impressive Viper2 is on limited release in Europe as of August.

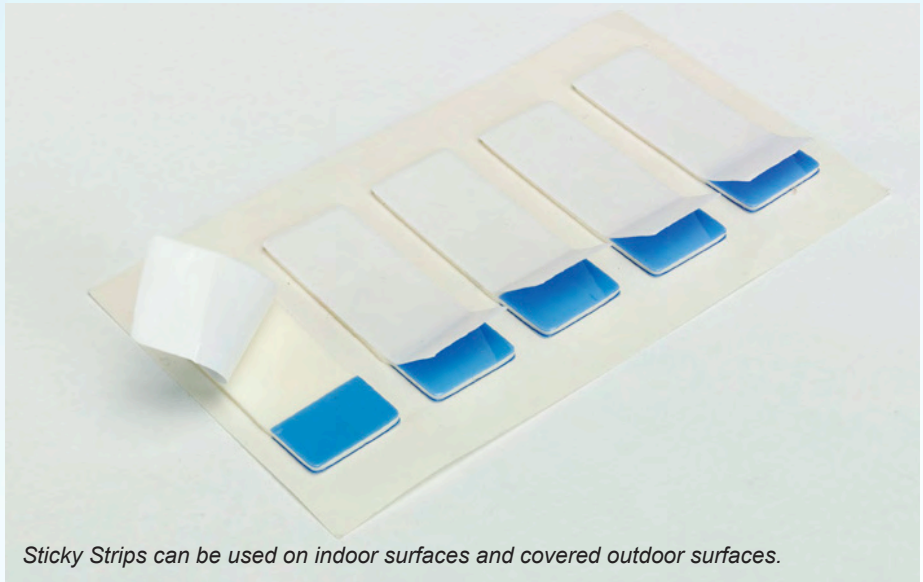
Eurobond Adhesives launch new “Sticky Strips”

The strips are removable and self-adhesive for easy use.

Sticky Strips are individual strips of foamed acrylic tape supplied on a roll that can be used to bond posters and signage to walls, bond exhibition graphic panels to booth walls, bond point of sale/point of purchase material in store, promotional signs to the tops of petrol pumps etc. ‘Sticky Strips’ will adhere to most metals, many plastics, painted plasterboard, glass and wood. They can be used on indoor surfaces and covered outdoor surfaces.

Each individual ‘Sticky Strip’ has a simple pull tab at one end which when pulled, elongates the adhesive peeling it away from the surface without any damage and without leaving any residue to the surface below.

Sticky Strips are clean and simple to use. For your free sample please call 01795 427888 NOW!



Sticky Strips can be used on indoor surfaces and covered outdoor surfaces.

Drytac launches new HCW Laminates

Drytac Europe has launched a new range of Protac high coat weight (HCW) pressure-sensitive laminates designed to overcome the challenges faced when laminating UV-printed output.

On the introduction of the new laminates, Steve Broad, Sales Director of Drytac Europe, comments, “As UV printers are now regularly used in the creation of permanent and semi-permanent signage, we have introduced our HCW laminates to extend both the life expectancy and colour integrity of all UV printed output. In addition, the HCW laminates add anti-scratch and anti-graffiti properties to the printed signage.”

All high coat weight films from Drytac have UV inhibitors within the adhesive – a clear coating that adds longevity to all UV inks. Steve Broad explains, “One of the problems of UV ink is its limited outdoor durability in south facing light conditions. This is due to the fact that the inks are manufactured with minimum levels of inhibitors so they cure more efficiently. Drytac Protac HCW films have high levels of inhibitors which overcome this issue and protect UV-printed output from sun damage.”

“Our tackifiers in the adhesive help with adhesion to low surface energy substrates which is especially important if your products are going to be cut on digital cutters i.e. Zund and Kongsberg to name a few. Our aggressive adhesive gives confidence to stop any delamination on such substrates,” he concludes.

Protac anti-graffiti (HCW) 50 micron PET, solvent adhesive (Class 1 Fire rated)

This film is ideal for when a ‘popped’ image is required. The high gloss product offers the added bonus of having anti-graffiti qualities. Although UV inks are improving all the time, they still have a tendency to be quite flat. The laminate is perfect for printed hoardings, bus stop graphics or anywhere print is liable to be vandalised and offers outdoor protection for up to 3 years.

Protac anti-scratch resistant matte (HCW) 100 micron monomeric PVC, solvent adhesive (Class 0 Fire rated)

Protac anti-scratch matte has now been manufactured with a high coat weight for UV

print. Most true matte films on the market will mark easily. However, Drytac has manufactured a flat matte film with anti-scratch properties which incorporates all the benefits of the Protac range of films for the UV market – such as UV inhibitors and tackifiers – but at a higher coat weight. These films offer protection for up to 3 years outdoors.

Protac glossy (HCW) 80 micron monomeric PVC, solvent adhesive (Class 0 Fire rated)

This range offers cost-effective PVC laminates suitable for UV print and offer up to 3 years’ protection against UVA and UVB radiation. It incorporates good gloss levels to enhance UV printed-output and benefits from Drytac’s leading UV inhibitors and tackifiers.

Pricing and availability

Drytac’s entire range of films and adhesives are exclusively distributed throughout the UK and Ireland by Antalis. For the most up-to-date pricing and availability, please visit www.antalis.co.uk.

For further information on Drytac and its leading range of films and adhesives, please visit www.drytac.co.uk.



Ecolux II

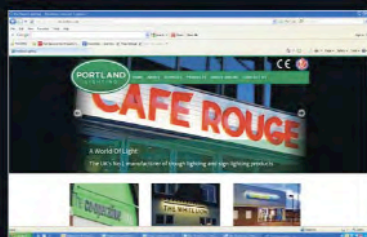
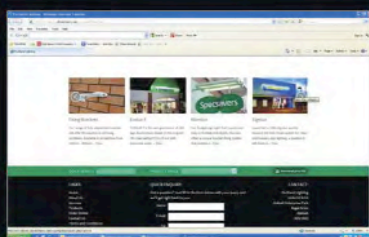
The UK's 'NEXT GEN' of LED sign lighting

CAFE ROUGE



Visit
our new
website

www.portlandlighting.co.uk



The UK's No.1
Sign Lighters



Units A2 & A3, Walsall Enterprise Park, Regal Drive, Walsall WS2 9HQ
Tel: 01922 721133 Fax: 01922 659545 Email: sales@portlandlighting.co.uk

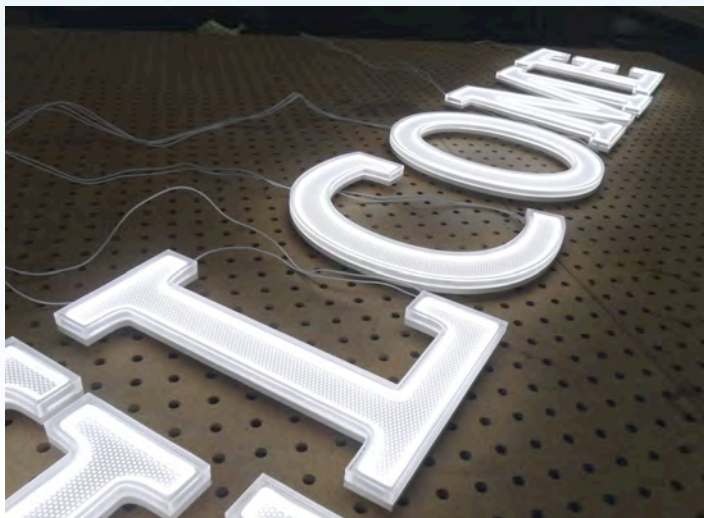


CE

PRODUCT *News*

The Sign Group launch new SG LightShapes®

The Sign Group have been developing their SG LightSheet® material for over a year, creating new types of displays and signage that have rarely been seen before. Unique to these developments are the NEW SG LightShapes®.



This product is way a of creating shapes, letters and logos using the same light-sheet material in a method that has never been done before.

With various options in using the SG LightShapes® there really is a suitable solution for many areas of signage and displays, both internal and external. From stand-alone basic shapes to incorporating it within built ups, d/s displays and within light boxes,

these products are versatile in usage. The Sign Group really has hit the ground running. Sales Manager Ian Hoole commented, "We couldn't have expected a better response from our existing customers, and the influx of new customers interested in the products has been huge. The demand has been so great that we decided to create a dedicated website, www.sglightsheet.co.uk, to separate it slightly from general

signage allowing visitors to see the raw material and hopefully inspire new and interesting uses for it."

Along with the new website, The Sign Group also created a visually informative brochure which can also be viewed through the website. Please email info@sglightsheet.co.uk or call our sales team on 01132 524706 to learn more information.



UK POS snaps into shape with new frame range

Following the launch of its new LED and wallmount products, UK Point of Sale has expanded its range of snap frames to include four desirable new colours, due to popular demand from customers.

FESPA London in June saw UK POS exhibit the eye catching new range of 25mm powder coated frames, now available in red, white, blue and black. Since its launch, the snap frame range has proven to be one of UK POS' most popular prod-

ucts, and the launch of the additional colours has already been well received by customers.

Debra Jamieson, Sales and Marketing Director at UK Point of Sale, commented: "At UK POS, it is important for us to listen to

customer needs and provide quality products which provide the customer with a good return on investment. The snap frame range has been so successful that we have decided to further develop the range in order to keep our products as fresh and up to date as possible."

The snap frames come with pre-drilled fixing holes and can be powder coated in a range of colours. Available from as little as £2.39, the products are available in an assortment of sizes, including: A4, A3, A2 and A1. Other sizes and finishes can be manufactured on request.

UK POS has been manufacturing point of sale products for nearly 25 years and is continually adapting to changing market trends when it comes to working with retailers to market their offers. Best selling products include acrylic free-standing poster holders and snap frames. For more information on UK POS please visit www.ukpos.com or speak to a member of the experienced customer services team on 0161 431 4400.

Follow UK POS on Twitter at twitter.com/UKPOSGroup and join the company on Facebook at www.facebook.com/UKPOS.



The UK POS stand at FESPA .

Flashwear.com creates world's first wearable neon sign

Clothing innovator have created "Flat Neon Signs" for fashion and wearable technology

Flashwear.com is the leading clothing innovator for wearable technology. Flashwear take numerous lighting technologies and apply them to fashion, and their line of illuminated apparel is worn all around the world.

Since creating the t-qualizer (that's the shirt with the graphic equalizer), Flashwear have in recent months devoted themselves to furthering wearable technology in mainstream fashion. Their latest release is the "Flat Neon", which is part of the techstyle range. Using a phosphor print process they have developed a flat flexible panel that behaves like neon sign. It stitches to any garments and quietly flickers and animates like a classic neon sign from the 1950s.

The range is kicked off with shirt slogans enhanced by the technology. Consumers can wear things like "OMG", "GEEK" or a yellow Smiley with an extra twist. They currently come on t-shirts in 10 different colours and by the end of September they will be on everything from hoodies to dresses.

Simon Parkes, founder of FlashWear, thinks it will be the next big thing. "If you read early adopter blogs and forums there is a buzz going round about wearable tech," he says. "I see our garments fill a niche, which is growing more mainstream every day. But I do admit our products are not going help you boil and egg in space - yet!"

Flashwear have some 10 new product ideas that are coming to market between now and Christmas. When applied to the various fashions and styles it will mean an additional 1,000 products by the end of the year. "Illumination is one area, we have solar reactive inks and next month we even have clothes that interact with Smartphones, so watch this space," says Simon.

For more information on the FlashWear developments and to see the Flat Neon shirts in action then go to www.flashwear.com



The flashing t-shirts are already proving popular.

PRODUCT NEWS *Review*

Product review: DesignLine cutting tape by Knifeless Technology Systems

'Knife-Like Cuts – Guaranteed!'

RECOMMENDED ★★★★★

I was given the opportunity to try the new DesignLine knifeless tape, and in doing so wanted to answer the question:

Does it cut as well as a plotter blade?

At FESPA, Sign Update met up with Jason Gunnlaugson, Account Manager at Knifeless Technology Systems. We were given the opportunity to watch a demo of Knifeless being used, and I had to agree with them at the time that it cuts as good as a plotter. Jason explained the popularity of the product had been seen in the FESPA Wrap competition. "Everybody had to use our tape in the wrap contest," he explained. "They made them use the Knifeless in certain spots where they would have perhaps cut with a knife."

DesignLine is not a replacement for Knifeless's Finish Line, which is their more general product for most wrap applications, but another tool for the artist. DesignLine is their newest product launched earlier this year. Other products include:

Finish Line – this is the main product for most wrap applications

Bridge Line – this is ideal for wider gaps

Perf Line – this has been developed for wrapping European cars with narrower gaps

Helping sign makers get the "absolute best cut possible"

Knifeless tapes have been on the market for about 2 ½ years. DesignLine is their latest addition to the range, which was launched at the start of the year.

Jason explained why they felt the need to develop the product. "With Finish Line, which was our standard thin finishing product, we were finding that for some jobs it wasn't as easy to get the absolute best cut possible. There was a little bit of a difference between a tape and the plotter. With DesignLine we guarantee that it will be the same quality as a knife or plotter. This is why we developed this tape."

Jason continues, "Edges have to be heated with all wrapping films to seal them. After heating the edges the cut just gets even better." From our testing I can see that this does indeed make a good cut better.

I have also found that having the filament in the middle and the fact that is very conformable and soft does allow it to curve both ways very easily.

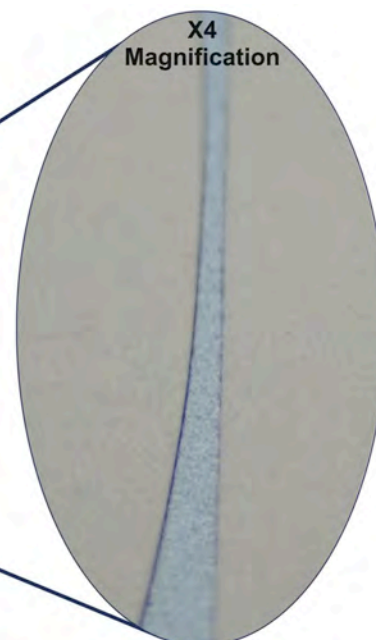
The Benefits of using the Knifeless tapes:

1. There are no knives on the bodywork, mitigating the risk of damage.
2. When using a knife on bodywork, blades can be flexible and wobble off your intended line. This doesn't happen with knifeless tapes.
3. It is easier to cut in one go. With a blade I tend to need to stop and start several times as you physically stop to move your body.
4. It can save a lot of money, as you won't make mistakes like you can with a blade. It's fairly fast too, reducing labour costs.

When it comes to comparing the DesignLine with the Finish Line, there are some notable differences:

- It is made to stretch and can be pre-stretched for even tighter curves.
- Filament can be pulled at any angle, and from looking at it, I would say the filament is thinner which may be what allows the finer cut.
- You can break through the tape with your hands so no knife is required.
- Money back guarantee on the cut produced.

Left hand side has been cut with a blade.
Right hand side has been cut with DesignLine
and is **ever so slightly jagged**



From testing I would say that the filament is not as strong, which is probably why they say it is not suitable for doing more than one layer at a time. Jason assured me that "DesignLine can most definitely cut printed vinyl with laminate."

After having shown Jason the image of the cuts that are published on these pages, he did point out a few things. "Most vinyl manufacturers advise that you only cut half way through the vinyl (scoring) if you are using a blade, whether it's on a vehicle or any surface really, so you are still tearing the vinyl slightly when pulling it away." Based on this I think that they may have a point, and this could cause a less than perfect cut with a blade. In the knife cuts that I did, I had a strip of protective film underneath which allowed me to cut probably all the way through (or very close to it), which would give a better cut. I would then pull the underneath layer away and then stick down the main layer again by hand, which obviously adds a time element to it but does give a better cut than you would normally get from cutting directly on a car.

My tests had showed that DesignLine gave a cut that was ever so close to a knife quality cut that was only visibly inferior when



A car on the Arlon stand showing graphics that had been cut just with the knifeless tapes, and on close inspection I would have thought it was cut with a blade.

you looked under magnification or at certain angles with light reflecting just right. I think if I had scored the vinyl with a knife rather than cutting all the way through, I think the conclusion may well have been that I agreed with their 'knife-like cuts' statement.

For more information visit: www.knifelesstechsystems.com. Products can be purchased from Spandex, SignGeer and William Smith.

- Martin Hinchliffe



Jason Gunnlaugson creating a Batman symbol on a car at FESPA.

Product Review: Roller Squeegee

RECOMMENDED ★★★★★

We were given the opportunity to try out a Roller Squeegee that we picked up at the UK Sign & Digital Exhibition in May. After a few months of trying it out, I have to say I do recommend it.

At £12.55 + VAT and postage for a pair they are not cheap, but I think they are good value. The question I have yet to answer is: are they going to outlast a normal squeegee? I think that they almost certainly will from my initial usage, although that said I think I don't seem to get through as many squeegees as the average sign maker. One of the benefits is you can buy replacement parts rather than replacing the whole unit, helping to make it more cost-effective.

The Roller Squeegee has been developed to apply media without scratching, because it rolls over the vinyl or application tape instead of being dragged. There is the option of a Silicone and rubber roller offering a different level of tack, which can be useful to have more of a rolling resistance when pressing hard. There is also a level of personal preference as to which works best,

says Jay from Roller Squeegee. "The rubber roller is tough and durable. It has been picked for everyday use in applying backing paper to your vinyls, applying vinyls and for use with wet applications. The silicone roller is smoother and slightly tackier, giving a soft application on glass and other surfaces. It is also great for picking up tiny bits of dust and dirt before application."

Initially as with anything new it does feel unusual, but at 100mm wide and 6mm thick it sits in the hand nicely. Apart from the inflexibility caused by the metal rod going through the roller, it has a similar feel to that of standard squeegees. This does mean you have even pressure over the whole 100mm, which I think would be more useful on a larger squeegee, where I find the edges don't always have as much pressure on them. I quickly warmed to it and applying application tape is now faster for me, unless I am doing big graphics for which I sometimes use a larger squeegee. Jay has told me that a larger roller squeegee is being worked upon, and that they should be releasing this soon.

So far the roller squeegee is in almost perfect condition showing little signs of wear and tear. There is slight wear and tear on the body, where the bar of the roller has worn into the 'top hat nylon washers', which I think is due to these nylon washers being aligned slightly off in the first place.

As part of my destructive testing I disassembled and then re-assembled it. It is clear that these top hat nylon washers can get caught and crumpled which negates their ability to reduce wear and tear. These are really minor points, and the fact that they have these nylon washers at all shows to me that this is a well thought out design as a result of extensive testing. Jay informed me that they spent the last 3 years developing and improving the Roller Squeegee. They have been working in the Sign Industry for 15 years and have gone through hundreds of squeegees.

I've used it for a fair bit of wet application too, for which it works well. The metal bar did get a bit of rust on it, which was only apparent when I saw the brown marks of rust on the application tape, which didn't really have any negative affect anyway.

One thing you have to be careful of is dropping it. Despite being quite robust, the PVC body can break if dropped and I managed to do exactly that, but as long as you're careful it really isn't a problem. It can take plenty of force, but with all PVC, there is an element of brittleness. They have already addressed this issue and will be changing the body to ABS (Acrylonitrile Butadiene Styrene) plastic this month (September). ABS is known for it's hardwearing and durable properties. "We will also be introducing Baize as an option for the squeegee end, this is pool table material and lasts a lot longer with less fluff than you would get with the felt ends," explains Jay. He is hoping this will be available on their website around the date of publication of this magazine.

Roller Squeegee manufactures and assembles these from their premises in Norfolk, ensuring a good quality-check process and helping them to provide a top quality product. I can only agree with that having used the product.

For more information, visit the website www.rollersqueegee.com.

- Martin Hinchliffe



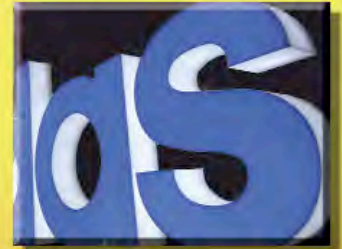
The Roller Squeegee has been developed over the past three years.

3 Great reasons to use us...

1. We won't be beaten on price*
2. Free delivery*
3. Satisfaction Guaranteed

*For details & a competitive quotation contact Rob or Paul

Built up & Flat Cut Lettering - Acrylic - Aluminium - ACM - Stainless steel - Foam PVC - MDF



SIGN Here...



Work with us...work with experience...www.sign-here.co.uk
Freephone 0500 428021 Fax: 0116 225 9966 sales@sign-here.co.uk

SUD S/O 2013



www.rollersqueegee.com
01953 887701 - 075 45281794

A fantastic way to apply
your vinyls without scratching



PRODUCT *Choice*

SimSpot Project is plane sailing for Allen Signs

Following the opening of its Nottingham office, signmaker and vehicle livery specialist Allen Signs has been appointed by SimSpot to help brand its new flight simulation business.

Based on the top floor of The Cornerhouse in the city centre, SimSpot offers flying experiences and pilot training in a state-of-the-art Boeing 737 Next Generation simulator.

The company employed Allen Signs, whose head office is in North Hykeham near Lincoln, to design and manufacture the exterior signage, window graphics and wallpaper. Commenting on the project, SimSpot's Managing Director Mark Wright said: "Allen signs went beyond our expectations in terms of the service they provided and the quality of their work.

"Customer service is clearly important to David and his team as they are very easy to deal with. We greatly appreciated their creative input and their help in turning our

ideas into something practical."

Allen Signs Managing Director David Allen added: "This is the only next-generation flight simulator in the East Midlands and only the second one of its kind in the country, so we were really pleased to be

"Allen signs went beyond our expectations in terms of the service they provided and the quality of their work"

involved in this exciting new business from the early stages.

"For maximum impact we manufactured the exterior signage out of built up aluminium letters with LED halo illumination. The wallpaper, which was designed to look like the sky, was printed on latex, which is non-toxic and doesn't give off any fumes and is ideal for inside spaces which don't have much ventilation.

"We wish SimSpot every success with their new venture and look forward to watching the business take flight!"

To find out more about Allen Signs call 01522 501500, visit the website www.allen-signs.co.uk or follow them on Twitter @Allen_Signs.



The wallpaper was printed on non-toxic latex, ideal for inside spaces without much ventilation.



THE WORLD'S **MOST POPULAR FLEX SYSTEM...** AVAILABLE TO YOUR EXACT REQUIREMENTS FROM THE SIGN BOX EXPERTS **NOVA**

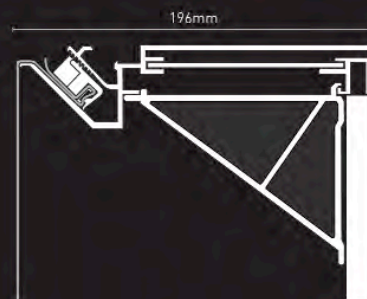
The Econoflex system is now easily recognised for utilising the now industry familiar 'black clip' tensioning system. Its design enables ease of both manufacture and maintenance with no pocketing, springs or eyeletting, and available in a depth of 196mm, it is ideally suited for both fluorescent and LED lighting solutions.

Econoflex is a light weight system that has the versatility of being able to create most shapes and has no size restrictions. Also available is a double sided option at a depth of just 220mm.

Also available is the ultra slim non-illuminated fascia frame. With a depth of just 30mm and a visual cover at 35mm, it is ideal for non-illuminated signs of any size.

As with our other systems, the Sign Comp systems can be delivered to site should size prove a problem, and skins can be provided blank or fully decorated if required

- ✓ The world's most popular flex system.
- ✓ Manufactured to the highest standard
- ✓ Deliveries on our own transport by our own drivers to your door
- ✓ Illumination by LED or standard fluorescents
- ✓ Strictly trade only supplier.
- ✓ Decorated skins available



NOVA
ALUMINIUM SYSTEMS

Tel: 0117 955 6463 Fax: 0117 955 6472
sales@nova-aluminium.com www.nova-aluminium.com

- ✓ QUOTATIONS BY RETURN
- ✓ RAPID DELIVERY TIMES
- ✓ 90% DELIVERIES ON OUR FLEET
- ✓ EXPERT ADVICE

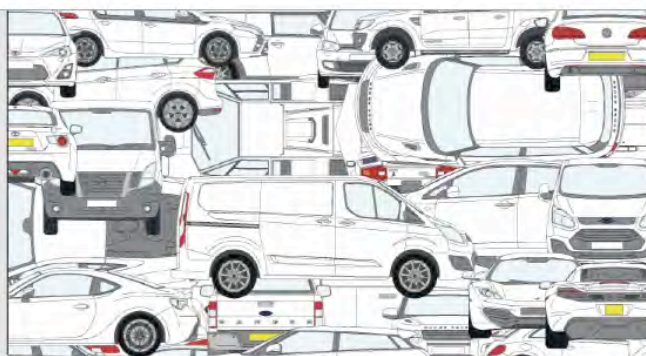
SignComp
Europe

ALSO AVAILABLE FROM NOVA: NOVACASE, NOVASLIM, NOVATRIM, NOVAFLEX, NOVASKIN, POLE & PLANK, NOVATEX, NOVABEAM, NOVATUBE, NOVAHOOD AND SIGN TRAYS

NEW!
2013
EDITION

Impact Vehicle Outline Library

Time to update your vehicle outline library?
The Impact Vehicle Library version 43
NOW AVAILABLE!



Impact Health & Safety Sign Library V6.0

Order online using discount
code **signup** to save 10%



sales enquiries telephone 0845 470 20 20
visit our web site for more information **www.impactgs.co.uk**

impact
graphic solutions ltd

PRODUCT *Choice*

McGowan's of Dublin buys first Durst Rho 1030

Confirmed at FESPA 2013 in London at the end of June, the first Rho 1030 in Europe is heading for Ireland.

McGowans is one of Ireland's leading digital printers. Mal McGowan, Managing Director of McGowans, said: "We have a passion for digital technology and we have managed to stay in a leading position within the industry by constantly evolving and pushing this technology. Every single day, our clients give us fresh inspiration, new challenges, wild innovative ideas, and we love it! The choice of the Rho 1030 is to help us remain ahead of the competition whilst being able to provide a better service for our customers. The 1030 is quite simply the best in its class for productivity and quality of print."

McGowans has grown impressively from its humble beginnings as a simple colour company 20 years ago to one that now employs a staff of 90, across two factories in Dublin and Belfast, with also a sales presence in London. The company has diversified into the widest range of products from small digital print to large format retail products, (display units, POP, floor graphics etc.), exhibition design and production, indoor and outdoor signage, vehicle wraps and "specials". Its list of clients is equally impressive and includes several multinational retailers, such as Lidl and Primark, plus many supplied indirectly through agencies.

"We embraced digital technology as soon as it was available," commented McGowan. "We have had a long relationship with Durst installing a very early Lambda. Today we have two Lambdas which are still kept busy. Our first digital inkjet machine was an Inca Eagle 44 and I believe it was only the third to be installed anywhere. Since then we have continued to invest in digital technology, always looking to providing a competitive edge and quality for our customers."

"Our choice of the Rho 1030, as mentioned above, is actually due to several factors: firstly we needed to increase capacity again and that's when we started the process of reviewing the market for the most suitable machine. We first saw the Rho 1030 at Durst's innovation

days in Lienz in April and were so impressed by its performance. We wanted a machine that offered fully automated production and the Rho does just that. What is more, it really is as fast as Durst claims and the quality at high speed just has to be seen to be believed. Even though its high speed performance is exceptional, it still manages to provide a level of flexibility unrivalled by other top end machines. Similarly the build quality is second to none."

"We have had a longstanding relationship with Durst and the company's commitment to advancing inkjet technology helps to make them a perfect partner to take our business further forward."

In addition to its two Lambdas and impending Rho 1030, McGowans' list of the

latest digital technology is very impressive. Some of the large format machines include an Inca, a M-Press Tiger, 6 machines from HP Scitex, including Indigo and latex printers, Nur Expedio, a screen line plus others. These are supported by a laminator and both Kongsburg and Zund automatic cutting tables.

When asked about the future, McGowan replied: "We have every intention of further diversification and growth. We definitely see the Rho 1030 as part of our future and also Durst. I think we could very soon be looking at Durst's roll to roll printers and in particular, the Rho P10 for its superb quality of print."

For more information on McGowans, visit: www.mcgowansprint.com

"The choice of the Rho 1030 is to help us remain ahead of the competition whilst being able to provide a better service for our customers"



L-R: Mal McGowan, Peter Bray and Richard Bates are pleased with the purchase of the new Durst Rho 1030.

Applelec invests in new laser welding machine

Adding to a growing range of state of the art machinery for modern signage and lettering manufacture, Applelec have recently purchased a laser welding machine.

The laser welder is now speeding up letter production at Applelec's signage manufacturing site in Leeds where it is used to construct stainless steel built-up letters. The machine fuses together each letter's face to its return to create a far more durable letter than those produced by hand soldering techniques. The rapid letter production ensures labour time is reduced with any savings passed on to Applelec's customers.

Andy Armitage, Applelec's Business Development Manager, explains: 'The machine is the latest addition to our Leeds factory and is used in conjunction with our automated return shaper to speed up Applelec's metal letter making processes. This creates a highly organised letter production system that delivers tangible labour time-savings and production efficiencies. With faster production, we are working towards passing the benefits directly to our customers in the form of reduced costs for Applelec's built-up metal letters.'

Complimenting the automated return shaper which was named Delilah, the new laser welder has been given the name Samson to create a mechanical double act of biblical proportions! The machines are situated in a purpose built room in Applelec's signage factory and managed by Applelec's experienced letter making technicians.

Speed is the name of the game with the laser welder which can fuse stainless steel together in thicknesses of 0.7mm to 3mm. In letter production, the letter face and return is first tacked into position by the machine in a



Speed is the name of the game with the laser welder which can fuse stainless steel together in thickness of 0.7mm to 3mm.

swift, neat start to the construction process which takes just a couple of seconds to complete. Next the letter is fully welded by the machine to create a continuous or intermittent seam depending on the requirements of the project.

The durability and strength of letters produced with the laser welder is increased considerably in comparison to a traditional hand soldering process. The laser welder fuses the metal of the letter face and return to create a high strength seam which is significantly more durable than a letter seam created by applying solder with a soldering

iron. Indeed, the laser welded letter is so robust it can withstand powder coating processes up to temperatures of 170°-190°, eliminating the need for a high temperature solder.

The machine speeds up processes across the production line, and can additionally be used to quickly tack shaped returns to letter faces before they are passed to the letter workers to be soldered. Similarly, the laser welder is used to weld bridges for fixings which are incredibly strong and hard wearing.

For further information visit the website www.applelec.co.uk.

IMPACT
3D
SIGNS

BUILT UP LETTERS

HIGHEST QUALITY PRODUCT
HIGHEST QUALITY SERVICE

ALL STAINLESS STEEL **316 MARINE GRADE**

MIRROR OR SATIN

ALSO ALUMINIUM, BRASS, ACRYLIC

STOVE ENAMEL & POWDER COAT

(ALL ABOVE ALSO IN FLAT CUT)

email: info@impact3Dsigns.co.uk www.impact3Dsigns.co.uk

TEL : 0191 538 0 536

FAX : 0191 538 5 536

13/14 Hutton St. Boldon Colliery Ind Est. Tyne & Wear NE35 9LW

PRODUCT *Choice*

Revolution Signs puts confidence in AGFA Graphics

Essex based large-format printers & sign manufacturers Revolution Signs have been continuing to strengthen their relationship with Agfa, investing most recently in the Agfa Jeti 1224 HDC digital printer.

Revolution Signs current has 2 Agfa Graphics digital printing installations. Alongside the Jeti 1224 HDC they have an Anapurna M2 to produce signage in its broadest sense.

Established in 2002, Revolution Signs has expanded rapidly during its relatively brief history. The company is renowned for the high standard of its digital and flatbed printing and the reliability of its service, both of which have led to the creation of an impressive customer base. Integrated sign and graphics



Revolution Signs have invested in the Agfa Jeti 1224 HDC digital printer.



Ryan Fairweather has once again chosen AGFA products.

solutions have been provided for such well-known names as Tesco, Honda UK, Nike and the BBC. More recently, the Agfa Jeti 1224 HDC has been used widely to complete a Guinness project in which most of it will rely on the Jeti's high quality white ink capability.

Agfa caught up with Managing Director, Ryan Fairweather recently to discuss how the partnership with Revolution Signs has developed. Mr Fairweather commented. "We have a relationship with Agfa which help us to expand our business and the capabilities of the machines help our customers and ups our productivity." See the video for more information vimeo.com/71756074

With the values to constantly increase the quality of the service, Revolution Signs are always seeking to move with the latest technology to give value to respective customers, investing nearly 400k in 2012 on new plant alone.

For more information contact Lewis Sharp, Revolution Signs at info@revolutionsignslimited.com. Revolution Signs also boast a growing number of trade printing clients. For more information about Revolution Signs, visit www.revolutionsignslimited.com.

printMAX complete Roland solution with Metamark

printMAX have announced the addition of Metamark Sign and Digital media to their range of consumables.

Renowned for 'exceeding expectation', printMAX have been awarded Roland's most successful authorised dealer for the past 3 years and are determined to bring the same level of success to their consumables business.

Metamark, the UK's leading manufacturer of digital media and sign vinyl, are notoriously selective over their distribution network, encouragingly only using companies who stand by their ethos and approach to customer service and value.

"We believe the way printMAX treat their customers and the solution they aim to offer is a perfect reflection of our business

here at Metamark. We aim to grow our business significantly moving forward and the strategic partnership with printMAX will allow us to achieve our combined goals," said Paul French, CEO, Metamark.

printMAX MD Michael Bolton added, "We strive to offer the very best large format print solutions on the market, I believe that with our knowledge and expertise, the high-performance products from Roland and now with the Metamark media range we have the best product lines in the industry."

The fact that printMAX have been continuously successful and supportive of the Roland large format printer range won't have

gone unnoticed. Roland DG use Metamark media in their own product testing, aligning with Roland's number one dealer makes perfect sense for both Metamark and printMAX.

To celebrate the launch, printMAX are also offering 15% off all first Metamark media orders throughout August.

printMAX have now officially launched the product line, prices and product details can be found on their website www.printmax.co.uk/consumables/metamark/.

Alternatively a brochure, pricelist and samples can be requested by calling 01420 511539 or by emailing info@printmax.co.uk.

Why do sign companies like yours buy safety signs from us at huge discounts and sell them for big profits ? Is it the

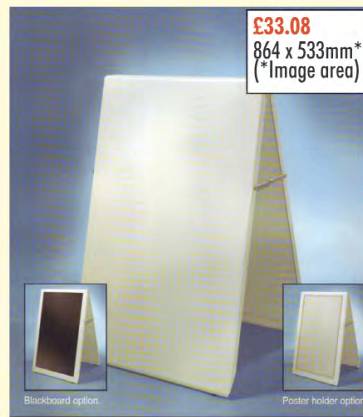
- ✓ Personalised for you safety sign catalogues.
- ✓ Best trade prices on safety signs guaranteed.
- ✓ Your own personalised safety sign website.



Ring now for your £50 free sample pack

Tel: 01902 489 463

www.rainbowtrade.co.uk



£33.08
864 x 533mm*
(*Image area)

Pavement Sign

1.2mm zinc coated steel.
White powder coated.
Available in 4 styles i.e. standard, poster, blackboard* and poster blackboard*.
* available at extra cost.

Legged Pavement Sign

- Manufactured from 1.2mm zinc coated steel.
- Powder coated in white as standard
 - Two heavy duty metal side stays and legged feet
 - Double folded sides give extra strength



Size: From £45.11
915 x 610mm*
(*Image area)

DES
DES Ltd

Tel: 01663 744824
www.desltd.co.uk

**CATALOGUE
ON
REQUEST**

The UK's Premier Performance Routing Tools Supplier

Call us now on
0800 038 9477
to request your free
catalogue & 10% off
your first order



Order Online at:
www.cutwelrouting.co.uk



PRODUCT *Choice*

STI Group orders Inca Onset S40i at FESPA

STI Group is first in the UK to invest in Inca Onset S40i with Uvijet OC inks, specifically designed for corrugated applications.

Specialist packaging and POP solutions provider STI Line has placed an order for an Inca Onset S40i with automation and XMF Workflow from Fujifilm. Officially confirming its interest at FESPA 2013, the UK site of the STI Group is the first company in the UK to invest in an Inca Onset S40i equipped with Fujifilm's brand-new Uvijet OC inks for corrugated applications.

Dave Driver, operations director at STI Line, comments: "The Onset S40i will pro-

vide us with extraordinary quality and improves our speed to market. The packaging & display market is extremely demanding and quality is paramount for some of our key categories such as cosmetics and beauty." He emphasises: "Not only does the Onset S40i offer unique features that we are confident will improve our time to market without compromising on quality, but the Uvijet OC inks will guarantee exceptional flexibility for us, so we can immediately proceed with the cutting and finishing stage, delivering finished products quickly."

Dave adds: "The increasing demand for short run products, as well as the importance of reducing lead times, has driven us in the direction of digital print." He continues: "In the last few years the performance offered by this technology has grown steadily and now perfectly suits our requirements. As partner of the brands, our customers ex-

pect us to deliver creative solutions to enhance brand awareness and impulse buying. To provide outstanding packaging and POS Solutions, we need excellent designers as well as excellent technology."

In order to manage the full digital production process in-house, STI Line will integrate the Inca Onset S40i with Fujifilm's XMF workflow. Dave clarifies: "As part of a strategy to put in place a smooth and time-saving production environment, it's essential to rely on an easy-to-use and efficient prepress solution. XMF workflow ticks all the boxes." He expands: "Fujifilm's XMF workflow will help us to be fully in control of the artwork from creation through to final production, reducing not only our turnaround times but also the margin for error."

Dave summarises: "Having assessed the industry to make this investment, our experience in dealing with the Fujifilm team has been rewarding. We found them to be professional throughout and supported by a great range of products".

For more information, visit the website www.fujifilm.eu or www.sti-group.com.



Fujifilm's Dave Cull (Wide Format Inkjet Product Manager) seals the deal with STI Line operations director Dave Driver at FESPA 2013.

BCQ invests in Acuity Advance HS HD3545W at FESPA

• Delivers high quality graphics • Improved output speeds • Expands existing wide format offering

Award-winning printer BCQ is the latest company to have purchased an Acuity Advance HS HD3545W, from Fujifilm's Acuity range of UV digital flatbed printers. The deal was finalised by BCQ chairman Richard Knowles and Fujifilm product manager Dave Cull at the Fujifilm stand at FESPA, Friday 28th June.

Specialising in the production of marketing materials for a number of industries that include automotive, leisure and government, the Buckingham-based printer has been looking to add a new flatbed machine to its wide format division, 'Jolly Big'.

"We were looking for something that not only would ramp up output speeds, but also deliver the 'zap-between-the-eyes' quality that some of our high-end clients have come to expect from us," explains Richard. "We searched the market for over three months looking for the ideal product, until a visit to Fujifilm's APTC (Advanced Print Technology Centre) in Belgium convinced us the Acuity Advance HS could be exactly what we needed."

The Acuity Advance HS HD3545W offers photographic quality printing at speeds that provide a quick return on investment, which fits perfectly with BCQ's 'Jolly Big' business model. With typical production speeds of 40.2m²/hr and a high quality mode of 28.4 m²/hr, the Acuity Advance HS delivers increased daily output and includes an "express" mode that offers billboard quality prints at speeds up to 61 m²/hr.

"So far all of our in-house printers have been roll-fed machines, so this is our first venture into wide format flatbed," concludes Richard. "We are really looking forward to the results we'll achieve with the installation of the Acuity Advance HS which will take place at our new premises in the near future."

For more information, visit www.fujifilm.eu/eu/products/graphic-systems/, or www.youtube.com/FujifilmGSEurope or follow us on @FujifilmPrintEU.



Fujifilm's Dave Cull (Wide Format Inkjet Product Manager) seals the deal with BCQ chairman, Richard Knowles at FESPA 2013.

DID YOU KNOW?

We're one of the largest material suppliers in the UK, we provide you with access to thousands of ranges.

We also specialise in the trade manufacture of signs and graphics, making us much more than just a material distributor.

We can also act as a partner for overflow work with years of experience in meeting tight deadlines, and we are the original supplier of the ROLLSROLLER® applicator.

We do much more than you think, take a look....

www.williamsmith.co.uk/didyouknow

WE DO

SIGNAGE

WINDOW GRAPHICS

DISPLAY GRAPHICS

VEHICLE GRAPHICS

the sign company's company
materials supply | signs & display | hardware


William Smith
established 1832

PRODUCT *Choice*

Everything happens faster at Fraser Display

Basildon based Fraser Display's recent investment in a Mimaki JV33 wide format printer and CG-FX cutter is the result of rapid change at the company, indicating exciting new directions and opportunities for its customers.

When Lee Smith posted his availability for a print sales position on LinkedIn, he wasn't expecting to be running a completely new digital print department less than a fortnight later. Such is the pace of change at Basildon-based Fraser Display, when you dig a little deeper; it's easy to see how a common thread runs through the business.

The biggest giveaway is the huge vinyl graphic on the wall of the company's workshop that bursts at the seams with point of sale displays packed ready for despatch to blue chip brands and their outlets around the UK. "Yes is the answer, now what's the question?" is on show for all to see and it resonates throughout the business, as Smith goes on to detail.

"We respond to requests from our clients that to other suppliers look crazy," he says. With tales of the entire team pulling all-nighters, huge volumes of high quality output readied in a matter of a few days and customers returning for new projects time and again, Fraser Display's recent investment in a Mimaki JV33-160 printer and matching CG-160FXII cutter has added a new dimension to the company's capabilities.

Experience and reputation

Smith's initial role was to sell printed output, but he quickly became aware that buying in the work was costing the company dearly. "Within a week of starting my job, I put a proposal to the owners that resulted in being asked what wide format printer I wanted," he recalls. "My previous experience and the reputation of the Mimaki JV33 meant it was a simple decision to make and the samples I received from Granthams convinced us all it was the right choice."

He also alludes to the reputation Granthams has of high levels of customer service and a long heritage in the industry. When the system was delivered a week later, he found the training matched his expectations too. "Granthams' technician taught me what I needed to know on the printer, but he also went through the artwork workflow on the Mac too," notes Smith. "He really knew his stuff and

the Mimaki FineCut plugin software made it easy for me to pick up what I needed within Illustrator."

The Mimaki JV33 and CG-FX currently reside in the old boardroom - space made for them whilst the company develops a mezzanine floor to allow finishing to be conducted in the same area as the printer and cutter - but the company's owners don't appear to mind. "We're getting more value out of the space than we were before," says Smith, "and the JV33 hasn't stopped since we had it installed. It's more than paying for itself already because we're so busy, printing thousands of pounds of output a week at the moment."

Bespoke displays – and more

Fraser Display has a strong reputation for supplying a broad range of retail point of sale

systems, bespoke manufactured branded display units and even exhibition stands, but Smith is keen to point out an evolution in the business brought about by its investment.

"We might be a display company but we've got the capabilities to exploit every avenue," he says. This has been realised

with contacts Smith has brought in who are purchasing products that range from banner stands to wallpaper, vehicle liveries to

posters and Fraser Display's new brochure is designed to promote this to a wider market.

Strong in-house skills

Produced entirely on the Mimaki JV33, it's something Smith is justifiably proud of. "We wanted to create a short run of a few hundred brochures that showed what our skills are but pricing it up for traditional print made it unworkable." Turning instead to his in-house capabilities, the brochure consists of over a dozen different materials; all printed on the Mimaki and with the cover being made from a printed self adhesive vinyl laminated to thin board it simply required a local supplier to guillotine to shape before final make up.

With a new website, an enviable contact list of FMCG brands and agencies with challenging projects waiting in the wings and a strong combination of in-house skills and equipment, it's easy to see why the phones keep ringing. "Our strong relationships help us to win new business for the company," concludes Smith, "and we're already approaching the point that we'll need more digital print capacity very soon." Doubtless when the time comes, they won't hang around long before they decide what to do.

Further information on Fraser Display's portfolio of capabilities can be found by visiting www.fraserdigital.co.uk. Granthams complete list of wide format solutions are detailed on www.granthams.co.uk and the full range of Mimaki's products are on the Hybrid website www.hybridservices.co.uk.

"We respond to requests from our clients that to other suppliers look crazy"



Lee's investment in a Mimaki JV33 wide format printer and CG-FX cutter has helped him grow his business.

A smarter kind of Monkey Business

Focussing on what it does best has been crucial to Print Monkey's success – and it's starting to show, as the young company, headed up by Lucy Ratcliffe, continues to secure new business with key clients. Her small team operate out of impressive modern premises in the Shropshire market town of Whitchurch and provide wide format print services to customers in the North West and Midlands, making use of an enviable line up of printing, cutting and finishing hardware that includes a Mimaki JV5 wide format printer, a Mimaki CJV30-160 printer/cutter, a standalone Mimaki CG-160FX plotter and a laminator. A new Rollover flatbed laminator is soon to be added to the arsenal, ensuring a speedy response to outdoor durable jobs.

Profitable products

"We've developed as a company in the last few years," says Ratcliffe – a former leisure centre manager who spotted a requirement for producing team wear and set Print Monkey up with this in mind. "Whilst we originally considered supplying sports teams with their bespoke kits, we soon realised that offering a broader range of products would be more profitable and that got us into the wide format market."

Investing first in the Mimaki printer/cutter and shortly after; the high end production JV5 printer; Print Monkey's product line swiftly evolved and the company supplies high volumes of banners, exhibition displays and posters. With the addition of the flatbed laminator, prints on rigid substrates are proving popular too. "A retail order of 300 boards has paid off a chunk of our investment in the Rollover already, but we still supply printed garments too."

Pro level service

The company has recently developed a sub-brand exclusively to assist design agencies in their supply of wide format printed products. Print Monkey Pro tends to the specific needs of agencies that don't have the capability to handle long runs or specialist jobs and has rapidly become a key partner for a number of high profile organisations, delivering work for well known brands. Investment in Clarity's workflow software has assisted with the increase in jobs going out of the door and the company's geographical proximity to Signmaster Systems – the authorised Mimaki reseller from whom they've purchased their wide format hardware – has been a bigger benefit than Ratcliffe had ever



Print Monkey's Lucy Ratcliffe.

imagined. "The support we've received from the Signmaster team has been integral to our success as a company," she states. "Whether it's a last minute order for a roll of material, the quality of their training or the response speed of their technical team, it's made a real difference."

Print Monkey's business has grown through a combination of targeted integrated marketing, word of mouth and local networking – it's the latter that Ratcliffe is focussing on most at the moment. "We realised that in spite of an initial heavy investment in online advertising, most business was coming from local advertising and networking events," she confirms. Ratcliffe is so convinced of its benefits that she's setting up a local networking group within the town itself.

Powerful partnerships

The development (and leveraging) of partnerships is an aspect of the business that's working well for them and one particular assistance that it's grateful for is the Let's Do MORE rebate linked recycling scheme, run

by Mimaki's exclusive UK & Irish distributor, Hybrid Services Ltd. "It's a massive help to us," confirms Ratcliffe. "A scheme that not only helps us to manage our print waste but rewards us for doing so as well, is of real value."

Planned expansion – the company is seeking an apprentice who will complete an NVQ in Digital Print with the Learn to Print Apprenticeship company – is expected to pay off and since Ratcliffe took sole charge of the company at the start of 2013, things continue to go from strength to strength. "Some key new accounts have brought in regular volume business," confirms Ratcliffe. "Our focus on popular product lines is proving very successful so we'll carry on doing what we do best!"

Further information on Print Monkey can be found by visiting www.printmonkey.co.uk, Signmaster's range of products are available at www.signmaster.co.uk and for all the information on Mimaki's complete lineup, visit www.hybridservices.co.uk

PRODUCT *Choice*

iSee2 Total Wrap PVC Film proves ideal for vehicle wrapping

Whether it's a sharp colour, a high gloss finish or to highlight a feature, iSee2 Total Wrap from William Smith offers vehicle wrappers a wide choice of gloss, matt and carbon effect colours together with a selection of specialist effects to achieve that distinctive individual touch for their customers.

iSee2 Total Wrap car wrapping film is a hybrid and modified PVC film that is easy to apply and comes with a five year durability. It is suitable for full vehicle wraps and is designed to conform easily around compound curves, rivets and corrugations. It can also be used for general graphics and striping.

KBS Signs & Design recently completed full colour change wraps on three VW Jettas in Mandarin Orange. "We needed a self-coloured wrap film and this was the closest to the client's colour reference. The price was also favourable, so it 'ticked all the boxes' for us," explains KBS's Mark Way.

"We find the material's adhesive has a fairly strong initial stick and is considerably thicker compared to most cast products, so we applied on an individual panel basis as it was not so easily repositionable," he adds.

Gregory Chmielewski at Prestige Customs has used several different colours and particularly likes the finish of Super

Black: "We have used a range of colours in the iSee2 Total Wrap range for full wraps on high end cars. We have found it good to work with and easily repositionable. It's very good quality – much better than we had anticipated, and the Super Black is the best on the market in terms of finish. It has a good shine and looks like a paint finish."

Total Tinting NE has used iSee2 Total Wrap for all types of vehicles, for feature wraps such as roofs, and some part wraps. "It's a good product," says Total Tinting's Jeff Cowler. "We had previously used cast materials and found iSee2 easy to use and manipulate. It was very easy to fit, which meant that we achieved a good speed of application."

Full and part rolls of iSee2 Total Wrap are available ex-stock from William Smith and same day despatch is offered on orders received up to 6.000pm.



iSee2 Total Wrap from William Smith offers vehicle wrappers a wide choice of gloss, matte and carbon effect colours together with a selection of specialist effects.

For further information visit the website www.vehiclewrapfilms.co.uk

CIM Signs & Graphics pleased with 3M Materials

Client trust and confidence have resulted in Norfolk based CIM Signs & Graphics bucking the trend in the current economic climate.

"I'm delighted to be able to say that we have kept very busy through these more challenging times," say CIM Signs managing director Mark Baker, "and I would

put this down to the fact that we pride ourselves in doing the job properly, using quality materials, such as 3M's IJ180Cv3 and 1080 Series. This gives our clients trust and confidence in our capabilities."

Recent projects have included half wraps in IJ180Cv3 for a fleet of 160 vehicles for RFT, which was completed in just two-and-a-half months; and a fleet of 48 vehicles for a housing association, for which 1080 Series in gloss Hotrod Red was used.

"These were the first major fleet projects that we had done for these clients and they were won on the strength of previous work we had done for them on smaller van projects and signage, and their confidence in us doing the job right first time," explains Mr. Baker.

The 3M materials, supplied by William Smith, were selected on the basis of quality rather than price: "We can then guarantee that the materials will stay in position when applied," Mr. Baker comments. "The print finish on IJ180Cv3 is excellent, and we complete our work with the correct 3M overlaminates, which are pliable and flexible to use."

Ease of application has also enabled CIM Signs to achieve time savings in production, enabling faster turnaround.

William Smith's customer support and fast turnaround ex-stock service are key to the company being CIM Signs' chosen supplier.

"We purchase the 3M materials from William Smith because of the high level of support and service they provide. They also hold large stocks of materials, which is important when we are ordering 800-900m at a time," concludes Mr. Baker.



CIM Signs & Graphics haven't seen a slowdown in demand thanks to 3M Materials.

POLE AND PLANK

no system is easier – or stronger!

- Quick & easy fixing method
- Finger post signs
- Signbox 78 for small and medium size monoliths
- Square, round, quad slot & D section posts
- Freestanding & wall mounted
- Composite holder designed to take the face material of your choice
- Posts designed to take steel reinforcement.
- Compatible with 2mm ACM materials



the **first** choice **for** exterior
modular sign **systems**

NOVA
ALUMINIUM SYSTEMS

Nova Aluminium Systems Limited.

11 Lawfords Gate, St Judes
Bristol BS2 0DY

Telephone: 0117 955 6463

Fax: 0117 955 6472

www.nova-aluminium.com

Simplex
LIMITED

Simplex Ltd.

Unit C, Peter Road, Lancing Business park
Lancing, West Sussex BN15 8TH

Telephone: 01903 750333

Fax: 01903 750444

www.simplexltd.com

APCO

APCO UK

LKH Estate, Tickhill Road, Balby
Doncaster, Yorkshire, DN4 8QG

tel. 01302 311121

fax 01302 311852

www.apcosigns.co.uk

PRODUCT *Choice*

PressOn invests in a HP Latex 3000



PressOn are the first organization in the world to invest in the new 126" industrial HP Latex 3000.

Hot off the stand from FESPA 2013, Rochester-based PressOn have their newly acquired HP Latex 3000 printer installed and ready to meet the demand for high quality, self-adhesive vinyl graphics.

The first organization worldwide to invest in the new 126" industrial HP Latex 3000, PressOn has always looked ahead to technology to provide them with their business advantage.

"The print industry in the UK has generally been in decline, but large format digital printing continues to grow," says Andy Wilson, Managing Director of PressOn. "Since purchasing our first HP printer from print solutions provider CWE Solutions in 2002, our mind-set has been purely digital which has been a great advantage to our growth."

In order to meet the demands for high quality digital print PressOn developed a £600,000 growth strategy to acquire a number of large machines including a Kongsberg XPi24 digital cutter purchased from CWE Solutions in August 2012.

A strong proponent of HP latex technology PressOn initially looked to purchase an additional HP LX850 to join their existing HP line-up however it soon became evident in order to keep up with

client demands an industrial roll to roll machine would be required.

After comparing both the Durst RHO P10 and the Vutex QS Series, PressOn had their sights set on purchasing the Vutex until CWE Solutions demonstrated the new HP Latex 3000, where the combination of the latex technology, speed and cost per click made it immediately apparent they had found their perfect print solution.

"The HP Latex 3000 will enable us to take on further work and utilise its increased speed and industrial design to improve customer response times," says Wilson. "Additionally, with 5 litre ink cartridges and 1.5 litre sub-tanks, the 3000 gives us true, unattended overnight printing, reducing operator costs but maximising achievable production time and increasing our revenue potential."

According to Wilson, the HP Latex technology is much more stable than UV technology, especially for self-adhesive vinyl graphics. "With UV you have inherent issues with installation and removal of self-adhesive

vinyls. The HP Latex technology is a much more stable and makes for easier finishing and laminating."

In addition to reliability and speed, cost-per-click was critical in their decision making. Wilson estimates on last year's print work alone they would have added an extra £50,000 in profits had they been operating the HP 3000.

With the help of CWE Solutions, PressOn continues to lead the way in digital print. "CWE Solutions has helped us bring creative solutions to the marketplace in an innovation fashion. Today's client isn't just about price. You need to be able to do the job differently, reliably, and in a sustainable way while embracing new technology. The HP 3000 will allow us to use technology to our advantage and embrace those last-minute print jobs that others see as a challenge."

The addition of the HP Latex 3000 marks the beginning of exciting new business opportunities for both PressOn and the world of latex printing.

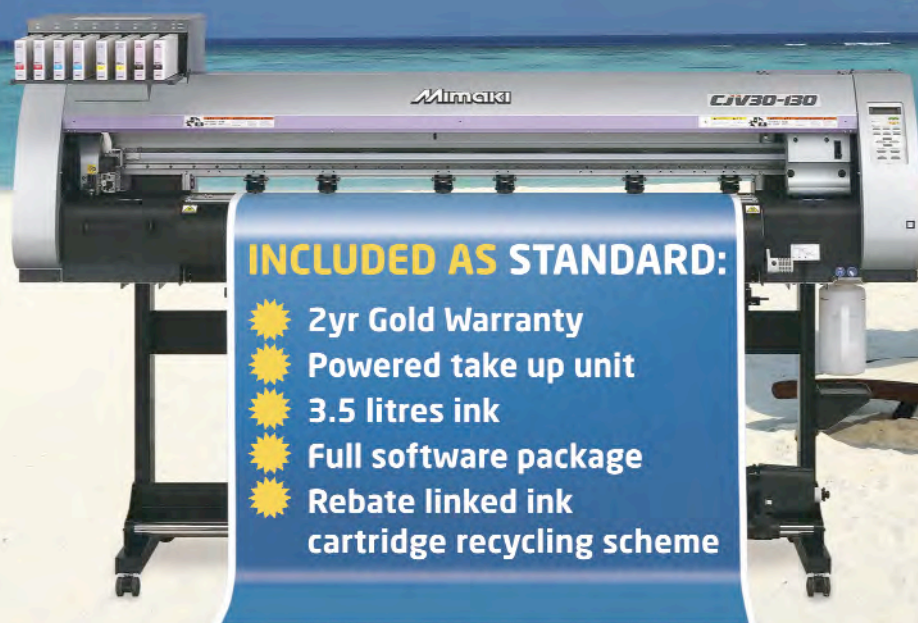
scorcher...

Mimaki 5★

All Inclusive pack*

CJV30 / JV33 / JV5

+ Free delivery
+ Free build
+ 50% Extra ink pack
+ £200 materials voucher
+ Free accessory pack



INCLUDED AS STANDARD:

- ☀ 2yr Gold Warranty
- ☀ Powered take up unit
- ☀ 3.5 litres ink
- ☀ Full software package
- ☀ Rebate linked ink cartridge recycling scheme

• • • **Mimaki delivers**

UPGRADE TO MIMAKI 5★ ALL INCLUSIVE

You don't have to push the boat out to get the best deal on a new Mimaki this Summer.

We'll give you a **FREE** upgrade to **5★ ALL INCLUSIVE** when you invest in a 1.3m or 1.6m CJV30, JV33 or JV5 before 30th September 2013. All the more reason to soak up the sun!

* See website for full Terms & Conditions

01270 501900

hybrid

Mimaki Exclusive Distributors

PRODUCT *Choice*

Debenhams confirm FESPA deal with Durst

Debenhams has bought two Durst inkjet printers, which was announced at FESPA, in a £800,000 investment programme of its in-house printing operation, Magenta Print & Display, based in Taunton.

The two printers, a Rho P10 320R and a Rho 320R HS, are seen by Debenhams as having a major role in improving the quality of photography and graphics in all of its stores. The Retailer is currently modernising the flagship Central London Store in Oxford Street and there is a strong desire to ensure that the quality of photography used throughout the store is in line with what will be a fabulous retail environment. "Inevitably, the new standards set in Oxford Street will be adopted across all 168 stores in the chain and this where the productivity of the new machines will prove hugely beneficial," said Mr Chris Tester, Debenhams Director of Print Operations.

Chris Tester, and Magenta's Production Manager, Lee Hutchinson, stated that the group has plans to expand the chain to 220 stores across the UK and Ireland.

Unusual for such a high profile chain to produce all its own display print, Chris Tester explained: "The in-house facility allows us to respond to market conditions faster, be more cost effective, and benefit from a more integrated system than if the print was outsourced. The print operation is run as an independent profit centre within the Debenhams Group

and we currently employ a staff of 90."

The two Durst machines will be supported by new finishing equipment, including a Fotoba cutter, Seal laminator, sewing machine and workflow automation software. Chris Tester believes that the investment in the new equipment will increase the wide format production capacity by three times, enabling the operation to further improve service levels to the stores.

Chris Tester said: "The Durst machines will be used to significantly increase the amount of textile printing undertaken by Magenta. This is driven by the desire for larger size prints. Printing onto fabric as opposed to paper makes large graphics easier to transport as they can be folded, and once installed they'll look much better too."

When asked why they should choose the two Durst machines, Chris Tester replied: "The productivity and the quality of print are unrivalled. To this we can add that

Durst inks for printing onto textiles are extremely environmentally friendly and this is of vital importance for printed material which is likely to come into contact with customers and staff.

For more information on Durst's print solutions visit www.durst-online.co.uk.



L-R: Matt Ashman, Chris Tester and Lee Hutchinson celebrate the purchase of the Rho P10 320R and Rho 320R HS

Altimage to take first LumeJet S200 digital printer

Docklands based marketing solutions provider Altimage will be the first beta site for LumeJet's S200 ultra high resolution digital printer, it has been announced.

Altimage, has a wide range of high end print options for its clients and the LumeJet S200 will extend the company's offering with an ultra high resolution option.

"We are very pleased to be unveiling Altimage as the first beta site for the LumeJet S200," said Miles Bentley, LumeJet's Commercial Director. "As a company we

were looking for a printer that worked at the very top of the market, and had clients that needed, and would appreciate, the ultra high resolution output of the machine. In Altimage I think we have a company that sits squarely in that space.

"Altimage has set its stall out to provide its clients with innovative, high quality solutions for their print needs. It has a track record of installing and using the latest state-of-the-art pre-press, printing and digital technology and we think that both sides will get huge benefits from the installation."

The LumeJet S200 can combine – for the first time, and on the same page – true contone images with crisp fine lines and pin-sharp text (right down to 1-point size, reversed out of a coloured background), liberating design professionals from any concern about optimum output resolution for type or photographic images. The machine features a unique, patented photonic technology resulting in an output equivalent to

more than 8000 dpi inkjet quality.

Commenting on the announcement Rob King, Director at Altimage, said; "We are very excited about the arrival of the LumeJet S200, as we believe it opens up new markets for us. The ultra high quality output is a step up from anything we have been able to offer previously. For those looking for pin-point sharpness and absolute colour reproduction, we now have a machine that can deliver."

An inkless process, the LumeJet S200 takes 305 mm photographic roll paper for page sizes up to A3 landscape double-page spread, full bleed, including trim (1000 x 305 mm maximum) – ideal for layflat books. Using RGB colourspace, it's ICC profiled and achieves amazing colour fidelity, including hard-to-print Pantone® spot colours like Reflex Blue, neons, metallics and pastels, not to mention flawless solid black.

For more information visit the website www.lumejet.com.



The printer features patented photonic technology for a high-quality finish.

William Smith customers choose the Arlon DPF 6000 Series

Product, Performance and Price are making Arlon DPF 6000 Series cast graphic films a popular choice with William Smith's customers for a variety of vehicle wrapping applications.

"We use Arlon DPF 6000 for both full and part wraps on a wide range of commercial vehicles, including cars, vans, trucks, lorries and even motorbikes," says DeSigns Signage Solutions' Andy Sykes. "Following trials, after the product was recommended by William Smith, we chose DPF 6000 Series to replace the material we had previously been using. It prints well and our fitters are happy with the material. The price is also very favourable."

Dexie Hartis, Manager at Radecal Signs, comments: "We use Arlon DPF 6000XRP for both full and part wraps on vehicles ranging from small Mini Coopers to double-decker buses. The costing was what initially attracted us to the product as we had been awarded a big contract which required a large volume of materials, so we were looking for best value."

Arlon DPF 6000 is available in gloss, transparent and translucent finishes, while



Arlon DPF 6000 is available in gloss, transparent and translucent finishes, while DPF 6000RP and DPF 6000XRP both come in gloss white.

"DPF 6000XRP features X-Scape air release adhesive, which ensures a bubble-free finish"

DPF 6000RP and DPF 6000XRP both come in gloss white. The films have been specifically designed for large format graphics and are ideal for fleet and vehicle graphics.

They can be applied to flat, riveted, contoured and complex surfaces where good conformity is required.

"We chose Arlon DPF 6000 Series as

the print quality was exceptional on the HP Latex L26500 printer, the overlamine gives a rich gloss and the product is competitively priced," explains Andy Gosling of Andean Signs. "We use it for full and part wraps, mainly for vehicles with soft curves, such as Vivaro's, Renault Traffics and other light vans. We have also used it on our own Andean Signs vehicle. We're very happy with the product and have had no issues."

A special lay-flat liner and permanent pressure-sensitive adhesive make Arlon DPF 6000RP easy to apply and give excellent opacity. DPF 6000XRP features X-Scape air release adhesive, which ensures a bubble-free finish.

"It's an excellent product, which we have been using for around two years now, and it outperforms other materials that we have tried. The XRP bubble-release adhesive makes it virtually impossible to crease or bubble, as the bubbles can be pushed out easily by hand," adds Dexie Hartis.

Arlon DPF 6000 Series, which comes with up to seven years outdoor durability, is available ex-stock from William Smith as full, part or custom slit rolls and same day despatch is provided on full or part roll orders received up to 6.00pm

For more information, visit the website www.vehiclewrapfilms.co.uk - www.williamsmith.co.uk.





DIGITALLY PRINTED & FINISHED
440gsm PVC BANNERS
AN AMAZING

£10.50
PER SQ.M.

TRADE ONLY • NO HIDDEN EXTRAS



- Three 5-metre wide printers
- Our banners are priced **completely finished** so we don't add anything extra for trimming, eyelets or pole pockets
- No artwork handling charge (for print-ready artwork)
- A variety of materials/substrates to choose from: 440gsm PVC, 340gsm Mesh, 500gsm Premium PVC, 740gsm Double-Sided PVC and **NOW 200gsm Paper**
- Superior quality material and print finish
- Fast 3 to 4 day turnaround
- Delivery under plain wrap direct to you or your client
- We can handle all jobs, big or small



3m x 1m **£31.50**



2m x 1m
£21.00



5m x 1.5m **£78.75**

NEW £8.50 DELIVERY!

We have now reduced the delivery on orders below 3 square metres to £8.50 to help with the profitability on your smaller orders. Mainland UK only

Visit our dedicated trade website

www.venturetrade.co.uk



Venture Banners

TRADE

0845 604 5470

trade@venturebanners.co.uk

VAT is applicable to all prices.

Because of the nature of large-format printing, we are unable to print items below a certain size. There is also a one square metre price minimum order on the majority of our materials - please contact us for more information.



RAPTOR

ROLLER BANNER

A superb entry-level exhibition model designed to get your message across whilst looking sleek and stylish.

- Includes graphic 0.85m wide × 2m high (850mm × 2000mm)
- Robust, compact, ergonomic design
- Snap clip top rail
- Includes carry bag

ONLY
£35
EACH



DOUBLE-SIDED ROLLER BANNERS

0.85m and 1m widths available

FROM
£109
EACH



SUPER-WIDE ROLLER BANNERS

1m, 1.5m and 2m widths available

FROM
£89
EACH

Our Roller Banners are printed on a quality 400gsm So-Flat material. It has a Light-stop grey-back reverse, preventing light show-through from behind giving your graphic maximum visibility. This material also comes with a 12 month warranty.

Self-Adhesive Vinyl (SAV)

A high quality self-adhesive vinyl printed at 1,000dpi.

Available up to 1.6m wide in either gloss or matt.

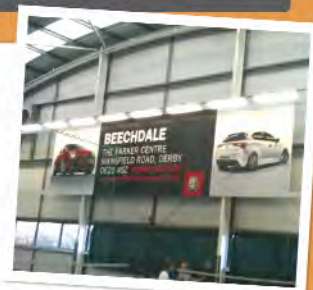
£12 PER
SQ.M.



Foamex & Correx

Our correx and foamex is digitally printed direct to substrate or applied self-adhesive vinyl, depending upon the size required.

Ideal for both indoor and outdoor use.



FROM **£22** PER
SQ.M.



PROFIT POTENTIAL OF £200+

POP-UP EXHIBITION DISPLAYS NOW AVAILABLE

FROM
£449

- Available in medium or large
- Available curved or straight
- Printed on semi-rigid, anti-scratch, light-stop, 430 micron CrystalFlex material

Your own website

We have developed a website and control panel which puts you in control.

The website allows you to easily have your own large-format printing 'division' or can simply be used as your main website.

Now you don't need to spend in excess of £7k for a custom-built website. Our VB Media website is available for a nominal fee of only £29 per month. See it in action at www.banner-king.co.uk.

Call us for more information.



ROUTING & ENGRAVING *Feature*

A glimpse into routing and engraving: 2013

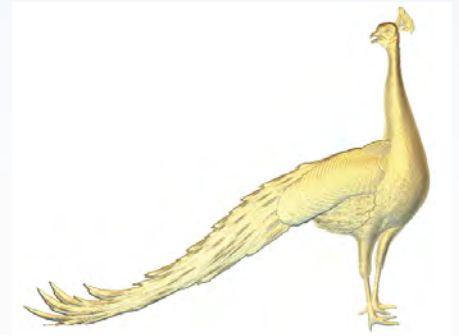
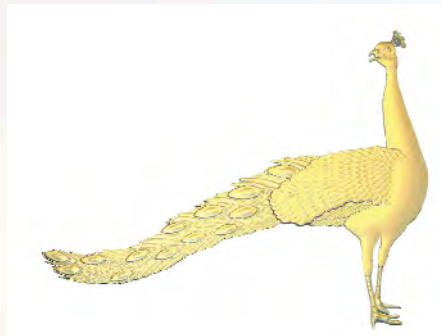
The routing and engraving industry is as diversified and dynamic as most sign making companies today. Software innovations, hardware updates and health and safety improvements have transformed this sector in recent years. Jemima Codrington explores how the industry is undergoing a transformation to keep pace with today's client demand.

The possibilities for cutting and routing technology has developed and expanded in recent years, opening new doors to sign makers. Rebecca Freemantle, ArtCAM Marketing Manager, says the software available is of particular importance. "It is now more accessible for a company of any size to offer their customers an array of signage, such as affordable V-

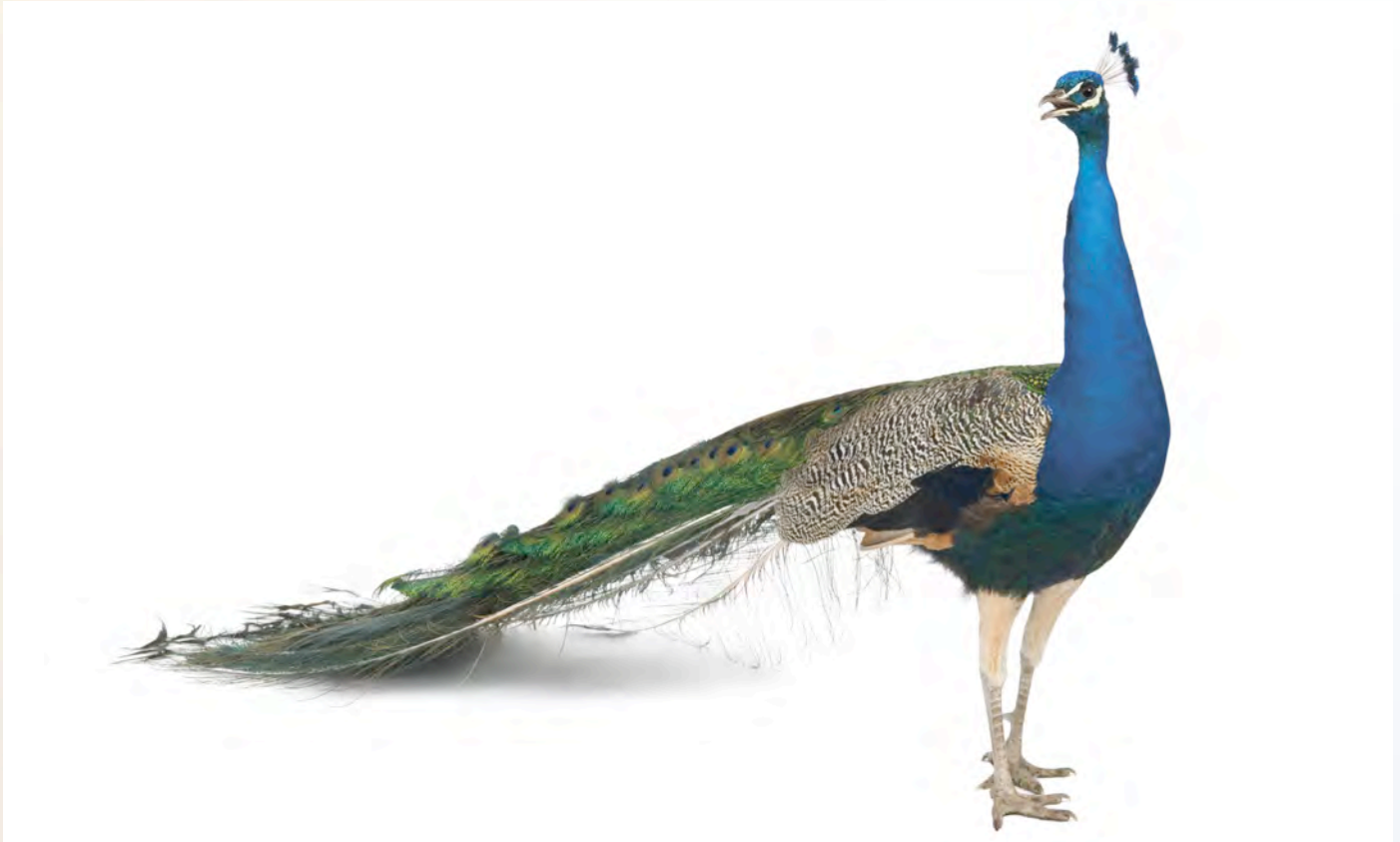
carved and three dimensional signs. This is thanks to the market not only seeing a greater influx of lower end laser and CNC machines but also the software to create the signs ready for manufacture," says Rebecca.

Delcam's line of software offers three products, that start with entry-level 2D design and 2D and 3D machining right through

to advanced offerings for the creation of 2D, 2 ½ D and 3D signage. The ArtCAM product line has been developed for over fifteen years, and provides sign makers with continuous support and training via online tutorials, forums and onsite training courses. "We can even send people to your premises," says Rebecca. "However you like to learn, we have support in place."



The peacock has been brought to life using the ArtCAM product range. These images were made with (L-R) ArtCAM Express, ArtCAM Insignia and ArtCAM Pro.



The products in the software range start from £99 with ArtCAM Express, which has been designed with hobbyists and small sign shops in mind. With this, the sign maker can either import existing bitmap images or vector artwork, and then create or alter their 2D artwork directly in the software. "In addition to creating 2D / 2.5D designs you can create 3D signs as well by importing 3D models into the software. What's more, all of our products have over 600 pieces of free clipart, so you have a number of options when it comes to design," says Rebecca. They can then set the tool path to send it to the CNC router or laser machine.

Delcam's mid-range product features a number of additional 2D/ 3D design and machining strategies. "For more complex 3D signs, sign-makers can use ArtCAM Insignia, an introductory 3D modelling and machining package, which lets them quickly convert vector drawings or bitmap images into 3D relief artwork with a click of a button," says Rebecca.

ArtCAM Insignia allows sign makers to take an image into the software, create the vectors around it (manually or using the built-in tool), and then convert it using the Shape Editor. By double clicking on an area of artwork, it will bring up the Shape Editor, and you can choose the shape you want to add

to it. "Whether it's a flat surface, dome or triangle, you can determine the shape and height you want, as well as determining how it interacts with the shapes you've created," Rebecca explains.

The ArtCAM Pro has even more 3D modelling options and machining strategies to get an exceptionally high level of detail. Designers can add textures, use an array of sculpting tools and even use different analysis tools to examine their designs. As with all of the products in the line, simulation is available, so sign makers can see how the finished product will look once it's machined. "The ArtCAM range works with both CNC routers and lasers, so if you did want to do laser engraving as well as other signage, ArtCAM offers that diversity!"

Questions sign makers should ask themselves when choosing software:

- Is the software easy to learn?
- Does it offer CAD and CAM?
- Can I upgrade, or would I need to reinvest and relearn?
- What routers does it support?
- Does the company offer training and support?
- Do they know the industry?

"Answering that last question in particular honestly is important for sign makers, so they can invest in a machine they can then progress with," says Rebecca.

When it comes to choosing between a CNC router or a laser, Rebecca says the choice is dependent on several things. "You can create fantastic pieces from both laser & CNC machines but it depends on: what you're looking to do, the knowledge of the operator, the material being machined... a number of factors really." Another key thing to consider is diversification. If sign makers want to move from working on traditional signage to other areas such as POP displays or LEDs, having technology that can adjust to handle these projects is important to avoid costly re-investment in newer software, machinery and subsequent training.

www.artcam.com.

Questions sign makers should ask themselves when choosing CNC vs Laser:

- Am I looking at doing just very basic 2D signs, or more complex jobs?
- Which materials will I be using primarily?
- Will it work with my current software?
- How much can I invest financially?
- What do I want to achieve in the short term, and the long term?

Making a choice

If the European Sign Expo in June showed anything, it was that the industry is evolving and diversifying – and at a rapid pace.

"What I'm noticing in the sign industry at the moment is that everyone's looking to expand their portfolio in terms of the types of signs that they can provide. "Some are going down the digital route, some are doing very simple laser signs, some are heading in the direction of 3D signs and then you've got those that do LED," says Rebecca. For this reason, it's more important than ever to invest in software and machinery that can handle not only the work the sign maker is currently doing, but would be able to handle work in other sectors in the future. Investing in machinery that can switch up functionality and performance on various materials is important to avoid costly investments in hardware and software that doesn't fit with the company's long term business plan and vision.

Andy Borrow, Managing Director of Impact Sign Solutions, says there have been noticeable improvements to the hardware available to sign makers over the past few years.

One clear change is the rise in the number of lasers available, although Andy points out that these are not always ideal depending on the material being used. "The move seems to be towards fibre and CO2 hybrid lasers, but like all things though, you get what you pay for," he says. "The quality of the tube is paramount, some of the cheaper glass tubes may be fine for simple cutting of acrylic, but they have limits when engraving to a high standard." As the usage for laser engravers has become more creative,



Impact Solutions makes a specialist engraving laminate control panel, ideal for these types of jobs.

market demand has changed to reflect this with more elaborate requests coming in.

In the vain of "you get what you pay for," one thing Andy prefers not to skimp on is ceramic barriers, which according to him make significant difference. "They are expensive and add a great deal to the time of the job, however they do enable you to do jobs that would otherwise be impossible. Fibre lasers do not, in my opinion, mark metals such as stainless steel 'black' enough."

While an increasing number of customers are interested in 3D signage, before any company can carve out a 3D sign, they must first carve out a name for themselves for offering this to clients.

.....continued on page 46

ROUTING & ENGRAVING *Feature*

A glimpse into routing and engraving: 2013

"It's great to be able to be creative and 'play' to create eye-catching signs in 3D, but these enquiries are few and far between for us, I think that you really have to be known for this type of work," says Andy.

Impact Sign Solutions uses Engrave-Lab software for all their engraving solutions. "It suits all of our needs," says Andy. The software allows them to work on a number of projects – even the more peculiar wishes. "Requests range from bog standard data plates to the bizarre. We once had a request for a life-size acrylic cut-out in the shape of Roald Dahl when he was a boy, with a cut out so that you can feel his appendix as he had it removed!" Although the development of laser technology has had an effect on the market as a whole, for Andy, the workload remains largely unchanged – even with the odd Roald Dahl request!

www.impactsignsolutions.co.uk



Impact Signs created a life size replica of Roald Dahl as a boy – complete with a missing appendix – using acrylic material.

Liam Hodson, **AXYZ International**, explains sign makers are looking for adaptability from CNC routers.

"An increasing number of sign makers are looking to have more versatility out of machines, which is something we've seen develop over the past two to three years," he explains. "They're not just looking for a router, they're looking for something to reduce labour costs that has the capability for things like knife cutting and print finishing."

He adds that machines with a double head capacity are also in demand, as they effectively reduce labour costs and save time by allowing one operator to control two ma-

chines. "One important factor for sign makers to consider is the edge finish that customers are expecting from machines now. There's been a lot of development from the machines controller and drive systems to perfect the edge finish on materials such as clear plastics."

Regarding software, AXYZ International uses ArtCAM Express, and often recommends it as a starting point for most sign companies. "From there, we look at what the customer will be doing, and we then advise them on the best software for that specific purpose," he says.

Regarding market demand, Liam has

noticed a spike in requests for routers that have superior carving facilities, as customers are requesting more intricate jobs like V cut lettering signs. "We're also seeing a lot of people move into the printing side. The user base we're selling into already have a printer and just need a system to cut the print out and finish it. If something has been printed, the machine needs to know where the print is in relations to the material. With our system, the customer can put registration dots and the camera will go and find them and align the cut with the tool path with the artwork."

www.axyz.co.uk



L-R the AXYZ 4010, AXYZ Pacer 4008 & AXYZ Pacer 5010.

Julian Sage, Managing Director of Complete CNC Solutions Ltd, has been selling Tekcel routers to the sign and display industry for the past fifteen years. He has noted the continuous improvements to the hardware, and the difference these make to the end-users productivity and cost management.

"Tekcel routers have recently been upgraded with our own in-house state of the art controller system, fitted as standard on all new models to give the operator a simple, feature-rich yet easy to use front end interface control," he says. "All the complex and challenging number crunching is all kept behind the scenes."

He adds that all routers benefit from encoded digital servo driven ballscrew drive technology, as opposed to rack & pinion drives on other systems that are cheaper and less accurate. "Ballscrew with digital servo drives are a must for any serious production router," he affirms. The format offers exception positional and cutting accuracy at speed, alongside longevity and low maintenance.

"Cut to Print" camera systems have also been apparent improvements. These systems allow registering printed substrate profiling and excellent knife cutting capabilities. "This has moved routers along quite nicely over the last 3 years or so," says Julian.

One concern he points out is the safety of the machines. As health and safety becomes a more prominent aspect of the industry, manufacturers should pay careful attention to creating machines that are designed with the safety of the operator in mind. "I've seen many machines out there that are certainly not fit for purpose and I'm shocked as to how they can actually be sold," he says. The manufacturer of Tekcel routers has always developed products that operate quickly, accurately and safely, adding things like safety light beams and integrated controller safety loop features.

In terms of market demand, Julian notes the demand for Tekcel CNC routers is better than ever. As an increasing number of clients are requesting larger format systems, the Tekcel EXR 2m x 3m is proving to be a popular choice with sign makers. "With material manufacturers producing larger sheet products in sizes of up to 2m x 4m, especially in the ACM (Aluminium Composite Material) arena, then our demand for 2m x 4m routers has increased significantly," he adds.



But as good as the hardware available is, software plays an increasingly important role for clients, end users/operators and machine suppliers. The improvements in recent releases, especially from software products developed by newer companies, have had a huge impact on efficiency. Julian notes that the key to successful software is the combination of ease of use with extensive capabilities and features. "From a machine suppliers point of view, then offering an expensive and complex set of software with your machine can be off-putting for the customer and also make your machine look complicated to operate, which again, can be daunting and disappointing for a new prospect," he explains. Complete CNC Solutions uses Vectric VCarve Pro or Vectric Aspire as their first choice of software on account of it's attractive price point, extensive features and easiness to learn and operate. "It's feature rich, and also complements our machines," he concludes.

www.completecnc.co.uk

.....continued on page 48



Julian Sage has over fifteen years of experience in the industry.



See video on website!



Prices from £2495

The new Zapkut ZM Range of Compact moving column Vertical Panel Saws

Now with optional router head for composite precision grooving.

Available in three sizes: 2500mm x 1250mm, 3100mm x 1600mm, 3100mm x 2100mm.

Call 0118 970 1950 or visit www.zapkut.co.uk today

ROUTING & ENGRAVING *Feature*

Whether a sign-maker is looking for a laser or CNC machine, there are a number of factors they need to consider

• **What type of sign do they wish to create now and in the future (e.g. 5 years or 10 years time)?**

The type of machine or the features it will need to have will depend on whether they are only looking to cut out or mark a sign or create 2.5D or 3D signs. Some machines are built purely for cutting or marking purposes and are therefore cheaper, whereas others may cost more but are built to do all this and more.

• **What material are you looking to work with? E.G. Steel, wood, plastic, foam**

When choosing between laser and CNC machines, the sign-maker needs to be aware of the plus and minus points for both when working with different materials, in order to find a solution that adequately meets their work remit, budget, timescales and work space.

For example, if they want to work with wood, lasers can leave burn marks. If the design is to create pyrography or poker work, this will quickly and easily create the desired effect to create some stunning results. However if this was just to cut out a design for example, this will require sanding or other finishing work to remove the burn marks afterwards which can be tricky with 3D pieces.

Nevertheless, it is also worth bearing in mind that CNC cutting tools can also leave burn marks in the wood if the user hasn't selected the correct machining strategies causing the cutting tool to overheat. For example, using a tool too small to machine everything. Instead of using a larger tool to chunk out the material and then, gradually using smaller cutting tools to obtain the detail. Additionally, with CNC machines there is a risk that the pressure put on the wood by



Sign makers should consider the types of materials they want to work on, such as wood or metal (Image courtesy of Delcam)



Choosing the right software for the job is important. This image was made with ArtCAM Express, ideal for small sign making operations.



Delcam's mid-range Insignia product line allows for more complicated jobs.

the cutting tool could cause pieces of wood to break off, especially along the wood grain.

With laser cutting you can get a nice clean edge on acrylics, removing the need for polishing afterwards as you would with CNC machines. This is great if you are looking to create plastic cut out letters, for example.

When we look at metals, there are many considerations also. With CNC machines, you can get more wear on the cutting tool, which as a result, means that if not attended to, will cause inaccurate machining, or cost more by way of purchasing replacement tools. Furthermore, when working with hard metals a great deal of heat is generated; this may require water jets or coolants to stop the metal from overheating when machining.

Typically, with laser technology however, different lasers are used dependant on the metal being cut, which means if the sign maker wants to work with several types, their investment may be greater as they may need to purchase additional machinery. For example, for steel you are most likely to use a Fibre laser whereas you could use a CO2 laser for aluminium provided that the laser has a high enough wattage.

The UK's No. 1 supplier of tools for sign makers

◦ If you're looking to improve your production processes, quality and surface finishes look no further than ITC. ◦ You'll find our vast range, extensive knowledge, exceptional levels of technical assistance and after sales support hard to beat. ◦ With next day delivery we ensure you get the right tool at the right time, and because you're buying direct from the factory, the best value.



Industrial Tooling Corporation Ltd

Call us now on: **01827 304500**

or email: **sales@itc-ltd.co.uk**

or visit: **www.itc-ltd.co.uk**



• What size and thickness of material do they typically work with?

The size and thickness of the material can also play a part. If the material is too thick, both laser and CNC machines may need to do extra passes over the material to machine it effectively dependant on the power of the laser or the spindle speed of the CNC machine. The more machining time: the greater overheads. In addition, for larger sized pieces, sign-makers will need a machine with a larger machine bed and the premises to accommodate it, or alternatively, ensure that they have a software package that will allow them to machine the sign as separate parts that can then later be glued back together. CAD/CAM software package, ArtCAM from Delcam will allow you to do this.

• Have you already considered what software you will use with these machines?

When looking into machinery, it is also worth considering the software you plan on using at the same time. By using separate CAD and CAM packages, there is a greater risk of designing a piece that is not suitable for machining or data not translating as accurately between packages. This is where a package offering both is beneficial, such as the CAD/CAM software ArtCAM, which not only allows you not only to design your sign but create accurate CNC toolpaths or STL files required for the laser machine. Before the toolpaths are sent to the machine they can

be simulated to ensure that the sign-maker is happy with them.

Choosing a software package that has a strong working relationship with CNC and laser manufacturing suppliers is also advantageous. Benefits of this usually include: software that has been thoroughly tested to ensure that the software and machinery work well together; that if any problems are encountered they will be in a better place to resolve any issues quickly. Furthermore, if the sign-maker chooses to purchase additional machinery from another supplier, they will feel less tied into a specific manufacturer.

Delcam has a strong working relationship with machine manufacturers worldwide to ensure that ArtCAM will work seamlessly with their machines. ArtCAM's database currently supports over 350 machine tools. What's more, if a sign-maker cannot find their CNC machine, Delcam has a dedicated team that will happily create the necessary post-processors for machines that are not already supported.

If the sign maker is considering a software package to accompany a laser machine, they need to look at the accuracy of the greyscale image that the software will create. ArtCAM can create true graduated greyscale images that can be used to create highly detailed 3D pieces.

Delcam understands that there are a lot of things to consider when researching into the machinery and technology required for your business. Because of this, Delcam has a worldwide network of dedicated professionals who can help answer your technical design and manufacturing questions and provide you with the contacts required regarding machinery.

What's more, Delcam provides dedicated training courses, to help sign-makers learn the skills required to create designs suitable for machining and provide guidance on how to create the accurate and efficient toolpaths.



Sign makers should consider the size and thickness of the signs they'll be making (Image courtesy of Delcam).



trade cut-outs & moulded lettering

Trade Prices 2013

ACRYLIC (perspex - including gold & silver) (10mm: white black & clear)

no minimum order

Height	100mm	150mm	200mm	250mm	300mm	350mm	400mm	450mm	500mm	550mm	600mm	700mm	750mm	800mm	900mm	1200mm
3mm	0.70	1.10	2.03	2.74	4.00	5.50	6.31	7.25	8.02	9.19	10.66	14.76	21.63	30.34	38.32	42.28
5mm	1.19	1.80	3.00	4.77	6.79	7.88	9.13	11.02	12.40	13.65	15.03	20.95	25.24	33.32	45.85	58.43
10mm	2.34	2.92	5.84	9.30	11.69	14.95	17.55	20.87	23.45	25.73	29.28	40.50	49.44	54.56	84.98	107.82

FOAM PVC (all available colours - 10mm & 19mm available in white only)

no minimum order

Height	100mm	150mm	200mm	250mm	300mm	350mm	400mm	450mm	500mm	550mm	600mm	700mm	750mm	800mm	900mm	1200mm
3mm	0.72	1.00	1.39	2.13	2.70	3.48	3.83	4.81	5.09	6.14	7.06	9.02	12.88	15.45	17.51	19.00
5mm	1.06	1.74	2.34	3.14	4.52	5.12	5.75	6.53	7.10	8.62	9.38	12.68	17.00	21.12	25.24	26.50
10mm	1.47	3.07	4.38	6.40	8.10	9.11	10.79	12.90	14.84	17.20	19.62	25.69	35.02	41.42	47.38	49.95
19mm	3.20	4.22	7.45	9.70	13.65	14.26	16.68	18.42	20.71	22.94	24.98	30.20	47.38	55.11	61.80	67.90

3mm ALUMINIUM COMPOSITE (Dibond, Alupanel)

no minimum order

Height	100mm	150mm	200mm	250mm	300mm	350mm	400mm	450mm	500mm	550mm	600mm	700mm	750mm	800mm	900mm	1200mm
Colours	1.69	2.34	4.02	5.57	7.00	7.83	9.25	11.26	13.80	15.47	17.00	20.98	24.10	28.10	36.00	50.59
Mirror	2.38	4.86	6.79	9.32	13.77	14.83	17.31	19.70	23.13	25.00	28.12	34.94	36.10	41.50	51.00	82.21
Brushed	1.96	3.28	4.39	6.12	8.83	9.85	11.15	13.16	15.28	16.77	19.08	23.61	26.10	31.50	39.00	56.92

MILL FINISH ALUMINIUM

(Comes in its raw form ready for coating) no minimum order

Height	50mm	75mm	100mm	125mm	150mm	175mm	200mm	225mm	250mm	275mm	300mm	375mm	425mm	500mm	600mm	700mm
2mm	2.88	3.68	4.38	5.56	6.18	6.95	7.73	9.01	10.04	11.07	12.10	15.19	18.28	23.43	30.64	41.97
3mm	2.85	3.56	4.40	5.46	6.07	6.96	7.86	9.10	10.27	11.72	13.26	17.34	20.77	26.40	35.06	56.65
5mm	3.36	4.20	5.20	6.44	7.17	8.22	9.26	10.74	12.40	14.25	16.00	21.00	24.64	31.23	41.36	63.86

EXTERIOR MDF

Height	50mm	75mm	100mm	125mm	150mm	175mm	200mm	225mm	250mm	275mm	300mm	375mm	425mm	500mm	600mm	1200mm
5mm	0.36	0.82	1.18	1.60	2.40	2.55	2.95	3.70	4.27	5.09	6.60	9.30	10.70	12.10	14.20	43.16
12mm	0.88	1.52	1.88	2.76	3.85	4.52	5.30	6.12	7.29	9.12	10.00	11.60	13.70	16.80	18.82	57.23
18mm	1.55	2.40	2.91	4.00	4.95	6.05	7.50	8.40	10.60	12.10	14.50	16.60	20.21	21.80	28.50	85.36

Options Add 10% for locators and layout Add 25% for Cladded facia drawing

MOULDED ACRYLIC LETTERING

(Including locators and paper template) * including gold and silver

Height	152mm	203mm	254mm	305mm	380mm	457mm	610mm
Colours*	4.45	6.98	10.92	12.40	16.40	20.80	34.90

Stock Styles: **HELVETICA BOLD, TIMES BOLD, & CLARENDON MEDIUM**

Quotes for logos & non standard typesyles

Quotes on request for extended typesyles, logos, flame polishing and spraying

All prices are exclusive of VAT. Delivery at £16.00 on all orders upto £300

Discounts Available ...over £50 - 3% over £100 - 4% over £300 - 5%

trade services

Totally in house production facilities allow us to have complete control over your requirements. Established since 1962 our highly experienced staff will be able to advise and quote on your requirements

why not take advantage....

➔ Acrylic Fabrication

Built up letters and logos, industrial and medical covers and guards, point of sale, display cases and much more...

CNC cutting and routing.

Diamond and flame polishing facilities.

➔ Moulding

From design to finished job. We can create your tooling and produce from a large range of materials such as: PET G, Acrylic, Hips, ABS and more...

➔ Screen & Digital print

From 1 to 100,000 printing on automated machines. Full colour upto 1500 x 1000mm on a large range of materials..

➔ Etching & Engraving

Your design onto stainless steel, brass, bronze and more. Filled spot or even full colour if required.

➔ Metal Fabrication

Built up letters from stainless steel, box and pan form trays in composite, aluminium and steel. Bespoke one-offs.



call mercury phillips today..

T: 01603 666699 F: 01603 616781

sales@mercuryphillips.co.uk



Education and Training Feature

When it comes to gentrifying skill sets and learning about new sectors and products, the job is never done for sign makers. Jemima Codrington caught up with the industry's leading education and training providers to see what is on offer to help sign makers grow their businesses.

David Catanach, Director of the BSGA, believes continuing education in the sign industry is more important now than ever.

In the current economy, many sign makers may find it hard to find the money for costs of training, but according to David, the long-term benefits of having an educated workforce are innumerable.

"There are plenty of options for education out there, but sign companies need to recognise that if they're going to move their company forward, they need an educated workforce," he explains. "Sending someone on a training course doesn't just result in having someone who knows what they're doing, it saves the company money on things like waste and mistakes, making it a financially viable decision in the long run."

The British Sign and Graphics Association lobby for education in the sector by promoting the number of programs and courses available at various institutions across Great Britain. This can vary from full two-year designations to two-day courses offered by partners of the association. "For example, Spandex offer vehicle-wrap training, which we're receiving a lot of interest in at the moment," he says. "We're keen to say it's available, because not all sign companies are able to send people on courses for two years, so they need quick and intensive training which our members do provide." LED work is also proving popular for people to learn more about, but there is still considered interest in perfecting elements of traditional sign making like metal bashing, cutting and welding.



BSGA's Dave Catanach.

Fighting to Raise Awareness



Attendees at the Canon Horizon's centre take in a presentation.

One of the main issues the BSGA is facing is fostering engagement from the Scottish sign industry regarding apprenticeships. At present, there are very few Scottish sign companies expressing interest in official training programs such as apprenticeships or SVQs (Scottish Vocational Qualifications), and as a result, the BSGA is facing funding being withdrawn from that area. "It's a serious issue," says David, "because in a few years time, a Scottish sign maker may say they want an apprentice, and they'll find there's no funding there for it. It's detrimental for the growth of our industry."

The BSGA fights to outreach to this area of the sign making industry, but there are also several other opportunities for education and many companies are taking advantage of them. Whether it's through colleges or businesses, there are ample ways sign makers can continue to develop their skills. To learn more about the courses that are available and through which providers, visit the BSGA Education website at www.bsga.co.uk/principal-activities/training-and-education/.

Sign makers that utilise Canon products can further their knowledge of them with hands-on seminars and training. Canon UK has developed a customer-centric experience centre called Horizons, which allows sign makers to learn how Canon products can help expand their business opportunities.

The centre was designed to provide an experience that is "tailor-made" to the specific needs of sign makers to help them develop their business prospects.

"With Horizons, we're looking to inspire sign makers and help them realise the vast potential that exists for them to grow their business through a wide range of printing applications," says Duncan Smith, Wide Format Group Director, Canon UK. "Sign Makers that visit Horizons can also expect to learn about the latest developments from Canon in flatbed direct to substrate printing and associated workflow packages that will enhance productivity, help reduce costs and labour."



The new facility provides hands-on training.

To achieve this, Canon has spent time developing the programs using four key principles. Firstly, Canon relied on market insight to establish the requirements and needs of the service providers and their customer base. From here, Canon looked at how they could inspire the businesses of service providers and aimed to identify new business avenues and opportunities. The next step is turning the customer vision into reality by delivering new services and approaches, while providing ongoing support to ensure the sign maker is achieving their objectives.

"Horizons, has been introduced to reflect this approach and this journey," says Mark Lawn, UK & European Marketing Director, Professional Print Solutions, Canon Europe. "We wanted to move away from an old fashioned showroom concept and create an experience which places the customer at the heart of the journey. In terms of the name, we are trying to look forward and see the opportunities – we feel Horizons reflects this well."

So far the response to the centre has been excellent, with lots of positive reviews stemming from the customer experience day.

Nigel Harvey, Operations Manager, Document Solutions at Sodexo, adds: "It was a very different experience to your usual customer days. Every visitor was accommodated for. The seminars – whilst very organised and thorough – were very flexible and interactive and we could jump in with questions at any point. This made it more personal and productive, and enabled us to extract from the day exactly what we wanted. Canon raised lines of discussion and new ways of thinking that was outside the box, and demonstrated how – as a partner – it could help grow our business through new revenue streams."

Graphic Arts customer Gary Livermore, Director at Print Warehouse, reflects: "Customer experiences like Horizons are vital in keeping up with the latest technologies, equipment and techniques of this fast-evolving and varied industry. I enjoyed the seminars, which covered a wide range of subjects from digital photo production to web-to-print. The potential of the former was a real eye-opener, while the W2P session cemented some of beliefs I already had, inspiring me to improve on our current service offering. It was absolutely worthwhile attending and I am looking forward to any Canon events in the future."

Lawn concludes: "The response from customers has been very encouraging. They have clearly seen how Canon is perfectly positioned to help them grow their business over the long-term."



Sign makers can see the newest Canon technology.

EDUCATION & TRAINING *Feature*

Dean Hicks runs The Sign Training School alongside Jon Tuttle and Ben Fermor. With their technical experience of over 21 years in the industry as well as now being a national wholesaler to the trade and public of plastics, their product knowledge is helping countless training facility attendees improve using their products.

Jon Tuttle trains people with the software and design elements, with Ben Fermor training from the basic sign applications to full vehicle wrapping.

"One of the things we're really focusing on is teaching people how to properly use things like plastic sheets," he says. Alu-

minium composite also is a popular choice for many sign makers. Dean believes that Cut Plastics offer an excellent finished product as well as longevity. The plastics can be used for a variety of signage applications including fascia boards, bespoke signage and more. Having installed signs made with these products and then returning to remove the signs many years later knows the right product for the different applications that are required externally. It's the knowledge gained through experiences like these that the Training School wants to pass on to other sign makers, so they can make the

best choices about their materials.

"A lot of new sign makers particularly will pick a product based on the best price, but we don't focus on price. This is where the education is so important; there are so many products out there that seem cheap in comparison to higher end products and look identical, but the performance isn't there. We show people what the value and the quality is. That's what The Sign Training School is all about."

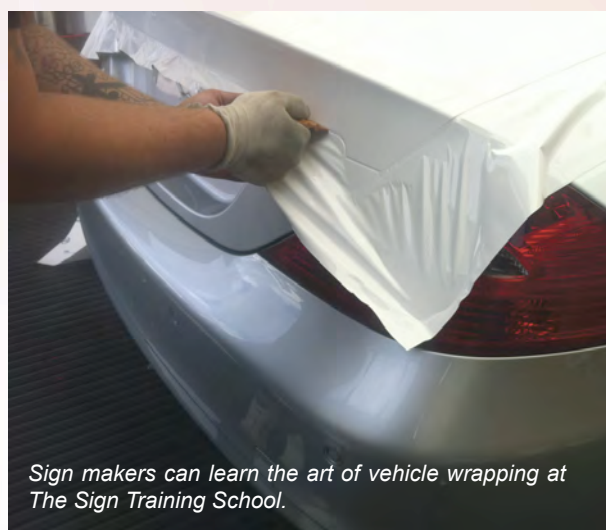
Helping start-ups succeed

The school was launched just over a year ago with a view to helping sign makers start their own businesses, as well as brush up on certain skill areas. Attendees can come down to the training facility in Hertfordshire where the school offers a hands-on practical approach with plastics and vinyl as well as the theory.

When it comes to helping companies start up, the experts at The Sign Training School put together affordable packages that encompass training, materials and ongoing support to help future and current sign makers succeed. With a basic start-up package starting at just £4,995 which is exclusive through Sign Update, it's an affordable way for sign makers to get all the tools for success they need in one place. This will include things like training on design software, man-

ufacturing and installation help, sales and marketing training and information on the overall business process. "Our plan is to work with individuals in the long term, which is why we keep the costs low," says Dean. "We want to create a learning environment that encourages people to come back to us and continue their ongoing education to solidify the foundations of their business."

For the training school, the end-goal is to use their many years of experience to help new sign makers avoid making the same mistakes in their own pursuits. "If someone is providing positive and proactive information to you, you can't really fail," they conclude.



Sign makers can learn the art of vehicle wrapping at The Sign Training School.

To learn more about the training facility visit www.thesigntrainingschool.co.uk. To learn more about the plastics used and recommended by the school visit www.cutplastics.co.uk.



Herts Signs have over 21 years experience in the field, undertaking projects like this building's interior and exterior rebranding.

Finally a laminator that can grow!

and fits through any door and can be assembled on any floor..



- ModulMounter is modulbuilt and can be disassembled for easy installation
- Only ModulMounter can at any time be extended in steps of 1 meter
- ModulMounter grows with your printer and the development of your business
- Only ModulMounter can laminate the full length of the laminating table
- ModulMounter is available with both lightbox and MDF surfaces

FOR MORE INFORMATION
AND A VIDEO GUIDE PLEASE
VISIT OUR WEBSITE

www.flatbedapplicator.com

0115 973 8088 | tmsales@tennantsuk.com

PaperlinX

PROFESSIONAL AND CONVENIENT VEHICLE WRAP TRAINING

- **Are you involved in vehicle wrapping or the installation of vinyls on vehicles?**
- **Would you like to begin offering vehicle wrapping as a service to your customers?**
- **Do you want to become part of an elite network of vehicle wrappers?**

PaperlinX, in conjunction with UK Sign Group, are delighted to offer 3 courses of the highest standard to help enhance your vinyl application skills

- **Vinyl Application Training**
- **Vehicle Wrapping Training**
- **Vehicle Wrapping Accreditation**



Training is carried out by one of our team of expert, qualified tutors, accredited to the highest level by vinyl manufacturers. Our fully equipped UK touring unit comprises of an assortment of complex vehicle application panels within our comfortable, brightly lit, rapid air temperature control room, as well as a six man lecture room complete with computers and plasma TV.

Training is local, so there are low travel and no hotel expenses with no staff down time either due to travelling to sites the day prior to, or after training.

MANCHESTER - 23rd September - 11th October
NORTHAMPTON - 14th October - 1st November
LONDON - 4th November - 22nd November
BRISTOL - 25th November - 13th December
BIRMINGHAM - 13th December - 20th December

"Very worthwhile and informative course with good hands on learning."
Jim Sneddon,
Jim Sneddon Signs

"Learned loads, discovered where we were going wrong and learned new techniques for general sign making."
Alias Macauley,
Mcbride Signs

"A worthwhile course, professional help and great environment. Thanks."
Darren Kroegler
John Young Signs

"Learned a lot, would recommend to all who want to learn wrapping properly, great tutor, very flexible."
Michal Sosna



For more information and to register please visit www.rhgttraining.co.uk

mh@uksignboards.com

Durst Rho P10 250 wins EDP award

At FESPA 2013, the Rho P10 was announced the winner of the award for the "Best hybrid UV printer."



The Durst Rho P10 scooped the coveted EDP award at FESPA.

Innovation is the main criterion for selecting "Best Products of the Year" for the winners of prestigious EDP Awards.

The products are judged on the value of the new technical abilities they offer. This can be innovation in the technology that improves speed, quality, usability and functionality or reduces environmental impact as well as cost to the user.

The European Digital Press Association is now in its 7th year, has 20 member magazines covering 23 countries in Europe and represents over 1 million readers. The selection process is in two parts. Firstly the Technical Committee of the European Digital Press Association evaluates the competing products. Secondly, the General Assembly finally considers the Committee's recommendations and has the last word in giving any Award, which comprises all EDP editors on behalf of the total readership.

"The Rho P10 250 is ideal for large format printers who require the highest quality printing for indoor or outdoor signage, POS/POP material and roll material such as backlits and window displays for luxury goods."

The Durst Rho P10 250 UV inkjet printer

The Rho P10 250 is part of the Rho P10 Series of UV inkjet printers which define the quality standard for industrial print production. The printers have the highest productivity/ratio in their class. They feature a very small drop size of only 10 picolitres and achieve a print quality of 1000dpi without loss of speed. The Rho P10 250 is ideal for large format print-

ers who require the highest quality printing for indoor or outdoor signage, POS/POP material and roll material such as backlits and window displays for luxury goods. The P10 250 is a true hybrid machine capable of printing on the widest range of media and switching from rigid to roll media very quickly and

easily. Other features include mechanical front shops for printing parallel boards, the option of light colours and process colour addition (orange and violet) without loss of speed, and the highest reliability on the market. With unrivalled production efficiency capable of uninterrupted printing, 24/7, the Rho P10 250 is a true industrial printer.

Now equipped with Durst's Variodrop and Greyscale technology, productivity and print quality is even further enhanced. Productivity is increased by up to 25% and the improved image quality includes better colour gamut and less banding. By increasing the drop size up to 15 picolitres for high speed printing modes, the Rho P10 250 is capable of printing up to 240 m² per hour. The Variodrop technology also helps to overcome some of the errors that can occur with traditional greyscale printing.

For more information visit www.durst-online.co.uk.

Make the most of your
Mimaki

new UV PRINTER
UJF-6042

Ultra high quality A2 flatbed LED UV printer
choice of 3 ink types, offering the ability to
print to almost any substrate.



UV LED CURING
600 x 420 mm MAX. PRINT AREA
1800 x 1800 dpi MAX. RESOLUTION
MAX. MEDIA THICKNESS 150 mm
VARIABLE DATA PRINTING

Some of our other products...



Inks & Media



Graphtec Cutters



Mimaki All-In-One



HP Printers



Solvent Printers



Canon Printers



UV Printers



Finance Solutions



Laminators

Broaden Your Horizons
Mimaki BY GRANTHAM'S

GRANTHAM'S
GRAPHIC TECHNOLOGY

www.granthams.co.uk CALL: 01772 250 207 EMAIL: sales@granthams.co.uk

* subject to status

Father and son shortlisted for national award

Chris and Andy Simpson, owners of FASTSIGNS®, a signage, graphics and visual communications company in Leeds are down to the final four contenders for a prestigious franchisee of the Year award.

They have been shortlisted by the bfa (British Franchise Association) in the Long Serving category and will find out if they have won in October.

Dad Chris set up the business, which is based in York Road, with his son Andy 18 years ago. Now the company is the top performing FASTSIGNS centre in the UK and employs 12 people. So far this year it is smashing all of its previous sales records and recently produced 2000 square metres of graphics and signage in record time for the prestigious new Trinity Shopping Centre in Leeds.

Said Chris: "We are obviously delighted to be finalists in the 2013 bfa Awards. We have never looked back since setting up the business 18 years ago.

"It is fitting that the nomination has come in our best ever year. Despite being in a recession, over the past three years we have had the confidence in our business to invest over £200,000 in new state of the art equipment and take on more people. We knew that in such a competitive marketplace standing still wasn't an option and our strategy has clearly worked. Sales and enquiries are at a record high and our customer satisfaction level is running at 93%.



L-R Chas Ellis, Cliff Ward, Vinny Symes, Rebecca Holliday, Andy Simpson, Phil Walker, Paul Taylor.

"We have a fantastic team here - if we win the award it will be all down to their hard work and commitment."

The award dinner is to be held at the ICC in Birmingham on 3 October. The over-

all winner chosen from five award categories will win £10,000 from sponsor HSBC Bank.

For more information contact Chris or Andy Simpson on 0113 248 3500.

Spectrum launches 'Business in a Box' distributor package

Spectrum Industrial, the site safety signage division of DIY and hardware expert Centurion Europe, is looking for distributors to join its exclusive distributor programme.

The programme, which offers exclusive opportunities in this growing market provides a support package which managing director, Paul Kantecki describes as 'a complete business in a box'.

He explains, "There are over 5,000 health and safety related items with a 99% stock holding and as Spectrum products are supplied only through distributors members of the Spectrum distributor programme can expect high levels of success.

"The distributor programme includes a suite of marketing materials including a full colour, easy selection catalogue which can be overbranded, or even recovered entirely.

There is also the opportunity to have a distributor-branded website which is e-commerce enabled, sets of own branded stand-alone and wall mounted merchandising fixtures and product in retail ready packaging."

Stock items in the range include health and safety signs in a number of formats, sizes and materials, labels, tapes, window manifestations and floor graphics all manufactured in-house to control quality and enable low minimum order quantities. Custom product can include modifications to standard designs such as size, message or material or a 'design your own' facility to create a proprietary design from scratch.

Spectrum Industrial also offers a full technical support service which covers product, marketing, legislation and tendering, site surveys, risk assessment and full reporting. There is also a delivery and fitting service with installation teams that are covered by professional indemnity insurance.

To become a distributor please contact Centurion on info@spectrum-industrial.co.uk or call Sales on +44 (0)1302 788 700. More information about the exclusive distributor programme can be found in the Spectrum Industrial catalogue or via the website at www.spectrum-industrial.co.uk.

i-sPi Trade

Rod Systems, Cable Systems, Digital Display Sign Fixings, Screw Covers, LED - and More...

All at **THE REAL TRADE PRICE**

Best Prices **GUARANTEED**



Free Carriage with your first web order enter "signupdate" into your shopping cart

- Signalite LED Sign Fixings
- Rod Systems
- Cable Systems
- Digital Display
- Sign Fixings
- VHB Tape
- Panel Connectors
- LED Lighting
- Modular Panel Supports
- Flame Polishers



i-sPi

Call us today for your copy of our new brochure and start sourcing your shopfitting kit at

THE REAL TRADE PRICE

www.ispitrade.com
lo-call 0845 241 2467

3D

Acrylics & Metals Ltd

Specialists in Quality built up & flat cut lettering & logos

- Acrylic
- Aluminium
- Stainless Steel
- LED illumination

tel: 0191 469 1199 fax: 0191 438 4276

www.3dacrylics.co.uk

Email: acrylics3d@hotmail.com

Unit B1 Felling Business Centre, Green
Felling, Tyne & Wear NE10 0QH



Iron Design is the UK's leading supplier of quality hanging brackets and projecting signs, supplying the trade with the largest 'off the shelf' range of products, including the bracket, panel and lighting.

Our designs are both traditional and contemporary, sympathetic for conservation areas and just at home on the high street. The uniformity of design can also work well in shopping malls and arcades. We also offer a full bespoke service to manufacture to your own design.

SIGN HANGERS & PROJECTING BRACKETS - SUPPLIED NEXT DAY!

- > Supplied ready for installation
- > Sign panels only require the addition of graphics
- > Fully galvanised heavy gauge steel
- > Lighting units available
- > Ironwork and panels to customers designs

For more information, contact:

email: enquiries@ironsigns.com

website: www.ironsigns.com

tel: **01202 463573**

fax: **01202 463564**



Spandex launches easy to wrap essentials guide

Spandex has produced Wrap Essentials, a complete guide for vehicle wrapping professionals

The guide provides an overview of the most complete range of wrapping materials and accessories on the market today with over 170 colours/finishes from ImagePerfect, 3M, Arlon and Avery.

The easy-to-use guide includes a range of vinyls from high quality cast PVC films with air release technology for user friendly application through to promotional short term media, window films, accessories and training courses. Most products are available for next day delivery.

The guide is an essential tool for anyone decorating or wrapping a vehicle. You can request a free copy by ringing 0800 77 26 33 or online at www.spandex.co.uk



Mood Signs wins ESF award

The UK-based company beat out hundreds of finalists to scoop the coveted award.

When the European Sign Federation (ESF) launched the competition searching for "A sign for the year 2020" earlier this year, they were inundated with submissions.

The ESF had partnered with European Sign Expo to hold the Europe-wide competition after the purchase of a historic building brought about the requirement for a new sign. An international company that specialised in refurbishment had bought the building, and would need a sign to complete the project in 2020. The competition gave the

following outlines: "During the next six years this building will be totally redesigned and reconfigured internally into a five star luxury hotel. The outside facade will not be changed in any way. Your task is to design external signage comprising a double sided projecting sign, a fascia sign and a monolith/totem sign, which will reflect modern signage in the year 2020 and be in keeping with the exterior aspects of the new hotel and the surroundings."

Robert Mood, CEO and Founder of Mood Signs, had been in the industry for fifteen years. After years of wanting to start his own business, Robert thought he'd test the waters with a submission into the competition. His brother-in-law turned business partner Brett Armstrong had supplied the capital for Robert to embark on his dream. "When he was notified that he had made it into the finals, we just took it as a sign that he was clearly talented, and had a skill that he had to pursue," says Brett.

"Don't forget the little guys – these are individuals with huge talents and I think Robert winning this award proves just that."

Robert won the competition at the 2013 Sign Maker Awards, and collected his prize at FESPA on Thursday 27th June during an awards ceremony at the ExCel



Robert Mood accepts his award.

Centre. "From a recognition point of view, hundreds of sign makers, sign designers and sign schools entered this competition, so it's such a huge award to win," says Brett. The achievement has given Robert confidence to pursue his dream of running his own business, but also proved the point that bigger doesn't always mean better.

"We often find that it's the larger, more established players that win key accounts and more prestigious jobs, which isn't always right," says Brett. "Don't forget the little guys –these are individuals with huge talents and I think Robert winning this award proves just that."

For more information visit www.mood-signs.co.uk.



London's tube-goers get a "Great" experience

Outdoor media owner Applied Media joined forces with specialist print service provider QPS to deliver eye-catching graphics on a 360° wrap promoting the film "The Great Gatsby" in London.

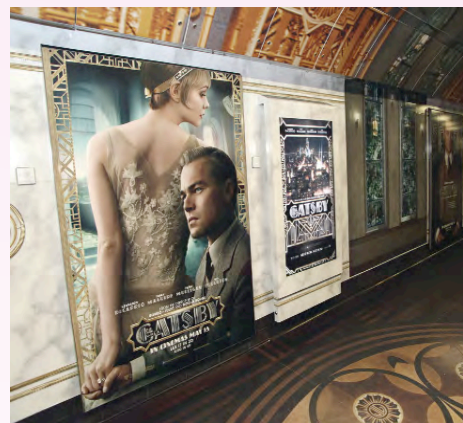


Applied Media utilised Fujifilm products to transform Oxford Circus station into a Great Gatsby experience.

Fujifilm's Acuity Advance HS was used by Applied Media, via its print partner QPS, to produce 46m2 of specialist material for high quality and hard wearing flooring and transform London's Oxford Circus Underground Station into a Great Gatsby experience, as part of the film's promotional campaign.

Larry Walsh, business development director at Applied Media, explains: "QPS printed 46 m2 of our specialist material on their Fujifilm Acuity Advance HS. The flooring covered nine metres of the tunnel in Oxford Circus station and perfectly matched the wall coverings and graphics applied on the ceiling to create an engaging, 360° film-led experience for all passengers passing through this busy station."

Visit www.appliedoutdoormedia.com to learn more.



"The Fujifilm's Acuity Advance HS created an engaging, 360° film-led experience for all passengers passing through this busy station."

Spandex crowns winner of the 3M Vespa

Spandex, the one-stop supplier of innovative turnkey solutions to the sign & display industries announces Maidenhead-based Solo Creative as the winner of the 3M sponsored Vespa motorbike prize draw.

The iconic vintage style Vespa was on display at the Spandex stand during FESPA 2013 in London which took place on June 25-29. It attracted hundreds of visitors who came to the stand and took pictures of the Vespa being wrapped in a range of 3M vinyls including the very latest colours of 3M™ Scotchprint® Car Wrap Film Series 1080.

The Vespa winner, Solo Creative, specialises in a range of services for visual communications ranging from inexpensive banner displays through to complex signage projects. Piero Iapichino, Director at Solo Creative says, "I am very happy to win the Vespa. It was a big surprise for me when Spandex paid me a visit to let me know I had won it!"

Spandex's participation at FESPA 2013 generated a large volume of high quality conversations with visitors. Leon Watson, Spandex UK General Manager comments, "Apart from all the fun we had with the Vespa @ FESPA prize draw, visitors and customers could see that service and product offering is everything for Spandex. We offer 26,000 products with 99.6% of all orders delivered next day and this is why we had so many



The 3M-sponsored Vespa was a hit with show goers.

visitors to our stand. Our knowledgeable and friendly staff are always willing to go the extra mile we are told by many of our customers."

More information is available about 3M wrapping products at www.spandex.com/uk/.



Piero Iapichino led the Solo Creative team to victory at FESPA.

LED Displays reach out to students

The need to communicate with increasingly 'tech-savvy' students and visitors has seen schools and colleges alike turning to variable message LED display technology to help get their message across, observes LED specialist Messagemaker Displays.

From the purely functional to promotional communications, educational establishments are discovering the many uses of digital displays. An increase in volume manufacturing allied to new advances in technology has driven down the price of systems dramatically, bringing the technology within financial reach for the education market.

In the same way that smart technology is used to enhance the learning experience in the classroom, variable message digital signage is now being applied within the wider learning environment to inform and engage existing students and to reach out to prospective candidates and parents considering their next choices.

At the simplest level, scrolling message LED signs or 'tickers' are an effective means of keeping pupils and parents informed of daily news. Available as single- or multiple- line displays, the boards draw attention to vital information from 'snow day' closures to curriculum changes and safety announcements.

However, LED displays can deliver so much more. Areas, whether indoors or out, where students and parents naturally congregate, for example entrance areas, receptions, canteens and designated collection



An increasing number of educational establishments are discovering the many uses of digital displays.

zones, offer the ideal opportunity for to broadcast notable achievements such as OFSTED, exam and sports results to a 'captivate' audience.

Equally important, the high visual impact of graphic digital displays creates a favourable first impression on arrival, projecting a forward-looking approach underpinned by a commitment to investing in and applying the latest technology.

Easy programmability means that messages are variable. They may be updated at any time and sequenced to retain interest by continually refreshing the

information displayed. Multiple displays can be linked together allowing important information to be conveyed rapidly with single source data entry, while uploading or changing video and graphics content is fast and simple.

Explains Harry Filer, MD of Messagemaker Displays:

"Over the last few years as purchase costs have come down we have seen an increasing number of enquiries from educational establishments. Competitively priced, variable message digital displays offer the potential for schools and colleges to 'stamp their brand' on premises, as well as reaching out to students through engaging visual content".

He adds, "The availability of affordable full colour text options with the capability to run graphic and video content, combined with the clarity and long-lasting brilliance of digital displays makes them a versatile, cost-effective proposition."

For more information on Messagemaker's LED display solutions for education call 01737 774738 or visit the website www.messagemaker.co.uk.

Colourful car wrapping with ORAFOL's 96 standard colours

Worldwide, the market for vehicle wraps is booming, and with this also an ever-increasing demand for very special colour shades of the wrapping films.

Even full wraps are most often done out of a wish to personalise the vehicle, and most customers have a very clear picture in their minds as to what the new colour precisely should be.

And the development of new colour variations is something which the R&D team at ORAFOL Europe GmbH in Oranienburg Germany works on at a constant basis.

Today, ORACAL® 970 Premium Wrapping Cast vinyl by ORAFOL tops the list when it comes to colour range. The material is offered in 96 standard colours - more than any other wrap film on the market today. It means that the creative possibilities are nearly endless. In addition, the material comes with the "Rapid Air" construction for easy and hassle-free application without the risk of trapped air bubbles.



ORAFOL offers today the largest colour range in the market place for vehicle wraps.

Besides the 96 standard colours, the ORAFOL wrap range also includes exciting premium tuning films in 7 different structures, ranging from classic carbon and brushed, to crocodile, cocoon and many others. All tuning films are also available in several colours each.

Completing the range of wrap products, ORAFOL also offer premium stoneguard films as well as a full range of cleaning and care products, all of which have been developed to ensure the highest durability and best maintenance of looks and aesthetics for the vehicles wrapped in the ORAFOL films.

For further information please contact Global Marketing Manager, Tina Andersentina.andersen@orafol.com, phone +45 4576 9222

Innovative graphics enhance Wimbledon's visitor experience

As the Wimbledon Championships got underway this year, enhancing the visitor experience took a new turn.

With over 35,000 visitors per day during the prestigious lawn tennis fortnight, unmissable printed graphics were the latest way-finding development to keep the fans and traffic safely on course at the event, and upon leaving for home.

The unique Applied Media floor applied graphic system has been adopted as part of an experimental signage scheme designed to contribute towards continuous safety improvements. The scheme enhanced pedestrian, wheelchair and vehicle movements in and around the world famous venue in South West London.

The large format graphic panels were printed using an efficient digital flat-bed with flexible UV cure inks which proved ideal for the polymeric base media. The printed graphics were then protected with a proprietary laminate

and incorporated crystalline aggregate.

Championship manager Matt Crawcour said: "Providing the best possible visitor experience is hugely important to us. A big part of this is to provide information for everybody to move safely and efficiently with minimum queuing and delays."

The answer at Wimbledon has been to utilise this innovative floor applied graphic system for their various temporary signage requirements. The system, which is more usually employed for high impact advertising campaigns, provided clearly visible route markings to help the large visitor numbers enjoy even more of the Championship experience.

The Applied Media full colour graphic system, which can be tessellated to any size, was not only instated within the Wimbledon

campus but thanks to the product's unique properties the London Borough of Merton also approved this system as temporary signage on the macadam footpaths around the perimeter of the complex. The signage safely guided the 'Queue' for tickets and the authority were impressed with results and performance and are assessing potential for future events in the borough.

Business development director for Applied Media, Larry Walsh said: "This is a great use of a home grown product and we are pleased to be involved in this prestigious British sporting event which is the oldest tennis tournament in the world."

"This innovation has been specifically developed to facilitate branding, advertising and signing opportunities in new and sometimes difficult to access locations. Sports fans will be familiar with the Applied Media graphics which were also adopted to provide branding in the challenging tidal environment at this year's BNY Mellon Boat Race in London. Last year our parent company also worked closely with Transport for London using similar technology to apply and remove 120 kilometres of temporary games lanes for the Olympic and Paralympics games."

Ideally suited to sporting and events stadia the panels can be printed with any creative design, sign or message. They are designed for use in areas with heavy pedestrian activity and can be overrun with vehicular traffic. The panels are easily laid on any sound surface and then quickly lifted without damage to the substrate or leaving adhesive residue.

Early successes for the product came at the Sports Business and Marketing Conference and the North West Football Awards at Lancashire County Cricket Club in 2011. Both here and high profile branding for the Sports Merchandise and Marketing Exhibition at Wembley Stadium the power to revolutionise sports and events marketing was quickly recognised.

The highly durable, slip resistant graphic panels were also recently installed at London's Oxford Circus tube station where they wowed commuters with a highly visual campaign for Warner Bros. Great Gatsby movie.

"Following the success of this year's trials we may consider further opportunities to roll out Applied Media at Wimbledon next year," added Matt Crawcour.

Visit www.appliedoutdoormedia.com to learn more.



Applied Media's revolutionary graphics kept fans and traffic safely on course at Wimbledon.

Mutoh Valuejet 1638W wins EDP award

At the FESPA 2013 show in London, Mutoh has won a prestigious EDP award – attributed by the European Digital Press Association (EDP) - for its 64" / 165 cm wide ValueJet VJ-1638W dye sublimation printer as winner in the category "Best Wide-Format Textile Printer".

Mutoh was also nominated for an EDP award in three other product categories for its new Universal Mild Solvent (UMS) inks, the ValueJet 1638 sign & display printer and the 2.6 metre wide ValueJet 2638 outdoor printer. Only three nominations were given per award product category.

The Mutoh ValueJet 1638W (1625 mm – 64") is a high-speed high-volume sublimation printer featuring new electronics, two latest generation 8-channel piezo inkjet heads in a staggered setup and Mutoh's innovative Intelligent Interweaving print technology, resulting in exceptional high speed printing without compromising on print quality. The machine prints on the thinnest sublimation papers and delivers sellable production speeds up to 65 m²/h. The printer utilises Mutoh's water-based disperse dye sublimation inks. Appli-



Mutoh's 64" / 165 cm wide ValueJet VJ-1638W dye sublimation printer beat out the competition at FESPA.

cation possibilities encompass high quality in-store textile decoration and displays, textile banners, pop-ups, sportswear, personalised home decoration, etc..

"It is a real honour for us to be recognised by a panel of independent and highly respected printing industry professionals,"

says Arthur Vanhoutte, Mutoh Belgium's General Manager.

"We are delighted with the award for our ValueJet VJ-1638W dye sublimation printer. We consider both the award and the three nominations as recognition for Mutoh's innovation power, craftsmanship and our technological leadership in the field of wide-format roll-to-roll inkjet printers. The award underlines Mutoh's ongoing commitment to deliver products with technology proven to be faster, more reliable, more cost effective and more efficient", Vanhoutte concludes.

The EDP association is a not-for-profit organisation, which recognises the latest innovations in the digital print industry.

For more information on the Mutoh ValueJet 1638W dye sublimation printer, visit www.mutoh.eu.

FASTSIGNS® invests in next generation signage specialists

FASTSIGNS®, a signage, graphics and visual communications specialist, is taking active steps to boost the future of the industry by encouraging its centre owners to take on apprentices.

The initiative is geared towards priming the industry leaders of the future, and it follows the government's pledge to boost apprenticeship opportunities.

In recent weeks, three new apprentices have joined FASTSIGNS centres in Sheffield and Derby and one former apprentice has been appointed as a full-time Production Specialist in Reading. Typically the apprenticeships last one to two years and result in a level 2 or 3 NVQ.

Garth Allison, the UK Managing Director for FASTSIGNS, strongly believes that apprenticeships are the ideal way to align education with the industry's current and future needs. Firms require a diverse set of core skills, from business management to graphic design to production, and technolo-

gies to support these areas are evolving all the time.

"Employers from all industries complain about the lack of 'work-ready' young people," Allison explains. "Academic qualifications are all well and good, but they need to go hand-in-hand with practical capabilities. Appren-

"Apprenticeships offer an effective way for young people to get hands-on experience, and they help to address future skill shortages."

ticeships offer an effective way for young people to get hands-on experience, and they help to address future skill shortages. If

enough firms take this view, it could play a vital role in securing the future success of the industry. Today's apprentices could be tomorrow's industry leaders."

David Cameron has pledged to make apprenticeships the "new norm" for school leavers who decide against going to university. The prime minister said such schemes gave school leavers "the chance to learn a trade to build their careers" and allowed the creation of "a truly world-class, highly skilled workforce that can compete and thrive in the fierce global race we are in." (Source: BBC News March 2013).

For more information visit the website www.fastsigns.co.uk.

Walsh Graphics appointment strengthens Irish Mimaki channel

The appointment of Walsh Graphics to Mimaki's Irish reseller network adds a company with a strong reputation and expertise in the commercial printing, sign and graphics industry.

As Mimaki's exclusive Irish & UK distributors since 1996, Hybrid Services Ltd continues to grow its reseller network in the country with the appointment of Cork based sign and digital print supplier, Walsh Graphics. Established for over 20 years, Walsh Graphics started by supplying the litho printing industry but a move towards the sign sector around six years ago has seen it offer a broader range of solutions to its customer base.

The company's sales and technical staff already have considerable experience in the wide format industry and Walsh Graphics currently supply a substantial range of sign making and wide format printing materials and consumables to customers across both Northern Ireland and the Republic. Hybrid's general manager for Ireland, Dave Rainsford, welcomes the company's appointment, "Bringing Walsh Graphics into our reseller network further strengthens the support and offering we can provide for Mimaki in the Irish market."

"With the addition of some key staff with years of industry experience in machinery we are continuing to grow our wide format solutions due to the demand from our customers," says Michael Walsh – managing director of Walsh Graphics. "Requests from our commercial print clients for wide format consumables and substrates have naturally led on to demand for complete systems, so by securing Mimaki reseller status we can supply and support a premium solution."

"We are delighted to have been appointed as a Mimaki reseller for Ireland," he continues. "We have a large product portfolio



Hybrid Services Ltd continues to grow its reseller network in the country with the appointment of Cork based sign and digital print supplier, Walsh Graphics.

"Requests from our commercial print clients for wide format consumables and substrates have naturally led on to demand for complete systems, so by securing Mimaki reseller status we can supply and support a premium solution."

which contains some of the top brands in the industry. Mimaki is one of the most prestigious manufacturers of wide format machines in the world and makes a perfect addition to our catalogue."

Walsh Graphics is able to demonstrate wide format print and cut systems with a Mimaki CJV30 Series printer/cutter currently installed in its showroom. Design creation, cutting and RIP software is included as part

of the package enabling customers to see how a complete solution can benefit their company. "Investment in wide format solutions by litho printers is a big growth area for Mimaki," concludes Hybrid's national sales manager, John de la Roche. "Our products suit a broad range of needs and Walsh Graphics are perfectly placed to provide expert advice."

Further information on Mimaki's complete product range can be found by visiting www.hybridservices.co.uk. Walsh Graphics' website is www.walshgraphics.ie

Signs Express are Brandbuilder of the Year finalist

Leading sign making franchise Signs Express were delighted to be named a finalist for the BFA Express Newspapers Brand Builder of the Year Awards at the annual awards held on 4th July, at the Honourary Artillery Company (HAC) London.

The prestigious British Franchise Association Award highlights the innovative methods franchisors are adopting to effectively develop their brand to boost their potential for the future and includes entries from all industries operating as franchises.

The Awards, now in their 24th year, showcased the UK's most exceptional franchisors that are driving business success through best practice, innovative strategies and building strong brands. Founded in 1989, Signs Express has grown steadily to become the UK's largest specialist signs and graphics company. The network comprises over 70 franchise sign production centres, employing approximately 600 people across the UK and Ireland.

Signs Express has had previous successes in the annual awards, having been shortlisted in the past consecutive 5 years for both Franchisee of the Year and Franchisor of the Year Awards, testament to the strong network and brand ethics.

Seán Hammond, Head of Franchising, Express Newspapers, said: "The Express Newspapers Brand Builder of the Year Awards champions the franchisors who have implemented clever and innovative strategies to boost their brand recognition despite the highly competitive environment. This Award offers a platform for high-performing franchisors to receive prestigious recognition not only at industry level but also to showcase their success amongst their peers and clients."

Signs Express Managing Director Craig Brown commented: "We were truly honoured to be named as a finalist. It goes a long way in recognising the advancements



The nomination comes after Signs Express underwent a significant rebrand

and success of our recent rebrand. We understood the potential risk involved with making changes to our established, successful brand. The feedback and results we've received have reassured us that it was the right time for Signs Express to move forward and

"The feedback and results we've received have reassured us that it was the right time for Signs Express to move forward and we're looking towards the future"

we're looking towards the future."

In July 2011 Signs Express commissioned their first ever national customer survey of over 1000 businesses, to learn what their SME customers really thought. The survey findings formed the basis of a nation-

wide PR campaign which benefited individual franchisees as well as the overarching brand, as well as proving valuable research data which has helped shape the company's brand.

The results for Signs Express showed that it was clear that their visual identity did not reflect the values and perceptions of their brand and that they needed to update.

Signs Express wanted to embrace that they are a brand with tradition and heritage; whilst at the same time demonstrating that they are forward thinking, innovative, agile and current. Signs Express developed a new brand proposition that runs through

every area of their business, from visual identity to staff training; internal systems to PR - everything the company does is about expertise.

Using focus groups and a national survey helped to shape the direction of the rebrand for Signs Express. The national sign company took the opportunity to refresh their logo by using a new bright and engaging colour palette, giving a fresh energy into the established brand. All elements of the brand have received a fresh new look; from signage, literature and press advertising through to the company's website and now the new company vans; which will be seen driving across the length and breadth of the country.

Signs Express provides a one-stop-shop for signs and graphics for businesses large and small and is a full member of the British Sign & Graphics Association and the British Franchise Association.

Visit www.signsexpress.co.uk to learn more.

Mimaki Offers a “Scorching” Summer Deal

It's still hot outside, and there's no better way to make the best of summer than to take advantage of a scorcher of a deal.

Wide-format printer specialist i-Sub Digital has announced it will give a 5-star upgrade to orders of the Mimaki JV33, CJV30 or JV5 wide-format print units in 1.3m or 1.6m widths placed before the end of September, giving away heaps of summery freebies.

In collaboration with exclusive Mimaki UK and Ireland distributor Hybrid Services, the offer from i-Sub Digital includes free delivery and free build of the new printer for UK mainland customers.

In addition, new buyers will receive a £200 voucher for machine-compatible materials and consumables, 50% extra ink, 50m of banner material and 50m of vinyl, and a free accessories pack shipped with each new printer.

Customers will also receive the standard deal offered with every Mimaki printer from i-Sub Digital: a 2-year Gold Warranty,

full software package, ink, a powered take-up unit and access to the Hybrid Services rebate-linked Let's Do More cartridge recycling programme.

"We're treating our customers to 5-star treatment with this Mimaki offer," says Andy Spreag, director of i-Sub Digital, "but unlike a holiday the benefits will last well past the summer."

"With free delivery, build, consumables and accessories, sign and display companies will be making a fantastic saving on what are already brilliant value machines."

The summer deal applies to all new orders of Mimaki CJV30-130, CJV30-160, JV33-130, JV33-160 and JV5-160 printers placed between August 1st and September 30th 2013 with machines to be installed before October 31st 2013, when supplied with SS21 or ES3 ink.

For further information on the offer please email info@i-subdigital.com or call 01536 415511. To read more on i-Sub Digital, please visit www.i-subdigital.com.



Bob Usher takes the helm at Picon

Bob Usher, Managing Director of Apex Digital Graphics, has been elected as Chairman of Picon, the UK association of print industry manufacturers and suppliers.

He succeeds Peter Morris, CEO of Friedheim UK, who has completed his two-year term. Like Peter, a top priority for Bob will be to increase the effectiveness of the UK print industry's representations to government and other bodies, and he believes the recent formation of the Graphic Print & Media Alliance (GPMA) will provide a major boost to lobbying efforts. "Peter deserves a lot of credit for his role in bringing together the seven trade associations that form the GPMA. The UK print, media and graphic arts industry now has the opportunity to find a stronger, louder collective voice and appeal successfully for the support we deserve as the country's sixth largest industry. I shall be working hard with the other GPMA members to bring other trade bodies on board."

Another early objective for Bob will be working to ensure the success of Ipex 2014. "It's important for the UK printing industry that Ipex continues to be successful, and I

expect the new venue and a host of new features for Ipex 2014 to cement its position as a significant international exhibition. We shall do all we can to support the organisers by encouraging all Picon members to exhibit." He also aims to continue broadening the membership of Picon, with a particular focus on attracting new members from the digital and cross-media sectors.

"Picon is in excellent hands with Bob as Chairman for the next two years," says Peter Morris. "The depth of industry experience he brings to the role, particularly from the digital side, will benefit members considerably as the implications for digital technology within the industry become clearer. For myself, I look back on the last two years with pleasure and pride, especially the creation of the GPMA as an umbrella industry organisation for a previously disparate collection of sector representatives."

Bob has worked in the printing industry since 1966. He started as a technician with Rotaprint, then joined AM Multigraphics, fol-

lowed by Itek Graphic Products. He founded Apex Reprographics in 1989 which became Apex Digital Graphics in 1995 following the introduction of CtP technology. Today the company is the UK distributor for Ryobi presses and supplies Konica Minolta digital presses.

Picon's recent AGM also elected Andy Cook, Managing Director of FFEI, to the Picon Council, which now comprises the following: Tim Klemz, Compact Engineering; Ron Chambers, Kadant; Gerard Heanue, Heidelberg; Peter Morris, Friedheim International; Keith Dalton, Fujifilm UK Ltd; Robert Flather, Kolbus; Neil Sutton, Komori; Quen Baum, Morgana; Brian Filler, Screen. Picon has also announced three new member companies: thermoplastic extrusion specialists C&K Extrusions, and digital press specialists MGI Technology and Ricoh.

Visit the website www.picon.com for more information.



EXHIBITION PROMOTIONS

RESELLERS ONLY DEALS

Cost Effective Exhibition Booth Setup in Minutes

Instantly turn your bare shell booth into a professional looking exhibition booth for less!

- Do it yourself!
- Easy to Setup.
- Easy to store and reuse.
- One year Warranty on all Hardware.



Expo Package KIT 1



~~was £825~~ now **£429** SINGLE SIDED

- INCLUDES**
- 1x Single-Sided, 3x3 Pop-the-wall unit
 - 2x Pop-the-Banner Premium 850
 - 1x A4 Brochure Holder
 - 1x Travel Case converts to promo table

Expo Package KIT 2



~~was £2099~~ now **£1074** DOUBLE SIDED

- INCLUDES**
- 1x Double-Sided, 3x3 Pop-the-wall unit
 - 2x Pop-the-Banner Deluxe double sided 2150(h) x 850(w) mm
 - 1x A4 Brochure Holder
 - 1x Travel Case converts to promo table

Hot Selling Product Wall Units for Exhibition

Hot Selling Product



High Quality Hardware & Printing. One Year Warranty on Hardware!



3x3	£429	SINGLE SIDED
3x4	£500	
3x3	£699	DOUBLE SIDED
3x4	£799	

Amazing trade profit margins available!

REPLACEMENT PANEL (BannerSHOP Hardware ONLY)

- Printed on black out self adhesive
- Mounted onto 0.38mm
- FREE Matt lamination
- Complete with Magnetic strips, header & footers

5 Panels £299



**GREAT FOR IMPACT
PREMIUM 850
ROLLER BANNERS**
£35^{+VAT}
ONLY Per Unit

BEST SELLER

1 YEAR WARRANTY

PHOTOGRAPHIC QUALITY

- HIGH RES - 720dpi Photographic Printing
- STRONG - Premium Aluminium Base
- FREE - Lamination
- FREE - Padded Carrying Bag
- FREE - 1 Year Warranty!
- Up to 1200mm in Width!
- Outdoor and Fabric Upgrade Available

Did you know? All BannerSHOP Premium and Deluxe Roller Banners are protected by a 1 year warranty on all Mechanical Parts? That's how confident we are in our quality!

BROCHURE HOLDER



6 x A4 size

£75

SNAP A-FRAME



900 x 600mm

£60

Includes 2 Posters

OUTDOOR A-FRAME



840 x 1189mm

£180

Includes 2 Posters

POS FLAG



710 x 420mm

single **£25^{ea}**

buy 5 **£100**



£5^{+VAT}
ONLY Per Unit

Minimum 10 pieces
1600mmH x 600mmW

Includes UV Print, X-Frame, Bag

WIND FLAG PROMOTIONS



WIND FLAGS TEARDROPS NEW FABRIC

- 2500mm, single-sided only
- Teardrop Shape
- Printed on outdoor fabric
- Poles and carry bag included
- Bases Sold Separately

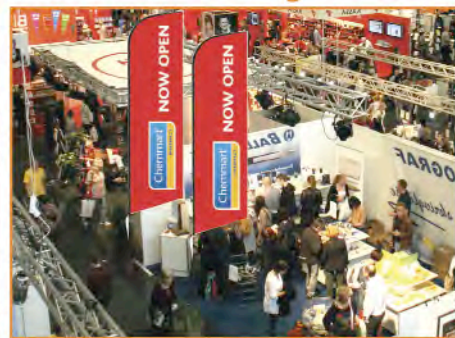
NOW

£49^{+VAT}
ONLY PER UNIT

Not Standing out at Exhibitions?



STAND OUT TALL without breaking the bank!



Excite your Customers with Brand New Summer Signage

OUTDOOR PVC BANNERS

- Printed on HP XLJet with authentic HP Inks
- Resistant to UV and water fading for up to 3 years
- FREE Machine Edge Welding for Extra Protection
- FREE Eyelets for easy hanging
- 1000 Denier PVC, strongest industrial strength
- 48 Hour Turnaround Time - super fast!

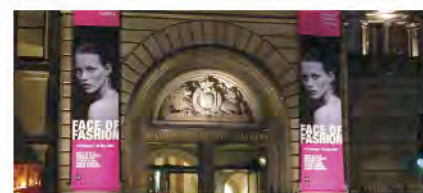
Best Price in the industry Includes Finishing

£8^{+VAT}
ONLY PER SQUARE METRE

powered by **hp**



We also sell Posters, Direct Adhesive Vinyl Stickers, Foamboards, Foamex, Corex, Aluminium Boards, Mesh Banners, Lightbox Film Snap Hangers and Many more



CALL 01753 538 535
Order now sales@bannershop.co.uk

Unit 27, Slough Business Park, 94 Farnham Road, Slough SL1 3FQ

We do more than just Banners



Fujifilm blends into end-to-end sign making at Image Technique

The Acuity Advance HS and Uvistar Pro8 guarantee consistent results.

Founded in 1996, Image Technique specialises in the design, manufacture and installation of signs. With 45 employees, this experienced supplier can support customers through the entire process from consultancy and drawing of signs to the delivery and mounting stage. Image Technique prides itself on having the capability to manufacture almost everything in-house; acrylic and aluminium sheets are cut, folded, welded, assembled and painted to be transformed into different forms of eye-catching and expertly crafted signs.

"Our objective is to generate iconic signs that improve the image of retailers from high street brands to nationwide superstores. Debenhams, B&Q, Halfords and Pets at Home are just some of the major companies we work for," explains Des Kenehan, director at Image Technique. He continues: "We are one of the leading sign makers in the UK and we've been involved in the evolution of this sector over the years. Although sign making is still our core business, there's an increasing demand for integration with graphics, window decoration, visuals and displays. As a consequence, being equipped with the necessary production tools to fulfil specific requirements is crucial if we are to remain competitive. Bringing print production in-house is a key element of this strategy."

True to this ethos, two years ago Image Technique installed a Fujifilm Acuity Advance HS to manage all print related jobs in-house. Des talks us through this choice: "In the last few years we've realised that it's more reliable and cost-effective to be in control of our own destiny and keep everything under our roof. Taking charge of the print department has allowed us to guarantee perfect image quality and to ensure that delivery times always meet customers' needs."

The Acuity Advance HS was a significant addition to the Image Technique environment and has given them the opportunity to print directly onto rigid media with the added value of the white ink option. It soon became clear that the print side of the business was booming. Des explains: "The ROI with the Acuity Advance HS was almost instantaneous and demands for print jobs were constantly rising. We were facing many requests for roll-to-roll based volumes with quicker turnaround times, so it was essential to strengthen our print capabilities."

Together with the other director, Gavin Smith, and the managing director, James Dawson, Des agreed to invest in a super-wide format printer to fill the production gap. At the end of 2012 they were all in complete agreement to turn once more to Fujifilm, whose three metre version of the Uvistar Pro8 perfectly fit the company's criteria.

"We were so pleased with the high quality we were achieving with the Acuity Advance HS that we didn't want to lower expectations. For us, the Uvistar Pro8 was the ideal compromise between quality and productivity. The vivid colours and adhesion offered by Fujifilm's inks, together with the perfect skin tone reproduction, are balanced with a significant throughput," comments Des.

He is also keen to highlight additional benefits of Fujifilm's Uvistar Pro8: "This device can simultaneously handle two rolls of the same material which has significantly improved our efficiency. What's more, we take advantage of the extensive range of euro-media substrates that Fujifilm offers. Vinyls, PVC and banners are just a few of the materials that the Uvistar Pro8 can print on."

In terms of efficiency, he stresses: "A key point for us is the flexibility to allocate jobs to the Acuity Advance HS or the Uvistar Pro8, safe in the knowledge that we're guar-



Fujifilm Uvistar Pro8 with operator.

anteeing consistent results. Fujifilm's expertise in colour management and its technical knowledge has helped us to make the most of both the devices, calibrating them to achieve uniform quality."

Des continues: "Uvistar Pro8 has dramatically improved our competitiveness as it has boosted our productivity and extended our range of services. We can now approach retail brands and provide them with a variety of creative and integrated projects including signs and indoor graphics, to name but two."

A few months ago, Image Technique also embraced the digital signage market with the creation of a dedicated business unit called Vueinti. Des explains: "We believe in the integration of different methods to support brand owners in the growth and development of their corporate image. Sign making, wide format print and digital signage all go hand in hand to achieve this objective." He concludes: "Thanks to our skills and technical knowledge, we're able to make use of the most appropriate methods to provide clients with both print and digital tools to convey their marketing messages in the most effective way."

To learn more visit the website www.imagetechnique.co.uk.



Image Technique HQ, Bromsgrove.



James Dawson, Managing Director at Image Technique.

The BSGA fights over 140 planning battles

New web archive reveals behind-the-scenes work vital to the sign industry.

The British Sign and Graphics Association (BSGA) has lodged over 140 protests against proposed local planning laws over recent years in defence of its members and the sign industry as a whole.

Local authorities are now empowered to set out regulations covering planning applications within their areas and these 'Local Plans' can often carry conditions that could adversely affect the production and installation of signs.

"If these proposals are not monitored and fought against when necessary, unfair and unwarranted restrictions could slip through and cause major problems for the sign industry," explained BSGA Director David Catanach.

"Before the advent of local plans there was one set of regulations covering planning

"We are also very conscious that what gets through for one authority may well be adopted by neighbouring authorities when they see what has been allowed without objection" he added.

The BSGA, together with its specialist advisors, has taken on the arduous task of monitoring every Local Plan that is published for consultation and submits formal objections where it is considered that any regulations are restrictive.

"As an example, one local council which has a designated conservation area within its boundary decided that all fascia signs should be hand painted on wood. It was, obviously, a clause initially formulated for the conservation area. This was not stated in the plan and because, in legal terms, there is no such thing as a conservation area, the planning policy would have prevailed throughout the council's territory," explained David.

"The BSGA objected on the grounds that the clause was unnecessarily restrictive for districts outside the conservation area and the plan was modified as a result. Had we not acted, it's highly likely that the plan would have gone through in its original form and local signmakers would have had a battle to get anything other than hand-painted wooden signs past the planners anywhere in the district.

"Many signmakers are oblivious to the changes in planning laws and the problems and damage these can cause. So, as the principal representative organisation for the UK sign industry, the BSGA acts to safeguard the interests of our members - and the industry as a whole benefits." he said.

"It's one of the vital things we do 'behind the scenes' and, whilst generally it goes unnoticed, without our monitoring programme the industry would be unaware of the restrictions planned by local authorities."

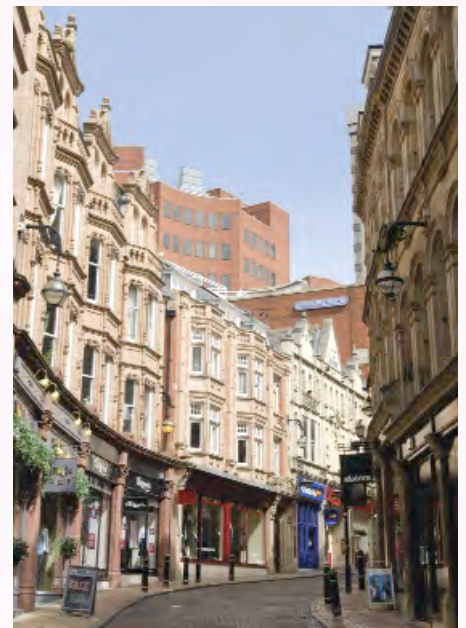
The BSGA has now launched a new archive on its website – www.bsga.co.uk/planning-matters-archive – where all the objections can be reviewed. The archive is organised alphabetically so people can easily find out what has happened in their local areas. The archive will now be kept up to date with all new activities.

"The archive reveals the depth of the work that goes into looking after the interests of the industry in terms of planning regulations and it should also be a useful tool for signmakers across the country."

For more info visit the website www.bsga.co.uk/planning-matters-archive.

"If these proposals are not monitored and fought against when necessary, unfair and unwarranted restrictions could slip through and cause major problems for the sign industry"

applications for signs. Everyone knew where they stood," he said. "Now, every planning authority in the country can produce its own regulations, resulting in a free for all and a raft of different regulations for different areas. You can even find situations where one set of rules governs one end of a street and a completely different set controls the other.



Every high street in the country could be governed by different planning regulations.

FESPA declares HP corporate partnership renewal

FESPA announces that HP has renewed its position as FESPA's Corporate Partner for the next three years to continue to ensure its customers benefit from the organisations industry expertise.

FESPA and HP have been collaborating since 2007. Under the terms of the renewed corporate relationship, HP will work with FESPA as Corporate Partner across all European events until 2016, including FESPA Eurasia 2013, FESPA Global Summit 2014 and FESPA Digital 2014.

Neil Felton, Managing Director Events and Exhibitions comments: "At a time when companies have many platforms to choose

from, it is gratifying to see the confidence HP is placing in FESPA as an event organiser and a brand. The strength of the association demonstrates that wide format print is a strong market to be investing in and that FESPA's strategy is working for HP's vision to connect and educate visitors with the latest technology."

Ronen Zioni, director of market development, Europe, the Middle East and Africa,

Graphics Solutions Business, HP, comments: "FESPA's global exhibitions, events and on-line platforms are among the most influential business destinations in the large-format print sector. Our cooperation with FESPA benefits our customers of the networking opportunities, resources and intelligence that the organization provides."

Learn more at www.fespa.com

ARLON DPF 8000 stands test of time on Weymouth's Sea Life Tower

After 12 months of exposure to wind, weather and sea-spray the graphic images that wrap the reception building and walkways for Weymouth's Sea Life Tower have proven their durability and continue to present a striking effect.

When a new attraction for Weymouth was required to add interest to the town, Merlin Entertainments, which also owns Weymouth Sea Life Park, came up with the innovative idea of a 174ft. high rotating observational tower, giving panoramic views across the town, bay and beyond, and which could also be seen from all points around the bay.

Swift Signs was awarded the contract to supply and install the graphic wrap and selected William Smith to provide a suitable and extremely durable media.

"We wanted a really high quality and durable print, so asked William Smith to supply this for us bearing in mind the location, the time of year we would be applying the graphics and the requirement to apply to a difficult structure," explains Swift Signs Partner, Karl Lantree. "The technical advice from a great team at William Smith and samples supplied made the process and product selection very easy."

It was essential that the selected mate-

rial would withstand wind and weather at the sea's edge and would handle well in Winter weather conditions as installation would take place during March. Although not built specifically for the London Olympics it was planned to be ready prior to the start of the games. William Smith recommended Arlon DPF 8000, which was then sampled and approved by the project architects.

"It's a fantastic product and has become one of our mainstays," says Karl Lantree. "For this project the weather was our guiding factor and DPF 8000 has a nice threshold for application; even though the adhesive is quite aggressive, it's not too temperature critical. It's a testimony to the product that it was applied in very harsh conditions and one year on is still working very well."

Approximately 1Km of Arlon DPF 8000 was used to create the graphics which completely wrap the exterior of the reception building and walkways leading the tower.



One year later Arlon DPF 8000 has held up to the conditions.

"The results are stunning and, as a consequence, we have been awarded other contracts using the same materials," concludes Mr. Lantree.

For further information visit www.williamsmith.co.uk

William Smith lends further support to its trade customers

An enlarged stockholding facility, the acquisition of distribution rights for additional leading brands and innovative sales and marketing initiatives have fuelled spectacular growth at leading trade supplier William Smith.

This is particularly evident in the company's Materials Distribution division as a result not only of a further strengthening of its long-term partnership with primary supplier 3M for which the company remains the largest UK stockist and distributor but also new partnerships forged with other leading brands, including Arlon, ContraVision, iSee2 and R-Tape.

Most recently, William Smith has added a range of patented knifeless vinyl cutting systems as well as an extensive range of sign making tools and accessories sourced primarily from 3M and Swann Morton. These additional product offerings enhance the company's materials supply capabilities and enable it to better accommodate customers' niche market and variable budgetary requirements.

As the term implies, the knifeless vinyl cutting systems dispense with the need for traditional knives and cutters that are capable of damaging valuable substrates if handled incorrectly and rely instead on the use of an ultra-fine filament to produce crisp and even cuts comparable to those achieved using traditional methods of cutting without any of the risks involved. Available in four formats to accommodate different sign and

graphics applications, the Finish Line version is the one best suited to the burgeoning vehicle wrapping sector of the sign and graphics industry. Significantly, it is a 3M-certified approved tool used in 3M's Advanced Installer Training Classes for vehicle wrappers.

The range of tools and accessories now added to the William Smith portfolio has been designed to assist and improve the use by its customers of the leading self-adhesive films during application, for their predicted life span and subsequent purposeful removal as required. The vast selection of products comprises surface preparation, cleaning and protection fluids, knives, blades and cutters, rollers, heat guns, squeegees, primers and edge-sealers. The range also includes a special Essential Tool Kit Bundle that is available at an exceptionally attractive price.

For further information, visit www.williamsmith.co.uk or telephone 01833 694707.



William Smith has recently expanded its portfolio of products for distribution.

Tekcel Routers complete new ownership

For the past decade, the name Tekcel has been widely regarded as the industry's No. 1 choice of CNC router.

A name which has earned the respect throughout the sign, print and display industry for its outstanding performance, pinpoint precision, high productivity and above all, reliability. Complete CNC Solutions Ltd is now very proud to announce that they have become the "Exclusive Distributor" for all Tekcel CNC router products and accessories throughout UK & Europe.

Drawing on more than 22 years of CNC router industry experience and headed up by Managing Director Julian Sage, who says "Along with the manufacturer of Tekcel routers, we are totally committed to supplying, maintaining, servicing and supporting all existing Tekcel and Spandex Tornado router customers, as well as welcoming potential new router and tooling customers on board."

As part of this process, Complete CNC Solutions is also proud to announce the launch of its exciting new online store, offering an extensive range of high quality solid carbide CNC tooling, cutters and acces-

sories. "We've developed an unbeatable range of cost effective tooling products, specifically designed to deliver high class routed edge finishes, across a wide range of materials for the sign, display, POS, exhibition and shop fitting industries. These products are as a direct result of our own broad experience of CNC routing spanning more than 22 years, along with the important ongoing feedback we've received from CNC router owners," explains Julian Sage. Complete CNC Solutions are also offering substantial discounts on quantity purchases of tooling and are always available to lend expert advice and knowledge for customers requiring help when choosing the correct cutter, feed rate or machining strategies for CNC routers.

The company has also implemented an expansion plan, to meet the continued high demand for Tekcel routers and in doing so, has created some new positions in its technical and administration departments. It's also just completed a successful move to

larger premises in Somerset, where a new router demonstration area has been created for customers to see Tekcel routers in action, sample cut materials and an extensive range of CNC Tooling.

Julian Sage adds, "These are really exciting times for Complete CNC Solutions and I would like to take this opportunity to personally thank all our existing customers for their continued support through this transition. We are truly dedicated to providing our customers with the same high levels of sales and aftersales support they've enjoyed over the years and commit to offering potential new customers an equally positive purchasing experience."

For further information on Tekcel Routers or to receive Complete CNC Solutions' New 2013 Tooling and Accessories PDF, please call on 01934 742186 or email us at info@completecnc.co.uk or simply visit our website and download any information. www.completecnc.co.uk

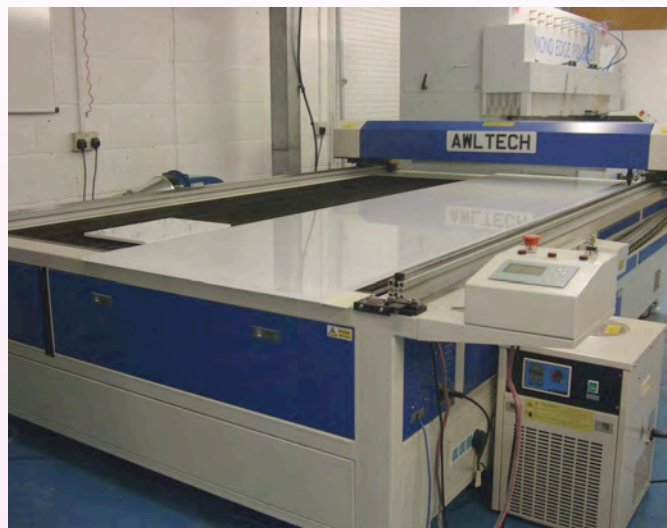
New laser cutting facility from Awltech

Following the move to a new purpose-built production facility and showroom at the Omni Business Centre in Alton, Hampshire, specialist supplier of fabrication equipment Awltech is now offering customers a new laser cutting service.

The company is well known in the sign industry for its high-quality plastic fabrication equipment that includes heat benders and both diamond edge and flame polishing systems backed by a first-class customer support facility.

The new service is based on the installation of three powerful laser-cutting systems that enables medium to large volumes of panel processing to be handled efficiently up to a size of 2,500 x 1,500mm and a thickness of 10mm. Customers are welcome to visit the new showroom and view the range of heat benders, flame and diamond polishers and laser cutting equipment.

For further information, visit www.awltech.co.uk or telephone 01420 542 261



The powerful laser-cutting systems can handle a variety of jobs.

Sign 2000 wins Business of the Year Award

Kent-based corporate and retail signage specialist, Sign 2000 has won Business of the Year Award for the South in a hotly contested competition that involved hundreds of entries from the Kent and Sussex areas of the South East.

The award coincided with the company's 25th anniversary and was a fitting tribute to the success of Sign 2000 over that period and gave cause for a double celebration.

The Business of the Year Award is an annual business initiative created by ActionCOACH, the world's leading business coaching franchise with over 1200 business coaches strategically located throughout the world. The Sign 2000 award came via the ActionCOACH outlet in East Sussex and local Action Business Coach Lucy Cameron. The organisation acts very much as a sales and marketing support facility for small- to medium-sized businesses, engaging with individual companies and enabling the achievement of optimum performance levels through guidance on key management strategies and offering support and encouragement in reaching this objective.

Two years ago, Sign 2000 moved to larger premises in Tonbridge as part of a programme of future growth and development. The strong client base includes some of the UK's largest blue chip companies, including Whitbread, Superdrug and the Post office, leading to an increased pressure on the company's production and management teams and their respective systems. It was at this point that Sign 2000 engaged the services of Lucy Cameron of ActionCOACH to help implement some key strategies. These included leveraging technology and developing a dashboard for the company's key performance indicators, ensuring the appropriate level of manpower for each project and intercommunication between Sign 2000 and customers' teams, leading to the creation of 14 new jobs for that area of Kent.

Sign 2000 Sales Director, Neil Scott commented: "Lucy encouraged us to ask our clients and the company's own staff what

they liked about the services and in what areas improvements could be made, monitoring the responses and putting in place a programme that would reflect how the company should go forward." Managing Director, Murray Crompton added: "Employing an Action Business Coach has kept us focussed on key issues and has definitely helped push our business forward. It is surprising how far we have come in a relatively short time and we have ambitious plans for the future. Lucy has helped us gain clarity on what we need to do to achieve our objectives. We have a fantastic team and together we will continue delivering a great service and products to our burgeoning customer base."

Commenting on Sign 2000's continuing success and its Business of the Year Award, Lucy Cameron concluded: "The Sign 2000 directors have been extremely open-minded about implementing new ideas and strategies and winning the award is a testament to that. I am extremely proud of the progress the company has made and look forward to assisting future business growth with the aim of winning the award again in 2014."

For further information on the services provided by Sign 2000, visit www.sign2000.co.uk or telephone 0845 265 2000. For more information about ActionCOACH, visit www.actioncoach.com or telephone 01435 872495.



Action Business Coach Lucy Cameron flanked by Steve Spackman, Sign 2000's Marketing Director (left), Sales Director Neil Scott and Managing Director Murray Crompton.

And the UK Sign & Digital winner is...

In the build up to the Sign & Digital UK event, which took place at the NEC Birmingham in May, the show organisers once again teamed up with Mimaki's exclusive UK & Irish distributor, Hybrid Services, to offer one lucky visitor the chance to enter a special prize draw competition

Sign & Digital UK has announced that Raymond Bartlett from Reade Signs based in Aldershot is the winner of two tickets to a Premiership football match, where he will enjoy a VIP package of hospitality and overnight accommodation.

What's more, Raymond will also benefit from attending an applications workshop at Hybrid's headquarters, where he will learn how to turn print into profit and maximise his investment in wide format solutions.

Sign & Digital UK marketing director, David Copeland, said: "Our prize draw competition has always been very popular and Hybrid Services has been kind enough to work with us once again. This year they raised the bar by adding the workshop to the prize, which on its own has a value of around £400."

On hearing of his win, Raymond said the following: "I am delighted to win and really looking forward to both the Premiership match and the workshop. Thank you to the show organisers and Hybrid Services. Sign & Digital UK was a great show this year: really busy and with lots of opportunities to network; a great exhibitor line up; and some really interesting products and innovations."

For more information, contact www.signuk.com.



'L050' Lightbox LED Module

The 'L050' Lightbox module is the perfect edge lighting solution for Lightboxes, Flex Face, Totem/Monolith, Projection and Fascia signs with slim return depths!



DAEHAN
by LED Solutions



www.daehan.co.uk

Tel - 0116 262 5933

www.ledsolutions.co.uk

The Global Wrap Cup Master crowned at FESPA

Piotr Ciński from Poland has been crowned the Global Wrap Cup Masters champion at FESPA 2013 in London to win the title of Global Wrap Cup Champion.

The Wrap Cup Masters started with a qualifying round on day one at FESPA 2013, which saw three skilled contestants get the chance to compete in the grand final which culminated on Saturday 29 June 2013.

The Wrap Cup Masters competition revved into action at FESPA 2010 in Munich and has since travelled across the world to regional and digital FESPA shows picking up finalists from FESPA Americas 2011, FESPA Mexico 2011 and 2012, FESPA Digital 2011, Digital 2012 and FESPA Brasil 2013.

A total of 16 elite wrap cup artists took part in the final heat in London battling it out to be champion and to take home €9,500 worth of prizes.

Piotr Ciński, Owner, Pentagraf comments: "Winning the title of World Champion in the Wrap Cup Masters has made my dreams come true. It was a pleasure and honour to compete arm to arm with the best installers from around the world. I would like to thank the competitors, judges, sponsors and everyone else that was involved in making the event happen.

"To all the people that are considering

vehicle wrapping I would like to say one thing. Just do it!"

Also taking place on the Wrap Cup stand at FESPA 2013 on days two and three was the Cup of Nations, where teams of two from across the globe battled it out to become the best team! 'Holland I' made up of Rob Buursen, Jabe Reclame from the Netherlands and the overall Wrap Cup Champion Piotr Cinski, Pentagraf from Poland took home the prize of best Cup of Nations team as well as prizes to the value of €1,500.

Duncan MacOwan, Head of Events and New Media, FESPA comments: "The Wrap Cup Masters is always an exciting and fast paced competition and this year has been no exception. With the addition of the Cup of Nations we've watched some of the world's best vehicle wrapping superstars battle it out providing a crowd magnet.

"Bringing together the winners of the regional FESPA shows, makes the grand finale a truly international event representing our global print community. All competitors were inspirational and the standard has been exceptional, well done to Piotr Cinski and all the finalists involved."

Visit www.fespa.com to learn more.



FESPA attendees grapple for the coveted title of Global Wrap Cup Master.

Infamous yellow graphics in Tour de France win

With Sky Pro Cycling celebrating their second consecutive win in the Tour de France, Signs Express (Manchester) were on call to help celebrate the momentous occasion in Paris.

Providing a wide range of car graphics and signage for the riders and team support vehicles, Signs Express (Manchester) has travelled across Europe during the road cycling season for the past 4 years to be on call for the leading cycling team and as the pinnacle in the road racing calendar, the Tour de France 2013 represented a unique opportunity.

The 21 stage Tour de France is viewed by millions across the world and with the last stage of the 2,000 mile journey on route to Paris, and Chris Froome in the driving seat to win, Team Sky commissioned the experienced sign making team to start the final stage preparations.

Preparations began and the team was then flown out to Paris the day before the final day's stage to help kick start the winner's celebrations by branding their team support vehicles yellow, match-



Signs Express (Manchester) Director Lee Eaton and sign maker Aaron Johnson after completing the striking yellow liveries.



ing the infamous winners yellow jersey so the celebratory final stage could start with a festival spirit.

The team's two Jaguar XF Sportbrake cars and bus, used to support the riders along the route, were rebranded with partial vehicle wraps. Signs Express (Manchester) specified All Print Supplies multi-fix vinyl for its ease and dexterity of application which was digitally printed to the striking yellow graphic. With the world's media attention on the team, the enormous marketing opportunity saw Team Sky cemented in Tour de France history.

After the success of the yellow vehicle branding in 2012, the team and vehicle manufacturer Jaguar were keen show their appreciation of the fans and supporters by launching a competition to have

supporters silhouettes included on the graphics. By using the hash tag #behindteamsky on Twitter they created the ultimate fan livery graphic which was then produced and applied to their brand new F-Type model the early morning that the final stage began.

Signs Express (Manchester) Co-owner Lee Eaton explains, "We feel very privileged to have been involved in such a prestigious occasion and were delighted to pull out all the stops as the timing was crucial. What a fantastic achievement for the team. There was enormous excitement at the last stage as the whole team had worked so hard. With the left over vinyl from the car graphics we even branded up the team's iPhone cases which added the finishing touches to the whole experience and the party atmosphere as a result of the win."

"We have also been asked to complete follow-up promotional work with the team vehicle manufacturer by Jaguar, who commissioned for the graphics to be applied to an F-Type Jaguar, given as a gift to Chris Froome to celebrate the win."

Signs Express (Manchester) is part of the UK's largest sign company and is a member of the British Signs & Graphics Association.

James MacDonald named Nazdar VP of Marketing

NAZDAR Ink Technologies announces that James MacDonald has been promoted to the position of Vice President of Marketing for Nazdar Ink Technologies.

Previously, he has led the Nazdar, Ltd. marketing team and advanced the marketing efforts for their digital product lines. With over 20 years' experience in the industry, Mr. MacDonald's primary focus will be to develop and implement marketing strategies to expand Nazdar's presence internationally.

"We recognise the need to integrate our geographic marketing resources into a global marketing organization led by dedicated, focused executive leadership," said Richard Bowles, President of Nazdar Ink Technologies. "James' understanding of marketing, our product lines and market segments along with the experienced staff he will lead will create an effective marketing organization."

Visit www.nazdar.com to learn more.



James has over 20 years of industry experience

For further information contact Signs Express at the website www.signsexpress.co.uk/manchester.

Do you like working with people and with your hands? Are you able to work by yourself and as part of a team? Are you a mature minded professional who takes pride in your work? Are you a self-starter? If you answered yes to these questions then N & N Signs might have a job for you!

We currently have two job opportunities and are looking to recruit a:

Sign Manufacturer/Installer (Full Time) Sign Designer (Full/Part Time)

Must have extensive relevant experience within the sign industry.

Please visit:

www.signupdate.co.uk/nn1

www.signupdate.co.uk/nn2

for full job descriptions and details on how to apply.

NN SIGNS

65a East Barnet Road, Barnet, Hertfordshire, EN4 8RN
www.nnsigns.com

IMMEDIATE START

Print Production Assistant Vacancy for Chesterfield / Mansfield

The role will include:

Printing, laminating and contour cutting. General machine maintenance / cleaning. Checking quality of artwork. Preparing prints for despatch. General administrative duties.

Experience Required:

Knowledge of Adobe Illustrator & Corel Draw. Previous experience working with digital printers. The ability to work under pressure and to deadlines. Exceptional organisational & administrative skills. Good written & verbal English. Accuracy & attention to detail.

If you consider yourself suitable for this position, please apply to wendy@nationalsigns.co.uk attaching your CV.

London based Glass Frosting & Manifestation Graphic Company

Looking for experienced staff
in the following areas:

Production & Installation Teams

General all round production staff, vinyl cut & prep, good IT knowledge Corel Draw & illustrator, Signage, Possibility of some installation work & over time

Part & Full time manifestation & graphic installers

Self Employed Freelance Installers also Required!

Business Development

Account Managers who can introduce new business, Promote our range of products & services. Some leads will be provided, but it will be down to you to generate sales & your own client portfolio.

We offer progression within the company

Responsibilities: Securing new work, estimating, site survey / client meetings, ordering materials & booking in work, project management & after sales

Interested parties should send a cover letter & CV by email to glassfrosting@london.com

By Post: Glassfrosting, Unit 10 Print Village, Peckham, London SE15 4PU
Please DO NOT contact us by telephone regarding these roles

SPENCER SIGNS

Job Opportunities

Established in 1979 Spencer Signs is one of the UK's leading and longest established sign companies. Due to the companies continued growth and success we require the following personnel :-

Sign Surveyor

This is a full time position for a versatile and fully experienced sign industry professional - The successful applicant will be fully experienced in sign manufacturing and installation and be capable of carrying out detailed site surveys throughout the UK as well as attending site meetings on the company's behalf. Applicants must also have the ability to work to high standards with a flexible approach to working hours. A company vehicle will be provided and a full driving licence is essential for this role.

Sub Contract Installation Teams

Working on a self employed basis, fully experienced installation teams are required to work on installation and maintenance contracts throughout the UK. All applicants must be capable of working to a very high standard and must be conversant with all types of internal and external illuminated and non illuminated signage.

Applicants for the above roles must have CSCS, IPAF and PASMA certification, as well as appropriate Health & Safety training.

To apply please send your CV and any other relevant information to johnspencer@spencersigns.co.uk



CWE Solutions

Join our winning team!

Are you a Technical Coordinator looking for a new challenge?

A successful large format print and supplies company, CWE Solutions is seeking an individual with excellent organisational and interpersonal skills to appoint as Technical Coordinator in our Chessington location.

As part of a dedicated team, you will be the first point of contact for any technical or support related inquiries and responsible for the administration of all aspects of the Technical department.

With an attractive office and engaging team spirit, we offer a competitive salary along with 20 days vacation.

For more information or to apply for the position, please contact Graham De Kock at Graham@CWESolutions.co.uk.

www.cwesolutions.co.uk

CLASSIFIED

FOR SALE

USED Mimaki UJV-160 Roll to Roll and Flatbed printer including:

- UV Printer, Stand, Rasterlink Pro RIP for PC (PC included).
- Includes Bespoke None standard heavy duty feed tables.
- 4 years old and kept under full GOLD warranty via Hybrid services from NEW.
- In excellent working order and used daily.
- Will ship with remaining GOLD warranty which is due to expire 27th February 2014*.
- Decommissioning, transportation and Recommissioning strongly recommended via Hybrid Services - Please contact Hybrid for pricing at buyers cost.
- Full Working Order, Demonstrations available upon request.

Only £15,500 + vat

Contact for further details 07969110594

Transfer of warranty ONLY included if relocated by Hybrid Services.*

for SALE LASER MACHINES



With WATER-CHILLER
Power 150W

New or Used
cutting perspex
(max area 90cmX120cm)

UK LED SIGNS, Unit 24, Orion Business Centre, London, SE14 5RT
CALL: 020 7237 8777

The advert above costs
£70 + VAT and also goes on
our website that gets about
250 unique visitors a day

WANTED

Engraving Machines

manual and computerised,
most makes, in any condition

Tel: 01992 899255

Fax: 01992 899256

Evening - Tel: 01707 872991

email:

sales@ronamachines.co.uk

www.ronamachines.co.uk

General Banner Co Ltd.

THE U.K.'s BEST VALUE & FASTEST SERVICE
For

BLANK BANNERS

Also.....



General Banner
company Ltd.

1988 - 2013

Tel: 01845 574455

Fax 01845 574433

• **FRAMES** • **WALL POLES** •

BUNGIES & ROPE IN STOCK!



WEB www.generalbanner.co.uk

Email sales@generalbanner.co.uk

VISIT OUR
NEW WEBSITE
FOR THE LATEST MOST
INNOVATIVE SIGN TOOLS

SINGGEER

FOR THE PROFESSIONAL SIGNMAKER



EXCLUSIVE UK DISTRIBUTORS OF YELLOTOOLS.
QUALITY SIGNMAKING TOOLS DEVELOPED AND
MANUFACTURED IN GERMANY



CALL
FOR A FREE
SAMPLE

THE ORIGINAL
KNIFFELLESS TAPE
PERFECT CUT,
EASY TO USE!



QUICK AND EASY LOADING
PRINT MOUNTER
COLD LAMINATOR
TAPE APPLICATOR



FROM
AS LITTLE AS
£46.26
A MONTH



HEAT GUNS



EYELETS



VINYL REMOVERS



FIXINGS



SUPER SIZE PRO CUTTING MATS

ANY
SIZE AVAILABLE
THEY'RE
HUGE!



3M
TAPES & VELCRO



CORNER ROUNDERS



FRAMING



POST & CLIPS



RULERS



SOFTWARE



POP-UPS



STORAGE RACKS



CONSUMABLES



CLEANING EQUIPMENT



THE KEENEST
DISTRIBUTOR
WITH THE
KEENEST PRICES

KEENCUT



WHEEL COVERS

THE UK'S LARGEST STOCKIST OF SIGNMAKING TOOLS AND FINISHING PRODUCTS

WWW.SINGGEER.COM

T: 0800 5 999 059



YorKut

LETTER COMPANY

YOUR FLAT CUT LETTER TRADE SERVICE

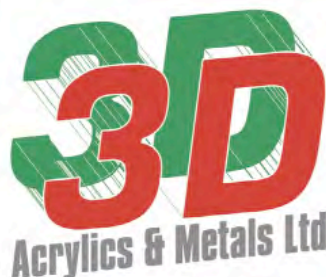
**FLAT CUT LETTERS
AT BEST PRICES**

ACRYLIC • FOAM PVC • MAGNETIC • MEDITE
STAINLESS STEEL • ALUMINIUM • DIBOND

Call 01904 690330

YorKut Letter Company, 34-36 Auster Road,
Clifton Moor, York, YO30 4XA.
email: sales@yorkut.co.uk Fax: 01904 692155
www.yorkut.co.uk

YorKut Letter Company is a subsidiary of Sign*A*Rama (York) Ltd



*Specialists in Quality built up
& flat cut lettering & logos*

- Acrylic
- Aluminium
- Stainless Steel
- LED illumination

tel: 0191 469 1199 fax: 0191 438 4276

www.3dacrylics.co.uk

Email: acrylics3d@hotmail.com

Unit B1 Felling Business Centre, Green
Felling, Tyne & Wear NE10 0QH

STOCK ACRYLIC Teedy DOMES

The ORIGINAL stock acrylic dome

AUTHORISED STOCKIST



20 sizes in stock from 100mm to 1800mm. Larger available POA
Perfect for any signage application
Dishes for vinyl application made to order



SignTrade

**FREE 0500 456700
FAX 020 8349 5806
SIGNTRADE.CO.UK**

FOR ALL YOUR CNC TOOLING
AND CONSUMABLES

cncroutershop.com
A division of **AXYZ**

A massive range of
quality signmaking
tooling for your
CNC router at best
prices



Check out
our webstore

www.cncroutershop.com

Advertising rates:

Quarter page:

£120 + VAT

1/8th page:

£70 + VAT

1/16th page:

£40 + VAT

1/32th page:

£25 + VAT

PW SERVICE ENGINEER service & repair

All manufacturers and models including:
Easymount, Gerber, Mutoh & Summa

Emergency call out 7 days a week in the UK

Call Pete: 07917 292 916

ROUTERS

PLOTTERS

INKJETS

LAMINATORS



www.pwserviceengineer.co.uk

SCREEN PRINTING TO THE TRADE



HUMPHREYS SCREENPRINTERS

CORREX • PVC • VINYL • MAGNETICS • ACRYLICS
ESTATE AGENTS BOARDS A SPECIALITY
compare our for sale board prices on our web site

t:01745 814066 f:01745 815374
www.humphreys-signs.co.uk sales@humphreys-signs.co.uk

**LETTERCRAFT
TOPSIGNS**

ARE NOW SUPPLYING

PREMIUM GRADE
WHITE GLOSS MAGNETIC ROLL
0.8mm X 620mm WIDE

FOR ONLY
£50
Per 10 Meter Roll
EXC. VAT.

Tel: 0191 5120096
Fax: 0191 5847804

Email: sales@lettercrafttopsignsuk.co.uk

Driving School Signs
Supplied
at Trade Prices



For Full Range Visit:
www.lettercrafttopsigns.co.uk

GUARANTEED
NEXT DAY DELIVERY

With operator, or total sign fixing & maintenance package.

Benefits:

- 7.5 tonne lorry, 22m working height, heavy duty, ideal for lifting panels
- 24 yrs in the sign trade, glass blower by trade
- No additional fuel costs, just a fixed price
- Our own public liability insurance
- No collecting or dropping off
- One phone call
- IPAF trained
- Reliable



Access Hire
From £175
+ vat

079444-01477 accessdirect@mail.com

i-sPi Trade

Rod Systems, Cable Systems, Digital Display
Sign Fixings, Screw Covers, LED - and More...

All at **THE REAL TRADE PRICE**

Best Prices **GUARANTEED**



Free Carriage with your first
web order enter "signupdate"
into your shopping cart

- Signalite LED Sign Fixings
- Rod Systems
- Cable Systems
- Digital Display
- Sign Fixings
- VHB Tape
- Panel Connectors
- LED Lighting
- Modular Panel Supports
- Flame Polishers



i-sPi

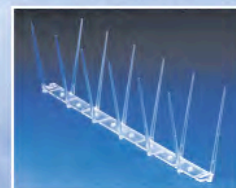
Call us today for your copy of our
new brochure and start sourcing
your shopfitting kit at

THE REAL TRADE PRICE

www.ispitrade.com
lo-call 0845 241 2467

PROTECT YOUR SIGNS

THE ULTIMATE BIRD DETERRENT



- Transparent UV stabilised polycarbonate
- User friendly rounded tips - not harmful to pigeons
- Self adhesive fitting tape option available (no glue or screws needed)
- 8 Snap off grooves per length - no waste!
- 7 Glue fixing holes reduces adhesive costs!
- Light weight, stacks compactly - reduces storage space, makes it easy to carry on site.
- Made in the UK

Flock-Off bird deterrents Ltd.

PO Box 92 Ware, Herts SG11 2BD

Tel: 01279 503250 Fax: 01279 659133

Email: sales@flockoff.co.uk www.flockoff.co.uk

Buckland

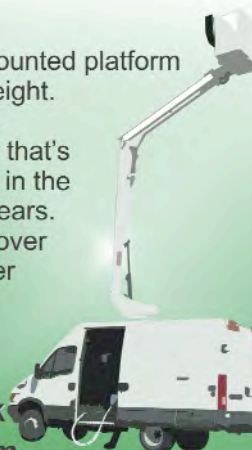
- Banners
- Sign maintenance
- VAS / Lamp posts
- Pruning, cleaning, realigning
- Totems/Lollypops
- Bird deterrents

FOR HIRE:

- Own vans, mounted platform with 12.5m height.
- Crane / Lorry.
- Skilled labour that's been working in the trade for 14 years.
- Emergency cover offered all over the UK.

www.buckland-plant.co.uk
buckland.plant@gmail.com

Tel: 01763 274 000



We can work on day work,
price work and contract work.

for all your signs & design needs.....

morcant
designs

.....quality at an affordable price

FULL COLOUR DIGITAL PRINT



**VEHICLE
WRAP VINYL**

**MONOMERIC/
POLYMERIC VINYL**



BANNERS

from
£9/m²

- ★ PRINTED AT 1200dpi
- ★ LAMINATION or NON LAMINATION
- ★ QUICK TURN-AROUND TRADE SERVICE

.....and much more!!

t 01382 686286 f 01382 686288

e sales@morcant-designs.co.uk

www.morcant-designs.co.uk



Like us on Follow us



INDASOL

Industrial Adhesive Solutions Ltd

For all your Sign Making and
Sign Fixing Tapes and Adhesives



▲ **Channel Fixing**
Our UHB offers fast bonding
peace of mind



▲ **Locator Bonding**
Our 910LX offers 'NO
READ THROUGH' on
Composite panels



▲ **Banner Hemming**
Our Banner Tape sticks to
all banners



▲ **3D Signs and Built
Up Letters - Sign Block -**
Lightweight and Durable

We also offer:

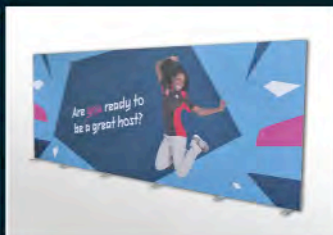
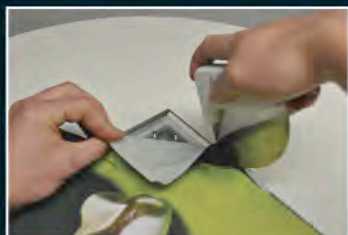
Hook and Loop, Tensol, Fusion, Snap Fix, Mushroom Lock, Magnetic Tape, Optically Clear Tapes & Adhesives, Powder Coat Tapes & Adhesives. Sign Block – The HDU foam that can be routed, carved, cut and shaped into 3D letters and signs then finished to look like folded metal, wood, plastic or even stone.

For free of charge samples of any of our products, get in touch:

TEL: 0121 556 9900

FAX: 0121 556 9034 EMAIL: enquiry@indasol.co.uk

www.indasol.co.uk

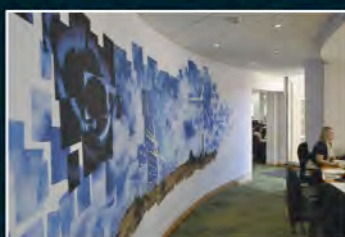


SPIRIT|TEX™ FABRIC SYSTEM

A **REVOLUTION** in fabric displays
WITHOUT stitched finishing
COMPATIBLE with all printing technologies

SPIRIT|FLEX™ TENSION SYSTEM

A **TRIED AND TESTED** solution
for stretching and tensioning
all types of banner and flexface



Trade Only Manufacturing
Made in the UK

WWW.SPIRIT-DISPLAYS.COM

SMT SIGN MAKING TOOLS

For All Your Sign Making Tool Requirements.

Western Signs & Printing, 3A Stafford Road, Oakengates, Telford, Shropshire. 01952 618069 sales@signmakingtools.co.uk



Never use a knife on a customers vehicle again!!!

Lay tape down where you want cut line to be, apply vinyl over tape, pull filament cutting vinyl as it goes!!

See Demo Video on our Web Site



New Lower Price
£7.95 a Roll!!!
Why would you pay more?

Guided Knives **NEW**



Cut perfect boards on sign boards or inside windows!!

Guard Knife



This really is the must have knife. The vinyl to be cut is feed into the guarded blade, meaning that what ever is underneath is safe from being cut, be that your customers vehicle paintwork or the vinyl when removing backing paper. Due to the extra slim foot this is great for removing backing paper to create a hinge to aid fitting, simply insert the foot between the vinyl and the backing paper and cut just the backing paper!

www.signmakingtools.co.uk

Trade Etching Direct LTD

Unrivalled chemical engraving, deep etching, blended and intricate fills.

SIGNS

your own etching department



Tel: 01536 203 813
Email: tradeetching@gmail.com

www.tradeetchingdirect.com



It means what it says
fast professional results for all your etched signage needs

Chemical Etching and Engraving



Engraving on Marble,
Slate and Stone
in addition to metals and laminates

Large lettering or fine details
including both on the same panel



Complex shapes no problem
engraved or laser cut to your design

See our main advert
on page Page 103

etchFAST has 50 years' experience
in Chemical Etching and Engraving

TEL: 0208 880 2070

FAX: 0208 880 2333

Web: www.etchfast.com

E-mail: info@etchfast.com

Unit 5, Crusader Industrial Estate, 167 Hermitage Road LONDON N1 1LZ



Trade Engraving



Control Panels



Prestigious Engraving



Data & ID labels

- ✓ Stainless steel
- ✓ Brass
- ✓ Traffolyte
- ✓ Laser laminate
- ✓ Aluminium
- ✓ Laser or rotary



Est. 15 years

For **REAL** trade prices...

Tel: 01296 488902 Fax: 01296 488869

E-mail: info@impactsignsolutions.co.uk

Web: www.impactengraving.co.uk

etchFAST — for fast, reliable etching

FKMOORE

Sign Locators

Our quality hexagon and round locators are available in brass or nickel plated brass for a superior strength and longevity.

All locators are supplied complete with male and female parts. Ideal for the concealed fixing of signs, panels, fascias and lettering.

Perfect for the easy removal of signage, reducing maintenance costs.



	External Thread Per 100		Woodscrew Per 100		Internal Thread Per 100		TradeFix™ Per 250	
Large 12mm 17mm long	M5 x 9.5mm M5 x 6mm	£39 £41 Brass Nickel	8g x 15mm	£48 Brass	M4 M5	£28 £30 Brass Nickel	18mm dia 24mm long	£25
Medium 10mm 12mm long	M4 x 9.5mm M5 x 9.5mm M5 x 6mm	£33 £35 Brass Nickel	8g x 15mm	£38 Brass	M4 M5	£22 £24 Brass Nickel	16mm dia 20mm long	£19
Small 6mm 10mm long	M3 x 5mm	£13 £14 Brass Nickel			M3 Plain	£13 £14 Brass Nickel	12mm dia 19mm long	£18
Mini							8mm dia 13mm long	£16
	Type 2 Push-in assembly available please call for details				Type 2 Push-in assembly available please call for details		2 part adhesive (50ml) £6.80 when purchased with above	

TradeFix™ Sign Locators
AUTHORISED DISTRIBUTOR

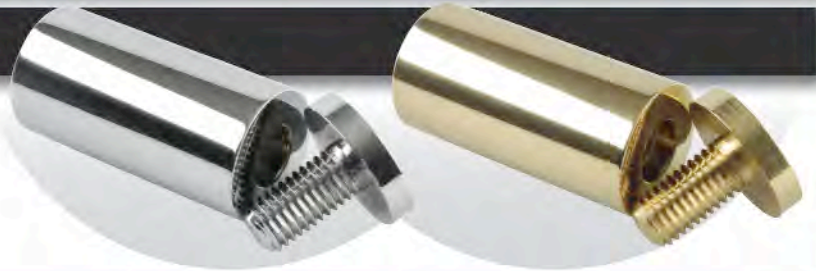
- New patented design
- UV stabilised
- Frost/weather resistant
- Strong & durable
- Largest size range in UK
- Lifetime guarantee
- Introducing the Mini



FKMOORE

Wall Fixings

Turned aluminium and brass two piece wall fixing units with an internal thread for the application of signs and plaques etc as a stand-off.



	12 x 20mm	15 x 25mm	20 x 25mm	25 x 25mm	25 x 50mm
Polished Brass	WF1220PBO	WF1525PBO	WF2025PBO	WF2525PBO	WF2550PBO
Polished Chrome	WF1220PCP	WF1525PCP	WF2025PCP	WF2525PCP	WF2550PCP
Satin Chrome	WF1220SCP	WF1525SCP	WF2025SCP	WF2525SCP	WF2550SCP
Satin Aluminium	WF1220SAL	WF1525SAL	WF2025SAL	WF2525SAL	WF2550SAL

Internally Threaded Coverheads



These stunning additions to the range allow the use of any type of screw by inserting through the collar, then the head can be applied.



	15mm	19mm	25mm
Polished Brass	F15-PBO	F19-PBO	F25-PBO
Polished Chrome	F15-PCP	F19-PCP	F25-PCP
Satin Chrome	F15-SCP	F19-SCP	F25-SCP
Universal Insert	UISCB	UISCB	UISCB

Security Coverheads

Security style flat coverheads offer reassurance in their snake-eye fixing. Due to their purpose they are only available in the hardest of finishes to ensure longevity.



Flat Coverheads

The contemporary styled flat coverhead is a true classic. Available in sizes from 10mm to 38mm dia. and all finishes.



Conical, Dome and Mushroom Coverheads

Conical, Dome and Mushroom coverheads are a stylish variation to those commonly found, offering a wide variety of finishes and colours.



@fkmooreltd



/F_K_Moore_Ltd

trade digital print & cut service

1370mm x any length
1440 dpi
banners - vinyls - posters etc.

**no minimum
order charge**

active digital printing
08452 225 008
sales@tradeactive.co.uk

QUALITY WOOD & STEEL 'A' BOARDS AT A REALISTIC PRICE

PAVEMENT SIGN
in Zinc Coated Steel with a
White Finish
Price £33.08 +VAT
POSTER VERSION
£49.53 + VAT

LARGE SIZE
1525mm x 1000mm
from £135.00
SWING SIGNS £45.00

Special designs in mild/stainless
steel, aluminium to your
specification fabricated.
Send or fax us a drawing.
All colours available on
our in house powder
coating plant.

Delivery nationwide
Telephone now on 01663 744824
or facsimile 01663 747733
DES Ltd
KNOWLES INDUSTRIAL ESTATE, FURNESS VALE,
HIGH PEAK, DERBYS. SK23 7PH, ENGLAND
email: DESABOARD@aol.com
www.desltd.co.uk

DIAMOND EDGE POLISHERS

**UP TO DATE
TECHNOLOGY AT AN
AFFORDABLE PRICE**
A bench-top machine which
can handle single or multiple
workpieces up to 20mm thick is
now available

HEAT BENDERS

**A NEW RANGE OF
HIGH QUALITY
MACHINES**

We can offer machines to suit all
needs capable of bending
materials such as PMMA, PS, PP,
PVC and acrylic from just
0.3mm to 20mm thick

FLAME POLISHERS

**STILL THE
CHEAPEST AND
SIMPLEST WAY**
to apply a professional finish
to cut edges of acrylic
material

AWLTECH
For more information or a
brochure call **AWLTECH**
Tel: 01420 525222
Fax: 01420 525226

www.awltech.co.uk

A1 SIGNS
Manufacturers of High Quality
**NEON & COLD
CATHODE**
• Design • Manufacture •
• Installation • Service & Repairs •
020 8646 9886
Email: enquiry@a1signs.co.uk
Unit 9a, Wandle Technology Park, Mill Green Road, Mitcham, CR4 4JZ

SignTrade
Because you need the Best
Moulded & Flat Letters
SignTrade Letters is now established
as a leading supplier of moulded and flat
cut letters in the UK. Operating from
London, we offer an unparalleled service
to the sign trade at very competitive
prices. See our website for details.

NOW ChromaForm now in any font
Signtrays in composite at
competitive prices
Ask us for more details

TEXACO
HONDA
Iceland.co.uk
FEA

Quality Moulded Letters
Composite sign trays made-to-order
Letters fitted to tray - ready to hang
Thousands of styles of flat-cut letters
ChromaSign moulded letters
Acrylic domes and dishes
Reliable delivery dates
T 0500 456700
F 020 8349 5806
sales@signtrade.co.uk
signtrade.co.uk

**DOMES BY
PROJECT
PLASTICS**
**SPECIALISTS IN
PLASTIC FABRICATION**
• ACRYLIC DOME AND SHAPES •
• 3MT X 2MT C.N.C. ROUTING •
• LAZER CUTTING / ENGRAVING •
• OVEN FORMING UP TO 3MT X 2MT •
• FLAT CUT ACRYLIC LETTERS •
• PROTOTYPE AND BESPOKE SPECIALISTS •
• POINT OF SALE DISPLAYS •
TEL: (01206) 868696
FAX: (01206) 793737
www.projectplastics.co.uk
7 Grange Way Business Park,
Colchester, Essex CO2 8HF

White Villa
Signs, Awnings & Canopies
• Awnings • Canopies
• Signwriting • Banners
• Digital Printing
CANOPIES
AWNINGS
tel: 020 7237 8000 fax: 020 7237 8621
www.whitevilla.co.uk
UNIT 23, ORION BUSINESS CENTRE,
SURREY CANAL ROAD, LONDON, SE14 5RT
trade price from
main distributor of
No. 1 Italian awnings
BBSA
BRITISH BLIND & SHUTTER ASSOCIATION
ARQUATI

WWW.UKLED SIGNS.COM
NEW SAMSUNG LED Lights
UK Led Signs Ltd.
Unit 24, Orion Business Centre,
Surrey Canal Road, London, SE14 5RT
tel: 020 7237 8777 fax: 020 7237 8621
email: sales@ukledsigns.com
Router Cut, Laser Cut, Light Boxes, Built Up, Flat Cut Letters, Perspex & VILLABOND

shadesgroup
"A COMPANY THAT WORKS WITH YOU"
Lotswold Garden COMPANY
Oriental Restaurant

Trade Suppliers of Awnings and Blinds across the UK
With our extensive knowledge in manufacturing, sales and installation
We are happy to offer the trade, free professional advice with all aspects
of sales, drawings and installation.
Fast Turn Around.
All Products manufactured in house, including Powder Coating.
www.shadesgroup.co.uk
Unit A-D Apollo Business Centre, 158 Trundleys Road, London, SE8 5JE
Tel: 020 8694 2617 Fax: 020 8694 4849 info@shadesgroup.co.uk

LAMDA
made to measure awnings & canopies
Call us: 020 8573 4752
info@lamdablinds.co.uk
www.lamdablinds.co.uk
German made Cassette Awnings
Italian made Folding Arm Awnings
Awnings over 4m projection (Double Folding arms)
All types of Canopies (Dutch, Wedge & Bull Nose)
Suppliers of European Awning Fabrics
Group remote control, sun & wind sensor, wireless switches and more...
Unit 11, Tudor Works
Beaconsfield Road
Hayes, Middlesex
UB4 0SL
Tel: 020 8573 4752
Fax: 020 8573 8175
Mob: 0790 8626 746

BUYERS GUIDE

To advertise on these pages costs as little as £130 for a full years advertising in our magazine and our website with web-links back to you!

Phone 01784 463 904 for full details of how to get your company to 22,000 Sign Update readers

3D DOME LABELS
3D DOMING SYSTEMS
3D SIGN MAKING SOFTWARE
A BOARDS
ACRYLIC SHEET
ALUMINIUM SIGN BLANKS
ALUMINIUM SIGNS
BANNER INSTALLATION
BANNER SUPPLIERS
BLADES / SMART KNIVES
BRAILLE AND TACTILE SIGNS
BRASS EFFECT
BRASS LOCATOR NUTS
BUILT UP LETTERS ACRYLIC
BUILT UP LETTERS METAL
CABLE DISPLAY SYSTEMS
CAST SIGNS
CHEMICAL ETCHING
CHROME PLATED LETTERS
CNC ROUTING & ENGRAVING MACHINES
COAT OF ARMS
COMMEMORATIVE PLAQUES
CUT-OUT LETTERS
CUTTERS AND PLOTTERS
DIGITAL ELECTRONIC SIGNS
DIGITAL PRINT
DIGITAL PRINTED SIGNS
DIGITAL PRINTER SUPPLIES
DMX DIMMING CARDS
DOMES & DISHES
EDGELIT SIGNS
ENGRAVING
ENGRAVING MACHINES
ESTIMATING SOFTWARE
FLAME POLISHERS
FLAT CUT LETTERS
FLEXIBLE FACE SIGNS
GENERAL SIGN SUPPLIERS
GOLD LEAF SUPPLIERS
GROUND WORKS
INSTALLATION CONTRACTORS
LAMINATING/ENCAPSULATING
LASER CUTTING/ENGRAVING
LASER CUTTING/ENGRAVING MACHINES
LED ILLUMINATION

LIGHT BOXES & LIGHTING
MAGNETIC MATERIAL
METAL FABRICATIONS
METALLIZING SERVICE
MODULAR PANEL SIGN SYSTEMS
MOULDED & FABRICATED PLASTICS
MOULDED LETTERS
NAMEPLATES
NEON MANUFACTURERS (TRADE)
NOTICE BOARDS - LOCKABLE/EXTERIOR
NUMBER PLATES
PAVEMENT SWINGER SIGNS
PLASTIC SHEETS
POINT OF SALE FITTINGS
POLYSTYRENE SIGN SERVICE
POSTER HOLDERS / CASES
PRINT/POSTER FRAMES
PROGRAMMABLE LED DISPLAYS
PROJECTING SIGNS
REFLECTIVE VINYL/TAPES
ROAD SIGNS
ROUTER CUTTERS/PLOTTER BLADES
ROUTING SERVICES
SCREEN PRINTING
SCULPTORS
SHEET MATERIALS
SIGN & DISPLAY SYSTEMS
SIGN CASES
SIGN SUPPORT SYSTEMS
SIGN TRADE SUPPLIERS
SIGNWRITERS
SPECIALITY FILMS
STREET SIGNS
TEXTILE SIGNAGE
TRANSFER PAPERS/HEAT PRESSES
TROUGH LIGHTING
TROUGHLIGHTS
VANDAL RESISTANT SIGNS
VINYL & GRAPHIC INSTALLATIONS
VINYL SUPPLIES
VITREOUS ENAMELLED SIGNS
WAYFINDING SIGNS
WIDE FORMAT SOLUTIONS PROVIDER
WOODWORKING

3D DOME LABELS

LEXICRAFT NAMEPLATES LABELS & SIGNS

32 Woodside Business Park,
Birkenhead, Wirral CH41 1EL
Tel: +44 (0) 151 666 5400
Fax: +44 (0) 151 666 1079
enquiries@lexicraft.co.uk
www.lexicraft.co.uk
3D-ID Resin Doming enhances screen and digitally printed labels, badges and signs to promote a corporate and branding images. Call Lexicraft for more information.

MOCKRIDGE LABELS & NAMEPLATES LTD

Cavendish Street, Ashton-under-Lyne,
Lancs OL6 7QL
Tel: 0161 308 2331
Fax: 0161 330 9645
sales@mockridge.com
www.mockridge.com
3D Resin Doming adds value to screen and digitally printed signs, lettering, labels and emblems. Mockridge offer a wide range of products from budget-priced starter kits to mass-production systems. Contract Doming service available. Send for samples.

3D DOMING SYSTEMS

MOCKRIDGE LABELS & NAMEPLATES LTD

Cavendish Street, Ashton-under-Lyne,
Lancs OL6 7QL
Tel: 0161 308 2331
Fax: 0161 330 9645
sales@mockridge.com
www.mockridge.com
3D Resin Doming adds value to screen and digitally printed signs, lettering, labels and emblems. Mockridge offer a wide range of products from budget-priced starter kits to mass-production systems. Contract Doming service available. Send for samples.

3D SIGN MAKING SOFTWARE

DELICAM PLC

Small Heath Business Park, Birmingham
B10 0HJ
Tel: 0121 766 5544
Fax: 0121 766 5511
artcam@delcam.com
www.artcam.com
Delcam provides sign-makers worldwide with its ArtCAM range of CAD/CAM software, Express, Insignia and Pro, to create 2D and 3D signs. The entry-level package, ArtCAM Express starts from £99 and can be customised with modules (E.g. nesting and font creation).

A BOARDS

ARKEN P-O-P INTERNATIONAL

Studlands Park Avenue, Newmarket,
Suffolk, CB8 7EA
Tel: 01638 565656
Fax: 01638 662770
info@arken-pop.com
www.arken-pop.com
arken provide a comprehensive range of quality poster displays including A Boards, Forecourt signs, light boxes, poster frames, and pavement signs. Products are available off the shelf, can be customised to a specific size or colour or can be expertly designed to meet your individual brief. All our products are manufactured to the highest quality at our factory in the UK.

DES LTD

Buxton Road, Furness Vale, High Peak,
Derbyshire, SK23 7PH
Tel: 01663 744824
Fax: 01663 747733
desaboard@aol.com
www.desltd.co.uk
Any size, and colour, aluminium, steel or stainless steel. Standard A board display area 21" x 36" powder coated in polyester. Can be used as a poster board with a magnetic transparent cover. Swing signs also available. Fax your drawings for a quotation on special display boards.

DMUK/ROTSIGNS

36 Howlett Way, Fison Industrial Estate,
Thetford, Norfolk, IP24 1HZ
Tel: 01842 766678
Fax: 01842 766320
sales@dmuk.co.uk
www.druk.co.uk
DMUK is a UK based display equipment manufacturer specialising in LED illuminated solutions. DMUK has over 30 years' experience and technical expertise in LED illumination and work with trade partners to deliver high quality products. DMUK is a manufacturing partner of Rotosigns and deal with all sales and marketing activity for their diverse range of pavement and projecting signs.

GREEN MAGIC CO. UK LTD

Waltham Business Park, Brickyard
Road, Swanmore, Southampton
SO32 2SA
Tel: 01489 896999
Fax: 01489 895899
info@green-magic.co.uk
www.sign-holders.co.uk
Trade supplier of Snap Frame A-boards, D-top magnetic-front A-frames with space for customer logo, and water-filled base Pavement Signboards fitted with wheels and springs to deflect the wind.

UK POINT OF SALE GROUP LTD

Emery Court, The Embankment, Heaton Mersey, Greater Manchester, SK4 3GL.
Tel: 0161 4314400 / 0161 4314411
www.ukpos.com
UK Point of Sale leading manufacturers of display products Acrylic & PVC poster holders, Sign Supports, Aluminium Snap Frames, A Boards, Poster cases & Point of sale fittings.

ACRYLIC SHEET

N E PLASTICS LTD

Unit 1, Ruxley Corner Industrial Estate, Edgington Way, Sidcup, Kent DA14 5BL
Tel: 020 8308 9990
Fax: 020 8308 9995
sales@neplastics.co.uk
www.neplastics.co.uk

One of the largest independent stockholders of semi-finished plastics in the UK. Offering a huge range of both branded and own label products including Perspex, Marlon, Foamalite and Veka. A next day delivery service on cut to size and polished products is available. Also, manufacturers of light boxes, sign frames and specialist fabricated items.

PAPERLINX - ROBERT HORNE GROUP

Huntsman House, Mansion Close, Moulton Park, Northampton NN3 6LA
Tel: 01604 495 333
Fax: 01604 491 909
www.paperlinx.co.uk

A range of high quality branded cast acrylic sheet products manufactured in Europe. It is strong, easy to thermoform, convert and fabricate and available in a wide selection of colours and finishes including Clear, Opaques & Colours, Opal LED & Colours, Translucent Tints/Colours, Single/Double Sided Satin, Fluorescents, Metallics, Soft Fluo FX, Day & Night, Essential, Shield Up, Tattoo and Block.

PERSPEX DISTRIBUTION LTD

2-3 Lonebarn Link, Springfield Business Park, Chelmsford, Essex CM2 5AR
Tel: 01245 232800
Fax: 01245 232801
sales.chelmsford@perspex.co.uk
www.perspex.co.uk

Perspex Distribution offer unique access to many of the principal plastic sheet products for the sign industry from their regional distribution centres in the north, midlands and south. With a comprehensive stock-holding in many colours and finishes, Perspex Distribution can deliver any material for any application when it is required.

RIGHTON LTD

Righton House, Elliott Way, Nexus Point, Holford, Birmingham B6 7AP
Tel: 0121 356 1141
Fax: 0121 344 4558
marketing@righton.co.uk
www.righton.co.uk

UK distributors of Quinn cast & extruded sheet, Brett Martin Marcryl sheet & Policril cast. Available in a wide range of clear, opals & colours. Also stocked: Marlon solid Polycarbonate, PETG, Foamalux, Komadur, Rigid PVC, Aluminium Composite Sheet, aluminium sheet, Sign Post System, Stainless steel sheets, aluminium extrusions, fasteners, copper, brass & bronze.

VISIONS IN PLASTICS

Unit 3A, Delta Court (Robin Hood Airport), Auckley, Doncaster DN9 3GN
Tel: 01302 775920
Fax: 01302 773482
sales@visionsinplastics.co.uk
www.visionsinplastics.co.uk
Stocks of Mirrored Extruded Acrylic in clear, 19 colours, See-Thru, Two sided, Anti Scratch, Anti Fog. Mirrored Polycarbonate, Petg and Polystyrene. Non mirrored sheet in Acrylic, Polycarbonate, Polystyrene and PVC Foam.

ALUMINIUM SIGN BLANKS

SYGNET SIGNS LTD

129 Humberstone Rd, Leicester, LE5 3AP
Tel: 0116 262 6288
Fax: 0116 262 6061
sales@sygnetsigns.com
www.sygnetsigns.com
Nationwide specialist trade supplier of fabricated aluminium steel trays, any shape, blank or router/laser cut. Powder coated or stove enameled. We also supply fully illuminated fascia/projecting signage to your designs. All works carried out in-house. We also manufacture much more.....

ALUMINIUM SIGNS

MULTITECHNIC LTD (EST. 1972)

Cooopies Lane Industrial Estate, Morpeth, Northumberland NE61 6JQ
Tel: 01670 512090
Fax: 01670 503143
sales@multitechnic.co.uk
www.multitechnic.co.uk
Vandal resistant full colour digital anoprinting. Trade only service. Ideal for public buildings such as schools, hospitals & courts, the image cannot be picked or scraped off. Also excellent for outdoor information signs such as town maps or country park signage. Please contact us for more information on this fantastic product.

BANNER INSTALLATION

MIDA SIGN SERVICES

UK LTD

Welbeck Street South, Ashton-Under-Lyne OL6 7QZ
Tel: 0161 8 300 600
Fax: 0161 8 300 601
info@midasignservices.co.uk
www.bannersandgraphics.co.uk
Installers of any size of banner, from 1' off's to nationwide marketing promotions, we supply & install post mounted and wire tension systems and install to brick, cladding, lamp posts & scaffolding with a nationwide maintenance and emergency call out service, call for further details.

BANNER SUPPLIERS

CLEARSCORE LTD

Unit 1, Tudor Works, Turret Lane, Ipswich IP4 1DL
Tel: 01473 212751
Fax: 01473 233415
sales@clearscore.co.uk
www.clearscore.co.uk
Trade service for digitally printed banners up to 1600mm wide. Fast turnaround, high quality. Full finishing service or print only. Providing high quality service and products since 1978.

BLADES / SMART KNIVES

EDWARD MATHIAS & CO

PO BOX 121, Frodsham, Cheshire, WA6 1AA
Tel: 01928 739 799
Fax: 01928 739 191
info@edwardmathias.com
www.edwardmathias.com/
Specialist manufacturers/suppliers of tungsten carbide plotter blades and router cutters. We don't just sell blades, we are the UK's leading manufacturer. Note - we have no connection with any other company who sell or re-sharpen blades.

BRAILLE AND TACTILE SIGNS

CONTOUR SIGNS LTD

320 Manchester Road, Heaton Chapel, Stockport, Cheshire, SK4 5EA
Tel: 01270 75 87 87
enquiries@contoursigns.co.uk
www.contoursigns.co.uk
Held on the RNIB's list of manufacturers and suppliers, we specialise in the design and in-house manufacture of Braille and tactile signage. Standard and bespoke sign options are available to provide singular signs through to complete sign systems. All signs meet the requirements of the JMU/RNIB 'Sign Design Guide', the DDA (1995) 'reasonable adjustment' criteria and UK H & S guidelines.

SMITHBREWER LTD

Isleport Business Park, Highbridge Somerset, TA9 4JR
Tel: 01934 642 642
Fax: 01278 783 111
mail@smithbrewer.co.uk
www.smithbrewer.co.uk/signage.html
TOUCHtype signs are the industry standard for Braille & Tactile Signs. Used by countless sign companies, local authorities, the Health sector and Blind associations throughout the UK, including the RNIB. Total product solution from one-off signs to complete sign programmes. Door signs, insert signs, interchangeable directories, tactile plans, and much more. Custom made to any specification with full technical backup and no quibble guarantee of satisfaction.

BRASS EFFECT

HPH SIGNS

6 Kingsmead Square, Bath BA1 2AB
Tel: 01225 480555
Fax: 01225 489710
mail@hphsigns.co.uk
www.hphsigns.co.uk
HPH Signs have patented the 'Armourbrite'™ system which offers maintenance free signs indistinguishable from brass. There is no applied lacquer to break down and logos can be reproduced in fine detail.

BRASS LOCATOR NUTS

F. K. MOORE LTD

5 Wilton Road, Haine Industrial Park, Ramsgate, Kent CT12 5HD.
Tel: 01843 593 440
Fax: 0800 280 1639
enquiries@fkmoore.com
www.fkmoore.com
British manufacturers of Screw/Push-in type Brass Locator Nuts for the Sign and Shopfitting Industries. As well as other shopfittings. We also manufacture Coverhead Mirror Fasteners, either Disc, Dome, Conical or Mushroom shape in various finishes, in addition to the famous 'Moore's Super Clips' mirror fixings.

BUILT UP LETTERS ACRYLIC

3D ACRYLICS & METALS LTD

Unit B1, Felling Business Centre, Green Lane, Gateshead, Tyne & Wear, NE10 0QH
Tel: 0191 469 1199
Fax: 0191 438 4276
www.3dacrillcs.co.uk
In house manufacturers of high quality built up and flat cut lettering and logos, we can offer back trays and fixings along with face and/or halo LED illumination. Our prices are very competitive and offer a prompt service.

APPLELEC

Appleby House, Walker Terrace, Bradford, West Yorkshire, BD4 7HJ
Tel: 01274 774477
Fax: 01274 774478
sales@applelec.co.uk
www.applelec.co.uk
Trade suppliers of quality 3D built up acrylic letters and logos in colours and finishes from a variety of different sheet manufacturers. Built up letters are available with halo and/or face lit illumination from our award winning and cost effective LED range. Please ask for an information pack or contact one of our friendly and experienced sales staff for assistance. (Flat cut lettering is also available).

CENTRE SIGNS (UK) LTD

Alexander House, Iliffe Avenue, Oadby, Leicester LE2 5LH
Tel: 0116 271 4247
Fax: 0116 272 0260
graphics@centresigns.co.uk
www.centresigns.co.uk
Built up Perspex and Acrylic Letters. Router work undertaken. Trade only service.

I.C.E.

Marcon House, Wyther Lane,
Leeds LS5 3BT

Tel: 0113 2242124

Fax: 0113 2242110

sales@icesigns.co.uk

www.icesigns.co.uk

Manufacturers of built up acrylic letters and logos. We can offer face or halo illumination with the installation of LEDs if required. Please call our staff on the number below if you have any questions.

SIGN HERE

179 Fosse Road North,
Leicester, LE3 5EZ

Tel: 0500 428 021

Fax: 0116 225 9966

sales@sign-here.co.uk

www.sign-here.co.uk

Trade service for 3D built up lettering & logos in a variety of materials. We will give you a professional reliable & efficient service at a competitive price. From a single letter to a fully illuminated sign ready for installation. For a quote or just friendly advice contact us. We are here to help.

TRADE SIGNS UK

Unit D3, 78-80 Akeman Street, Tring,
Herts HP23 6AF

Tel: 0870 240 2763

Fax: 01442 828 922

sales@tradesignsuk.com

www.tradesignsuk.com

We offer a Quality in-house manufacture service for all your Sign Needs - Built up Metal & Acrylic Letters, Flat Cut Letters, Sign Trays, Projecting signs, Signage Systems, Monoliths & LED Illumination. We endeavour to BEAT any like for like quote by 5%. Call our Sales team today for that friendly prompt service you require.

BUILT UP LETTERS METAL

3D ACRYLICS & METALS LTD

Unit B1, Felling Business Centre, Green Lane, Gateshead, Tyne & Wear,
NE10 0QH

Tel: 0191 469 1199

Fax: 0191 438 4276

www.3dacrylics.co.uk

In house manufacturers of high quality built up and flat cut lettering and logos in aluminum and stainless steel, we also offer a painting or powder coating service & most letters can be fitted with LED modules. Our prices are very competitive and offer a prompt service.

AES SIGNS LTD (EST. 1972)

The Old Laundry, 15 Barratt Street,
Easton, Bristol BS5 6DE

Tel: 0117 951 0234

Fax: 0117 952 0234

sales@aessigns.co.uk

www.aessigns.co.uk

Specialist manufacturers of built-up/flat cut letters, logos in stainless steel, brass, aluminium etc. Very competitive prices, excellent delivery, highest quality, full design service. Prompt response to all enquiries.

APPLELEC

Appleby House, Walker Terrace,
Bradford, West Yorkshire BD4 7HJ

Tel: +44 (0)1274 774477

Fax: +44 (0)1274 774478

sales@applelec.co.uk

www.applelec.co.uk

Trade suppliers of quality 3D built up metal letters and logos. Lettering starts at just 50mm high in materials such as stainless steel, brass, copper, titanium and aluminium with a variety of different finishes. Built up letters are available with halo and / or face lit illumination from our award winning and cost effective LED range. Please ask for an information pack or contact one of our friendly and experienced sales staff for assistance.

ARTWORKS SOLUTIONS LTD

Unit 4 Sheene Road, Bedminster, Bristol,
BS3 4EG

Tel: 01179 666 331

fabrication@artworks-solutions.com

www.artworks-solutions.com

Trade Solutions to the Sign and Graphics industry! 3D built up metal letters and bespoke company logo's. Lettering made to all sizes in materials such as Stainless Steel, Brass, Copper, Titanium and Aluminium with a variety of different finishes. Built up letters are available with halo and / or face lit illumination.

AVENUE SIGNS LTD

216-222 Luton Road, Chatham,
Kent ME4 5BS

Tel: 01634 841300

Fax: 01634 841420

info@avenuesigns.co.uk

www.avenuesigns.co.uk

Specialists in stainless steel letter fabrication sprayed to your specification. Neon and transformers, etc. also made to suit.

CENTRE SIGNS (UK) LTD

Alexander House, Iliffe Avenue, Oadby,
Leicester LE2 5LH

Tel: 0116 271 4247

Fax: 0116 272 0260

graphics@centresigns.co.uk

www.centresigns.co.uk

Specialist metal fabricators to the sign trade only. Built up letters in Stainless Steel, Aluminium, Gold Titanium Stainless, Brass and Copper. Fabricated Aluminium and Stainless boxes to any shape.

FABRICUT

Unit 2 Browells Lane, Feltham,
Middlesex, TW13 7EQ

Tel: 020 8751 7250

Fax: 020 8751 7251

mailus@fabricut.co.uk

www.fabricut.co.uk

Trade suppliers of 3D built up letters and logos. Full LED service available for Halo or Face illumination. Stove enameling available from BS, RAL and Pantone colours. Fast turnaround with competitive prices.

FABSIGN

280a High Street, Berkhamsted, Herts,
HP41AH

Tel: 01442 386 618

Mob: 07739 364 613

info@fabsign.co.uk

www.fabsign.co.uk

Fabsign are a company who specialise in built up letters and logos and metal fabrications. We are experts in this field so we can offer our customers a non compromising service to manufacture to their requirements and expectations at the lowest prices available. We also supply flat cut letters and logos in any material. So give us a call and let us see what we can do for you.

HALLMARK ENGRAVING ETCHING & SIGNS LTD

(EST. 1899)

116-118 Selsdon Road, South Croydon,
Surrey, CR2 6PG

Tel: 020 8686 6649

Fax: 020 8760 0899

sales@hallmarksigns.co.uk

www.hallmarksigns.co.uk

For the very best quality built up letters and logos in brass, stainless steel and copper, finished to your specifications. Flat cut letters and logos profiled in all metals and plastics, complete with drawings and fittings. For a fast turnaround, competitive prices and a professional, reliable trade service - please give us a call.

I.C.E.

Marcon House, Wyther Lane,
Leeds, LS5 3BT

Tel: 0113 2242124

Fax: 0113 2242110

sales@icesigns.co.uk

www.icesigns.co.uk

Manufacturers of Built Up - Flat Cut - Rim and Return Letters and Logos in Stainless Steel, Aluminium, Copper and Brass. We also fit neon tube or LED modules within the Letters for face or halo illumination.

LOGOTECH DISPLAY SOLUTIONS LTD

Unit 6, Atley Business Pk, North Nelson
Ind Est, Cramlington, Newcastle Upon

Tyne NE23 1WP

Tel: 01670 737 225

Fax: 01670 707 365

sales@logotech-ltd.co.uk

www.logo-tech.co.uk

In our fully equipped metal department we produce high quality built up letters/logos in aluminium, stainless, brass and copper. Supplied to the trade nationwide, at a very competitive price. We also manufacture boxes, post signs, gantry signs, frames and panels, which can be finished to your specifications. We have our own in-house neon department and can supply you with the complete sign service, ready for you to install.

SIGN HERE

179 Fosse Road North, Leicester,
LE3 5EZ

Tel: 0500 428 021

Fax: 0116 225 9966

sales@sign-here.co.uk

www.sign-here.co.uk

Trade service for flat cut lettering & logos in Acrylic Foamex, Dibond, Aluminium, Stainless steel & MDF. We will give you a professional reliable & efficient service at a competitive price. From a single letter to a fully illuminated sign ready for installation. For a quote or just friendly advice contact us. We are here to help.

SYGNET SIGNS LTD

129 Humberstone Rd,
Leicester, LE5 3AP

Tel: 0116 262 6288

Fax: 0116 262 6061

sales@sygnetsigns.com

www.sygnetsigns.com

Nationwide specialist trade suppliers of alu/stainless steel 3D built ups. Brushed/Satin/Mill/chemically coloured finishes. 1050 grade alu, 316 or 304 grade s/s. We can also supply a variety of back trays to suit and fit LEDs/Neon etc for face/halo illumination. All works carried out in-house. (we also supply flat cut text/logos).

TRADE SIGNS UK

Unit D3, 78-80 Akeman Street, Tring,
Herts HP23 6AF

Tel: 0870 240 2763

Fax: 01442 828 922

sales@tradesignsuk.com

www.tradesignsuk.com

We offer a Quality in-house manufacture service for all your Sign Needs - Built up Metal & Acrylic Letters, Flat Cut Letters, Sign Trays, Projecting signs, Signage Systems, Monoliths & LED Illumination. We endeavour to BEAT any like for like quote by 5%. Call our Sales team today for that friendly prompt service you require.

CABLE DISPLAY SYSTEMS

FAIRFIELD DISPLAYS & LIGHTING LTD

127 Albert Street, Fleet, Hants,
GU51 3SN

Tel: 01252 758 934

Fax: 01252 812123

sales@fairfielddisplays.co.uk

www.fairfielddisplays.co.uk

Quality range of cable and rod systems - select from 1.5 & 3 mm cables, 3mm, 6 mm & 10 mm rod systems. Large stocks of components and acrylic accessories. Select from extensive range of easy to order kits see website for full range. Free design and advisory service. Excellent trade terms. Showrooms in Fleet & Shrewsbury

MID WEST DISPLAYS

The Display Centre, Knights Way,
Battlefield Enterprise Park, Shrewsbury
SY1 3AB

Tel: 01743 465531

Fax: 01743 465532

sales@midwestdisplays.co.uk

www.midwestdisplays.co.uk

Mid West Displays stock a wide range of cable displays. We also stock wall mounts, snap frames, mirror screws, sign supports, lighting, poster pockets and many more. We are pleased to be working with the highest quality materials at competitive prices.

CAST SIGNS

SIGNS OF THE TIMES LTD

Wingfield Road Tebworth, Beds,
LU7 9QG

Tel: 01525 874 185

Fax: 01525 875746

enquiries@sott.co.uk

www.sott.co.uk

Specialists in the manufacture of quality cast signs - mainly cast in polyurethane but also grp, bronze, brass and aluminium. All patterns are made by our in house pattern maker to your specification. A few millimetres up to several metres in size. Cast signs for town entrances, buildings, way finding fingerpost signs, blue plaques, street signs.

CHEMICAL ETCHING

AES SIGNS LTD (EST. 1972)

The Old Laundry, 15 Barratt Street,
Easton, Bristol BS5 6DE

Tel: 0117 951 0234

Fax: 0117 952 0234

sales@aesigns.co.uk

www.aesigns.co.uk

The complete sign service. Engraved/etched screen printed, signs, nameplates, etc in all materials. Very competitive prices, excellent delivery, highest quality. Full design service. Prompt response to all enquiries.

ASPECT SIGNS & ENGRAVING

Unit A5 Bounds Green Ind Est, Ring
Way, London N11 2UD

Tel: 020 8368 9017

Fax: 020 8368 9018

info@aspectsigns.com

www.aspectsigns.com

Over 40 Years experience in Chemical Etching on All Metals including 316 marine grade. NO screens, No fuss! Normal turn around 5-7 working days. Express service available from 1 day turn around. For a Reliable Trade Service, contact us.

COUNTY ENGRAVERS & SIGNS LTD

Unit 5, Trent View Court, Moreland

Street, Nottingham NG2 3FX

Tel: 0115 985 1171

Fax: 0115 986 1007

sales@countyengravers-signs.co.uk

www.countyengravers-signs.co.uk

Fine detail etching of brass and stainless steel. Engraving of all types of plaques, plates, labels and control panels in a wide range of materials. Laser Engraving and Component Marking. Full colour printing from labels to wide format.

DARTFORD ENGRAVING & SCREENPRINTING LTD

Unit 4 Power Works Industrial Estate,
Slade green Road, Erith, Kent DA8 2HY

Tel: 01322 340 194

mail@desp.co.uk

www.desp.co.uk

DESP has been trading for over 50 years. Chemical Etching, Screen Printing, CNC engraving, Laser Engraving, Heavy Duty Machine engraving (ALL CARRIED OUT INHOUSE), including artwork. So whether its a 1 off or 1,000s off, we can offer a quick competitive turnaround.

GALSWORTHY GRAPHICS

The Bury Manor, Wick, Bristol, BS30 5SH

Tel: 0117 9374514

Fax: 0117 9372731

galsworthy@btconnect.com

www.galsworthygraphics.co.uk

PROFESSIONAL CHEMICAL ENGRAVERS, ETCHING SPECIALISTS Brass, Stainless Steel, Anodised Aluminium, Copper, Bronze plaques and signs to the trade. Largest size possible 3m x 1.5m (10' x 5') Established since 1984.

HALLMARK ENGRAVING ETCHING & SIGNS LTD

(EST. 1899)

116-118 Selsdon Road, South Croydon,
Surrey, CR2 6PG

Tel: 020 8686 6649

Fax: 020 8760 0899

sales@hallmarksigns.co.uk

www.hallmarksigns.co.uk

SUPERFAST and efficient trade service for ALL commercial and industrial etching, using the latest technology and computerised equipment. One-off urgent specials or long runs no problem. Full graphics and artwork service for logos, crests and designs. Specialists for commemorative plaques, company name plates and awards in all metals and plastics. Professionally designed-drawings supplied free.

IMPACT ENGRAVING

23-23 Rabans Close, Aylesbury, Bucks,
HP19 8RS

Tel: 01296 488902

Fax: 01296 488869

Mob: 07957 870 756

andy@impactengraving.co.uk

www.impactengraving.co.uk

REAL Trade prices for chemical etching, brass and stainless steel a speciality. ULTRA FAST DELIVERY

LEXICRAFT LTD

32 Woodside Business Park,
Birkenhead, Wirral CH41 1EL

Tel: 0151 666 5400

Fax: 0151 666 1079

sales@lexicraft.co.uk

www.lexicraft.co.uk

Chemically etched stainless steel or anodised and colour dyed aluminium nameplates and plaques. Erosion and corrosion resistant. Self adhesive or mechanical fixings. Confidential Trade Service.

MOCKRIDGE LABELS & NAMEPLATES LTD

Cavendish Street, Ashton-under-Lyne,
Lancs OL6 7QL

Tel: 0161 308 2331

Fax: 0161 330 9645

sales@mockridge.com

www.mockridge.com

Specialists in chemically etched nameplates. Brass, Stainless Steel and Anodised Aluminium. Any size up to 2400 x 1200mm (8ft x 4ft). One-offs up to 5000+. trade work is totally confidential.

MULTITECHNIC LTD (EST. 1972)

Cooopies Lane, Morpeth, Northumberland
NE61 6JQ

Tel: 01670 512090

Fax: 01670 503143

sales@multitechnic.co.uk

www.multitechnic.co.uk

We are established specialists in chemical etching. WE ARE THE ONLY TRADE ONLY SIGN ETCHING SPECIALISTS IN THE UK. We can offer effects that nobody else can do such as blended colours. All our stainless steel is 316 marine grade, we don't use inferior grades & our brass is the best too. We want your business so will give you a fast turnaround & excellent service.

CHROME PLATED LETTERS

SIGNTRADE LETTERS LTD

225 Long Lane, London N3 2RL

Tel: 0500 456700

Fax: 020 8349 5806

sales@signtrade.co.uk

www.signtrade.co.uk

ChromaForm; the NEW generation of Chrome effect letters. We now offer a complete range of ChromaForm Letters for a 7 day turnaround not available anywhere else. We can also supply and fit LED lights to the ChromaForm range of letters for an even better effect. Ring Susan or Lesley for details and samples.

CNC ROUTING & ENGRAVING MACHINES

ATA ENGINEERING PROCESSES

ATA House, Unit B, Boundry Way, Hemel
Hempstead, Herts HP2 7SS

Tel: 01442 264411

Fax: 01442 231383

sales@ataeng.com

www.ataeng.com

The C R Onsrud range of CNC routers offers a wide variety of options from entry level 3 axis machines up to 5 axis with fixed or moving gantry.

TEKCEL CNC SOLUTIONS

IE Tweed Road Industrial Estate, Tweed
Rd, Clevedon, BS21 6RR

Tel: 01275 342 668

Fax: 01275 342 669

info@tekcelcnc.co.uk

www.tekcelcnc.co.uk

Available in a wide range of industry standard bed sizes from stock. Class leading, ballscrew/digital servo motor driven systems. Powerful spindle motors. Superior vacuum hold down. Manual and Auto Tool Change options. Onsite CAD/CAM training and ongoing support available throughout the UK and Ireland.

COAT OF ARMS

BRYAN RAWLINGS DESIGN

45 Nunney Close, Keynsham, Bristol
BS31 1XG

Tel: 0117 986 7894

Fax: 0117 377 8816

bryan@bryanrawlings.com

www.bryanrawlings.com

Designers and makers of coats of arms, emblems and all types of sculptural and decorative signage. GRP, cast resins, metals, detailed hand painting and much more. Large range of royal coats of arms available. Specialist suppliers to the sign trade.

SIGNS OF THE TIMES LTD

Wingfield Road Tebworth,
Beds, LU7 9QG

Tel: 01525 874 185

Fax: 01525 875 746

enquiries@sott.co.uk

www.sott.co.uk

Cast in polyurethane with detail in relief and hand painted full colours. May be cast on their own or as part of an entrance sign, blue plaque or street sign etc. We also cast coats of arms in aluminium, grp or bronze. Please send details for a quotation.

WARD SIGNS

Maze House, Maze Street, Barton Hill,
Bristol BS5 9TE

Tel: 0117 955 3385

Fax: 0117 955 7518

info@ward-signs.co.uk

www.ward-signs.co.uk

Wards of Bristol Specialise in manufacture, restoration and accurate reproduction of historic and modern coats of arms. We are able to produce from originals, information from heraldic associations, or even from a photograph. Check our website for recent projects.

WARD SIGNS

Maze House, Maze Street, Barton Hill,
Bristol BS5 9TE

Tel: 0117 955 3385

Fax: 0117 955 7518

info@ward-signs.co.uk

www.ward-signs.co.uk

Wards of Bristol have produced countless cast metal commemorative blue plaques, but also specialise in traditional bronze plaques and custom 3D hand crafted plaques, which are hand painted to depict scenes of historical events, places and figures.

MERCURY & PHILLIPS SIGNS

51-59 Waterworks Road, Norwich
NR2 4DA.

Tel: 01603 666699

Fax: 01603 616781

sales@mercuryphillips.co.uk

www.mercuryphillipssigns.co.uk

A fully comprehensive service to the trade in acrylic, foam PVC, MDF, brass and aluminium. Contact us for price list or quotation.

SYGNET SIGNS LTD

129 Humberstone Rd,
Leicester, LE5 3AP

Tel: 0116 262 6288

Fax: 0116 262 6061

sales@sygnetsigns.com

www.sygnetsigns.com

We have over 5000 styles to choose from or you can send your own artwork. Letters/logos available in acrylic, foam, mdf, polycarb, dibond, stainless steel and much more. All cut by router or laser. With or without fixings. All works carried out in-house (we also manufacture built ups and much more).

COMMEMORATIVE PLAQUES

ALAN ROBERTS ENGRAVERS LTD

39a Knight Street, Liverpool, L1 9DT

Tel: 0151 709 3404

Fax: 0151 707 8081

mail@alanrobertsengravers.co.uk

www.alanrobertsengravers.co.uk

Fast confidential service to the trade. Plaques in ALL materials. Also a range of Unveiling Systems to suite the particular plaque. Including a FREE STANDING UNIT enabling an Unveiling Ceremony to take place anywhere even outdoors. We can manufacture, deliver direct to your customer on your behalf. We have been supplying Commemorative Plaques for over 70 years, unveiled by HRH on many occasions.

CUT-OUT LETTERS

ACCENT SIGNS LTD

Units 1&2, Broadcott Ind. Est., Station Rd., Cradley Heath B64 6NT

Tel: 0121 561 4600

Fax: 0121 561 5458

accsign1@aol.com

www.accent-signs.co.uk

Virtually any typeface available, cut from your artwork or ours, in Acrylic, Foam PVC, Aluminium composite, or MDF. Complete Fascia Panels, and more! Samples on request.

APPLELEC

Appleby House, Walker Terrace,
Bradford, West Yorkshire, BD4 7HJ

Tel: +44 (0)1274 774477

Fax: +44 (0)1274 774478

sales@applelec.co.uk

www.applelec.co.uk

Trade suppliers of flat cut out letters, logos and intricate laser work. Lettering in a variety of materials such as acrylic, foamex, dibond, stainless steel, aluminium and MDF is available in different finishes and supplied with or without fixings. Please ask for an information pack or contact one of our friendly and experienced sales staff for assistance. (3D built up lettering is also available).

MERCURY & PHILLIPS SIGNS

51/59 Waterworks Rd. Norwich NR2 4DA

Tel: 01603 666699

Fax: 01603 616781

sales@mercuryphillips.co.uk

www.mercuryphillipssigns.co.uk

Manufacturers of plaques in stainless steel, brass and aluminium, chemically or machine engraved, colour filled to your choice. Logos and text from artwork supplied.

ARTWORKS SOLUTIONS LTD

Unit 4 Sheene Road, Bedminster, Bristol,
BS3 4EG

Tel: 01179 666331

fabrication@artworks-solutions.com

www.artworks-solutions.com

Trade Solutions to the Sign and Graphics industry! Flat cut out letters and logo's in a variety of materials such as Acrylic, Foamex, Dibond, Stainless Steel, Aluminium and MDF in different finishes. Supplied with or without fixings.

SIGN HERE

179 Fosse Road North, Leicester, LE3 5EZ

Tel: 0500 428 021

Fax: 0116 225 9966

sales@sign-here.co.uk

www.sign-here.co.uk

Trade service for flat cut lettering & logos in Acrylic Foamex, Dibond, Aluminium, Stainless steel & MDF. We will give you a professional reliable & efficient service at a competitive price. From a single letter to a fully illuminated sign ready for installation. For a quote or just friendly advice contact us. We are here to help.

TRADE SIGNS UK

Unit D3, 78-80 Akeman Street, Tring,
Herts HP23 6AF

Tel: 0870 240 2763

Fax: 01442 828922

sales@tradesignsuk.com

www.tradesignsuk.com

We can offer a 24 hour service on Flat cut Lettering and logos in Acrylic, Dibond, Stainless Steel, Aluminium, Foam PVC, MDF, Wood and many more materials, supplied with or without templates and locators/studs ready for you to install. Call or email our Expert Sales team today for that friendly prompt service you require.

YORKUT LETTER COMPANY

34/36 Auster Road, Clifton Moor, York
YO30 4XA

Tel: 01904 690330

Fax: 01904 692155

sales@yorkut.co.uk

www.yorkut.co.uk

Trade suppliers of flat cut letters, shapes and logos in ALL materials, acrylic, PVC foam, aluminium composite, MDF, aluminium and stainless steel, supplied with or without locators and templates. Very competitive prices. Swift response to all enquiries.

SIGNRITE (IOM) LTD

Unit 2, Isle of Man Business Park,
Braddan, Douglas, Isle of Man IM2 2QY

Tel: 01624 612244

Fax: 01624 661229

sales@signrite-iom.com

www.signrite-iom.com

Cut out letters and logos in acrylic, foam pvc MDF and dibond, to the sign trade. Supply us with artwork via e-mail or disk. Fast delivery throughout the UK and Europe. contact us for a competitive quote and a quick turnaround.

SIGNS OF THE TIMES LTD

Wingfield Road Tebworth,
Beds, LU7 9QG

Tel: 01525 874 185

Fax: 01525 875746

enquiries@sott.co.uk

www.sott.co.uk

Cast blue plaques with detail in relief. Usually cast in solid rigid polyurethane and painted blue background with white, silver or gold letters. Send us artwork or copy of the text for a quote.

I.C.E.

Marcon House, Wyther Lane,
Leeds LS5 3BT

Tel: 0113 224 2124

Fax: 0113 224 2110

sales@icesigns.co.uk

www.icesigns.co.uk

Manufacturers of flat cut letters in ALL materials. Incl. Acrylic, Foamex, MDF, Stainless Steel, Brass, Copper, Corian. Many finishes available- Gilding, painting, powdercoating, lacquering. A special service at a competitive price.

SIGNTRADE LETTERS LTD

225 Long Lane, London N3 2RL

Tel: 0500 456700

Fax: 020 8349 5806

sales@signtrade.co.uk

www.signtrade.co.uk

Plastic is our speciality including Flat Cut lettering in Perspex, foam pvc and aluminium composite. All supplied with locators and template as standard. We also offer a complete range of Moulded letters in Perspex and ChromaForm, offering over 60 years experience.

CUTTERS AND PLOTTERS

GRAPHTEC GB LTD

Coed Aben Road, Wrexham Industrial Estate, Wrexham, LL13 9UH

Tel: +44 (0) 1978 666700

Fax: +44 (0) 1978 666710

sales@graphtecgb.co.uk

www.graphtecgb.co.uk

Graphtec cutters have a worldwide reputation for their build quality and ease of use. For signshops, check out the versatile, economical CE5000 series and for those more demanding tasks, take a look at the professional FC8000 series featuring the next generation proprietary ARMS system. Flatbed Cutting Plotters are also available for those tougher materials.

DIGITAL ELECTRONIC SIGNS

FAIRFIELD DISPLAYS & LIGHTING LTD

127 Albert Street, Fleet, Hants,
GU51 3SN

Tel: 01252 758 934

Fax: 01252 812 123

sales@fairfielddisplays.co.uk

www.fairfielddisplays.co.uk

Specialists in Digital Signage made simple for the trade. Select from media players to complete web based solutions. Only company in the UK to offer suspended screens on rods. Fairfield has designed a range of display systems for kiosks, point of sale, window and internal displays. Full consultancy service and trade installation service. Showrooms in Fleet & Shrewsbury

DIGITAL PRINT

MOCKRIDGE LABELS & NAMEPLATES LTD

Cavendish Street, Ashton-under-Lyne,
Lancs OL6 7QL

Tel: 0161 308 2331

Fax: 0161 343 1958

sales@mockridge.com

www.mockridge.com

Full Colour Digitally printed self adhesive labels, full colour sub-surface printed overlays, full colour nameplates, including plaques and signs. Low Cost. Quick turnaround.

MORCANT DESIGNS LTD

Unit 6, Tom Johnston Road, West
Pitkerro Industrial Estate,

Dundee DD4 8XD

Tel: 01382 686 286

Fax: 01382 686288

Mob: 07712 654757

sales@morcant-designs.co.uk

www.morcant-designs.co.uk

Full colour digital printed graphics: monomeric, polymeric, cast or vehicle wrap vinyls. Full colour canvases, banners, roller banners, pop-up frames. Full colour signs, name-plates. All of these at very competitive prices and quick turnaround times.

DIGITAL PRINTED SIGNS

ACTIVE TRADE PRINT

Branches: Unit 1 Chesterfield Trading
Est, Chesterfield / Unit 12c Bates

Industrial Est, Romford

Tel: 0845 222 5008

sales@tradeactive.co.uk

www.tradeactive.co.uk

We offer a Trade Digital Print & Cut service with no minimum order charge. From one colour to full photographic quality images up to 1370mm wide by any length printed and cut on to numerous vinyls and pvc banner materials, poster paper and photographic paper. We can take your artwork from e-mail, disk or CD in various formats.

CLEARSCORE LTD

Unit 1, Tudor Works, Turret Lane,
Ipswich IP4 1DL

Tel: 01473 212751

Fax: 01473 233415

sales@clearscore.co.uk

www.clearscore.co.uk

Trade service for high quality digital print up to 1600mm wide. Printing on to vinyl, PVC banner, paper, lightbox material and artist canvas, also laminating and contour cutting. Providing high quality service and products since 1978.

DURABLE SIGNS UK LTD

Runways End, Lancaster Road, Carnaby
Ind. Est., Carnaby, Bridlington YO15 3QY

Tel: 0871 230 1322

Fax: 0871 230 1323

sales@durable-signs.com

www.durable-signs.com

Digital printed vandal resistant signs with ten year outdoor warranty against fade from UV or air carried chemicals. Independently tested to BS3900.

PJ SIGNS LTD

Unit 22-24 Buckingham Square,
Hurricane Way, Wickford, Essex
SS11 8YQ

Tel: 01268 764874

Fax: 01268 764883

tony.sayers@pj-signs.com

www.pj-signs.com

Printing at two resolutions, 720dpi and 360dpi, a high quality print service is achieved onto a wide range of medias. Also, due to our solvent based ink system PVC materials can be displayed outside for 5 years without any need for lamination. Thus keeping costs low.

RMC DIGITAL PRINT

66 Scarborough Street, Hull, East
Yorkshire HU3 4TG

Tel: 01482 325003

Fax: 01482 323077

sales@rmcdigitalprint.co.uk

www.rmcdigitalprint.co.uk

Trade supplier of Wide Format, direct to substrate digital print. Up to 5m wide at 1080dpi onto flexible media (including fabrics) and up to 3.2m onto rigid substrates. UV Cured, lightfast inks guarantee 5 years outdoor use. High quality and fast turnaround to the trade. Excellent trade rates available.

SYGNET SIGNS LTD

129 Humberstone Rd, Leicester LE5 3AP

Tel: 0116 262 6288

Fax: 0116 262 6061

sales@sygnetsigns.com

www.sygnetsigns.com

Sygnetsigns can offer you their own in-house digital print service that can produce stunning results across a range of applications due to the addition of an award winning digital printer that can offer a luxurious edge to any graphic. We can offer you prints for applications such as signs, banners, vehicle graphics, POS displays and posters, all at competitive trade prices.

DIGITAL PRINTER SUPPLIES

BISBELL MAGNETIC PRODUCTS LTD.

Hillfield Lane, Stretton, Burton on Trent,
Staffs DE13 0BN

Tel: 01283 531000

Fax: 01283 534000

sales@bisbellmagnets.com

www.bisbellmagnets.com

The UK's widest range of digitally printable wide format magnetic and ferro sheet (both over 1200mm wide). Maxmag vehicle grade magnetic materials available in white, plain or adhesive backed - by roll or cut to your specific requirements. Also available neo magnets, vehicle roof magnets, sign grippers and a full range of high tape to suit every budget and application.

DORO TAPE (UK) LTD

New Mill, Farndon Road, Market
Harborough, Leics LE16 9NP

Tel: 01858 431 642

Fax: 01858 466 992

sales@dorotape.co.uk

www.dorotape.co.uk

Specialists in media for digital printing, Doro Tape supply products from major European manufacturers including Ritrama, Aslan, Xerox and Poli-Tape for all large format printers. Whether it's for sign graphics, interior exhibition or retail displays; floor graphics or vehicle wraps, Doro can supply the right product. Contact Doro Tape for expert advice on digital media.

MACTAC UK LTD

37 Tenter Road, Moulton Park,

Northampton NN3 6AX

Tel: 01604 644697

Fax: 01604 790495

www.mactac.eu

MACTac are global manufacturers of self-adhesive material for wide-format Digital Printing (Water Based, Solvent, Eco-Solvent, Latex & UV) with Print Profiles to match these materials that are designed for Vehicle Wrapping, Wall, Street, Floor and Window Graphics. Many Laminates available include wood & metal effects. Some products are Class O fire-rated and CBS Outdoors (formerly Viacom) approved.

PAPERLINX - ROBERT HORNE GROUP

Huntsman House, Mansion Close,
Moulton Park, Northampton NN3 6LA

Tel: 0161 886 7557

www.paperlinx.co.uk

Paperlinx - Robert Horne are authorised resellers for Epson, Mimaki, efi Vutek, Canon, Hewlett Packard, x-rite, Vivid, Seal and Zund. We can, through our specialised Digital Solutions team, offer everything from printers, plotters and cutters to a wide range of matching consumables including papers, vinyls and banners at competitive prices. Call to arrange a demonstration.

DMX DIMMING CARDS

MEGALED LTD

236-252 Alma Road, Enfield EN3 7BB

Tel: 0207 617 7311

info@megaled.com

www.megaled.com

DMX LED control systems components suppliers, specialising in the full range of controllers, custom DMX driver cards and dimmers. Our modular DMX cards create the flexibility to control from 3 to 75 channels in a single stack, and mix and match LED types and power requirements. Used across retail, commercial and promotional sites, our hardware is designed in house, allowing in depth support.

DOMES & DISHES

TALBOT DESIGNS LTD

225 Long Lane, Finchley London N3 2RL

Tel: 020 8346 8515

Fax: 020 8349 0294

sales@talbotdesigns.co.uk

www.talbotdesigns.co.uk

We are the only company in Europe stocking clear acrylic Domes & Dishes in 20 sizes. We have over 140 other special sizes available and can make ovals, squares and oblong domes. By covering any shape with vinyl or screen printing you can have your own special sign.

EDGELIT SIGNS

APPLELEC

Appleby House, Walker Terrace,
Bradford, West Yorkshire BD4 7HJ

Tel: 01274 774477

Fax: 01274 774478

sales@applelec.co.uk

www.applelec.co.uk

Manufacturers of edge lit signs incorporating a variety of extruded profile options along with bespoke engraved acrylic panels. With award winning and cost effective LED modules and a choice of mounting or hanging shop fitting kits, Applelec supplies an unrivalled range of edge lit trade components. Please ask for an information pack or contact our friendly and experienced sales staff for assistance.

ARTILLUS ILLUMINATING SOLUTIONS LTD

5 Bellman Gate, Holcot Lane, Sywell,
Northants NN6 0BL

Tel: 01604 678410

Fax: 01604 671335

sales@artillus.com

www.artillus.com

DIAMOND 24V LED light boxes and GARNET light panels can be produced in any size up to 3000 x 1800. Diamond light boxes have a 20mm deep frame and 25mm snap frame front. Standard sizes in A4 up to A0 for next day delivery. Custom boxes & GARNET 8mm deep light panels can be made in single colour LED or RGB with controllers, can be dimmable or have built-in phasing. There's no minimum order quantity.

KINGS PLASTICS LTD

The Signbuild Centre, Kelso House, St Philips, Bristol, BS2 0PH

Tel: 0117 9411 411

Fax: 0117 9411 811

enquiry@kingsplastics.co.uk

www.kingsplastics.co.uk

REFLEX aluminium edgelite track using LED's and integral 12v convertor units, or MINIFLEX using LED's with remote 12v power convertor units, both can be supplied with or without 8mm clear acrylic panels, plain or outline engraved to your design. For images & prices, see our online shop.

ENGRAVING

AES SIGNS LTD (EST. 1972)

The Old Laundry, 15 Barratt street, Easton, Bristol, BS5 6DE

Tel: 0117 951 0234

Fax: 0117 952 0234

sales@aesigns.co.uk

www.aesigns.co.uk

The complete sign service Engraved / Etched & Screen Printed signs Nameplates etc. in all materials. Very competitive prices, excellent delivery, highest quality, full design service, prompt response to all enquires

ALAN ROBERTS ENGRAVERS LTD

39a Knight Street, Liverpool, L1 9DT,

Tel: 0151 709 3404

Fax: 0151 707 8081

mail@alanrobertsengravers.co.uk

www.alanrobertsengravers.co.uk

Fast Confidential Engraving Service to the trade. We can provide plaques, nameplates, control panels, safety signs, switch plates, commemorative plaques with unveiling unit (on hire basis), bespoke signs and labels etc.

BETA ENGRAVERS LTD

Unit K, Lower Farm Road, Moulton Park, Northampton NN3 6XF

Tel: 01604 494 944

Fax: 01604494954

betaengravers@btconnect.com

www.betaengravers.co.uk

Based in Northampton, serving the engraving & electrical business for over 30 years. Engraved signage including rigid traffolyte laminates, flexible laminates in a variety of colours/finishes. Aluminium, brass plaques inc backboards in all wood finishes supplied. Renowned in the industry as best for quality & price for electrical engraved Switchplates/Control Panels & all labels for equipment.

COMPASS ENGRAVING

5 Malvern Close, Wellingborough, NN8 2RU

Tel: 01933 698930

Mob: 07817 789505

info@compassengraving.co.uk

www.compassengraving.co.uk

Engravers of Labels, Nameplates, Plaques & backboards, Control Panels, Switchplates, Memorials etc. Fast turn-around, Quick delivery ***BEST PRICES AROUND*** Northants based Engravers of Labels, Nameplates, Plaques & backboards, Control Panels, Switchplates, Memorials etc. Fast turn-around, Quick delivery ***BEST PRICES AROUND*** Northants based

COUNTY ENGRAVERS & SIGNS LTD

Unit 5, Trent View Court, Moreland Street, Nottingham NG2 3FX

Tel: 0115 985 1171

Fax: 0115 986 1007

sales@countyengravers-signs.co.uk

www.countyengravers-signs.co.uk

Engravers of all types of plaques, plates, labels and control panels in a wide range of materials. Fine detail etching in brass and stainless steel. Industrial and Laser Engraving and Component Marking. Full colour printing from labels to wide format.

DARTFORD ENGRAVING & SCREENPRINTING LTD

Unit 4 Power Works Industrial Estate, Slade green Road, Erith, Kent DA8 2HY

Tel: 01322 340 194

mail@desp.co.uk

www.desp.co.uk

DESP has been trading for over 50 years. CNC engraving, Laser engraving, Heavy Duty machine engraving, Chemical etching, Screen Printing, (ALL CARRIED OUT INHOUSE), including artwork. So whether its a 1 off or 1,000 off, we can offer a quick competitive turnaround.

FIRST SIGNS & LABELS LTD

Unit 1, Raynham Close, Raynham Rd Ind Estate, Raynham Road, Bishops

Stortford, Herts, CM23 5JP

Tel: 01279 467999

Fax: 01279 467888

sales@firstsignsandlabels.co.uk

www.firstsignsandlabels.co.uk

We manufacture and engrave nameplates, Labels, Tags, Switchplates, Mimics, Brass Plates, Components, Warning labels, Plaques, Logo's and Signs. We also produce printed fire & Safety Signs & Vinyl Graphics.

HALLMARK ENGRAVING ETCHING & SIGNS LTD

(EST. 1899)

116-118 Selsdon Road, South Croydon, Surrey CR2 6PG

Tel: 020 8686 6649

Fax: 020 8760 0899

sales@hallmarksigns.co.uk

www.hallmarksigns.co.uk

Superfast and reliable trade service with 100 years experience for all etching, routing and profiling. Specialists for nameplate and commemorative plaques in bronze, brass, aluminium, stainless and plastics. Logos and crests. High quality graphics - drawings free of charge. Precision industrial engravers of panels, labels and moulds. Keytop specialist. Presentation silverware and glass engraving experts.

IMPACT ENGRAVING

22-23 Rabans Close, Aylesbury, Bucks, HP19 8RS

Tel: 01296 488902

Fax: 01296 488869

Mob: 07957 870 756

andy@impactengraving.co.uk

www.impactengraving.co.uk

REAL Trade prices for Engraving and chemical etching, rotary, diamond, laser and acid. Control panels, data plates etc. Stainless steel, Traffolyte, special laminates, brass, aluminium etc. ULTRA FAST DELIVERY !

MERCURY & PHILLIPS SIGNS

51/59 Waterworks Rd. Norwich NR2 4DA

Tel: 01603 666699

Fax: 01603 616781

sales@mercuryphillips.co.uk

www.mercuryphillipsigns.co.uk

Manufacturers of all types of plates or plaques, machine engraved or chemically etched using a variety of materials, brass, stainless steel, aluminium, plastics and wood. For high quality and intricate detail with colour infills to your choice.

ENGRAVING MACHINES

U-MARQ LTD

26-27 Darin Court, Crownhill, Milton Keynes, MK8 0AD.

Tel: 01908 623522

Fax: 01908 623533

sales@u-marq.com

www.u-marq.com

U-MARQ is a top UK manufacturer of all types of rotary engravers, laser engravers and cutting systems. We also supply saws, bevellers, guillotines, cutters and engraving accessories. Engraving materials stocked, including flexible and rigid laminates and brass.

ESTIMATING SOFTWARE

GOFASO SOFTWARE

129 Devizes Road, Hilperton, Trowbridge, Wiltshire, BA14 7SZ

Tel: 01225 718930

sales@gofaso.co.uk

www.gofaso.co.uk

Gofaso Software makes quoting fast and easy! Gofaso has been specialised for Sign companies, providing user-friendly calculation templates, workshop management, invoicing and customer relations upkeep. With module E-CRM you can make use of QR-codes on worksheets. Gofaso includes startling new tips and innovative techniques giving your company the strongest advantage.

FLAME POLISHERS

I-SPI LTD

47 Mansionhouse Road, Mount Vernon, Glasgow G32 0RP

Tel: 0845 241 2467

Fax: 0141 778 5824

sales@ispitrade.com

www.ispitrade.com

I-SPI Trade supplier of CE approved flame polishers. The simplest way to add a crystal clear, glass like edge to acrylic. Machines to suit every budget all at THE REAL TRADE PRICE. Visit our web site for more info or give Stephen or Sean a call and we can answer any questions you may have.

FLAT CUT LETTERS

APPLELEC

Appleby House, Walker Terrace, Bradford, West Yorkshire, BD4 7HJ

Tel: +44 (0)1274 774477

Fax: +44 (0)1274 774478

sales@applelec.co.uk

www.applelec.co.uk

Trade suppliers of flat cut out letters, logos and intricate laser work. We offer lettering in a variety of materials such as acrylic, foamex, dibond, stainless steel, aluminium and MDF in different finishes and supplied with or without fixings. Please ask for an information pack or contact one of our friendly and experienced sales staff for assistance. (3D built up lettering is also available).

ARTWORKS SOLUTIONS LTD

Unit 4 Sheene Road, Bedminster, Bristol, BS3 4EG

Tel: 01179 666 331

fabrication@artworks-solutions.com

www.artworks-solutions.com

Trade Solutions to the Sign and Graphics industry! Flat cut out letters and logo's in a variety of materials such as Acrylic, Foamex, Dibond, Stainless Steel, Aluminium and MDF in different finishes. Supplied with or without fixings.

FABRICUT

Unit 2 Browells Lane, Feltham,
Middlesex, TW13 7EQ

Tel: 020 8751 7250

Fax: 020 8751 7251

mailus@fabricut.co.uk

www.fabricut.co.uk

Trade suppliers of flat cut letters and logos etc with a 24 hr next day service available. Lots of materials to choose from: Foamex, Perspex, Composites, MDF, Ply, Aluminium, Polished/Brushed Stainless. Aluminium Composite trays signs folded, glued ready for you to hang. Plastic, brass & nickel locators, various studs & sleeves, 3M VHB tape, drilling templates also available.

SIGN HERE

179 Fosse Road North,
Leicester, LE3 5EZ

Tel: 0500 428 021

Fax: 0116 225 9966

sales@sign-here.co.uk

www.sign-here.co.uk

Trade service for flat cut lettering & logos in Acrylic Foamex, Dibond, Aluminium, Stainless steel & MDF. We will give you a professional reliable & efficient service at a competitive price. From a single letter to a fully illuminated sign ready for installation. For a quote or just friendly advice contact us. We are here to help.

SYGNET SIGNS LTD

129 Humberstone Rd,
Leicester, LE5 3AP

Tel: 0116 262 6288

Fax: 0116 262 6061

sales@sygnetsigns.com

www.sygnetsigns.com

We have over 5000 styles to choose from or you can send your own artwork. Letters/logos available in acrylic, foam, mdf, polycarb, dibond, stainless steel and much more. All cut by router or laser. With or without fixings. All works carried out in-house (we also manufacture built ups and much more).

TRADE SIGNS UK

Unit D3, 78-80 Akeman Street, Tring,
Herts HP23 6AF

Tel: 0870 240 2763

Fax: 01442 828922

sales@tradesignsuk.com

www.tradesignsuk.com

We offer a Quality in-house manufacture service for all your Sign Needs - Built up Metal & Acrylic Letters, Flat Cut Letters, Sign Trays, Projecting signs, Signage Systems, Monoliths & LED Illumination. We endeavour to BEAT any like for like quote by 5%. Call our Sales team today for that friendly prompt service you require.

YORKUT LETTER COMPANY

34/36 Auster Road, Clifton Moor, York
YO30 4XA

Tel: 01904 690330

Fax: 01904 692155

sales@yorkut.co.uk

www.yorkut.co.uk

Trade suppliers of flat cut letters, shapes and logos in ALL materials, acrylic, PVC foam, aluminium composite, MDF, aluminium and stainless steel, supplied with or without locators and templates. Very competitive prices. Swift response to all enquiries.

FLEXIBLE FACE SIGNS

BROWNINGS LTD

5 Williamson Street, Hull, HU9 1ER

Tel: 01482 380900

Fax: 01482 380901

sales@browningsltd.co.uk

www.browningsltd.co.uk

Brownings is one of the largest, TRADE ONLY suppliers of signage products in the UK. The Company manufacture everything from poster frames to flexface signs. We can supply you lengths of extrusions, signs in kit form or make the whole sign for you. We utilise the Signcomp suite including Econoflex, Retroframe and Fascia Frame. All signs are to your individual, specific requirements.

INSIGHT SIGN SYSTEMS

67 Dykehead Street, Queenslie Industrial
Estate, Glasgow G33 4AQ

Tel: 0141 774 5990

Fax: 0141 774 6653

sales@insightsignsystems.com

www.insightsignsystems.com

Insight is a trade only manufacturer, offering a made to measure service, with in-house powder coating. A range of cases are available to accept flexible substrates, covering most applications. Tensioning mechanism is fast and simple to operate, and can be accessed via hinged cover plates fitted around perimeter of case. Large hinged cases can be fitted with gas struts or mechanical arms to assist opening.

MIDA SIGN SERVICES

Welbeck Street South, Ashton-Under-
Lyne OL6 7QZ

Tel: 0161 8 300 600

Fax: 0161 8 300 601

info@midasignservices.co.uk

www.bannersandgraphics.co.uk

Specialised installers of all flexible faced systems. Nationwide service. Illuminated or non-illuminated. We can supply and install. Call for details.

GENERAL SIGN SUPPLIERS

BROWNINGS LTD

5 Williamson Street, Hull, HU9 1ER

Tel: 01482 380900

Fax: 01482 380901

sales@browningsltd.co.uk

www.browningsltd.co.uk

Brownings is one of the largest, TRADE ONLY suppliers of signage products in the UK. We manufacture poster frames, menu cases, slimlocks, signtrim, troughlights, acrylic-faced light boxes, flexfaced signage and now our new Texsign frames for internal use. We supply in any size or quantity, from 1 off to multiple rollouts either as lengths of extrusion, in kit form or as made-up signs.

KINGS PLASTICS LTD

The Signbuild Centre, Kelso House, St
Philips, Bristol, BS2 0PH

Tel: 0117 9411 411

Fax: 0117 9411 811

enquiry@kingsplastics.co.uk

www.kingsplastics.co.uk

For all types of sign. Individual flatcut & built up lettering, illuminated with LED's. Edgelite signs, illuminated signs, Modular sign systems, Frames & panels, engraving on plastics, aluminium and brass, labels and stencils. LED's & convertors etc. Also material supplies cut to size. A complete service to the trade. For further information, check out our website & online shop.

GOLD LEAF SUPPLIERS

HABBERLEY MEADOWS

5 Saxon Way, Chelmsley Wood,
Birmingham B37 5AY

Tel: 0121 770 0103

Fax: 0121 770 6512

gold@habberleymeadows.co.uk

www.habberleymeadows.co.uk

We stock a full range of gold leaf and silver leaf gilding supplies, gold gilding products and gilding materials. Our staff are expert gold beaters who produce very high quality gold leaf.

SERVICES SUPPLY COMPANY

Unit C, Ogmole Court, Abergarw Ind.
Est. Brynmynyn, CF32 9LW

Tel: 01656 720 566

Fax: 01656 729 837

info@goldleafsupplies.co.uk

www.goldleafsupplies.co.uk

Gold leaf 12 to 24ct from stock same day despatch for approved accounts. We doubt whether our prices can be bettered for comparable quality.

GROUND WORKS

BUCKLAND PLANT LTD

Flint Cottage, Buckland, Buntingford,
Herts, SG9 0PY

Tel: 01763 274000

buckland.plant@gmail.com

www.buckland-plant.co.uk

For over 10 years we have been doing ground works for the trade. Any sign base, totem, lollipop, vas, lamp post, duct work and repairs. County wide service. We do not supply signs.

INSTALLATION CONTRACTORS

BIRCH SIGN SERVICES

Unit 3, Wickham Business Park,
Honywood Road, Basildon, Essex,
SS14 3EQ

Tel: 01268 284 400

Fax: 01268 534 870

Mob: 07967 190089

birchsigns@hotmail.com

www.birchsigns.com

"The largest independent sign installation and maintenance company in the UK." Specialists in all sign work, large or small, neon, LED, all Flexface systems, illuminated, non illuminated and vinyl. Corporate change over specialists.

GLOBAL ERECTING SIGN

SERVICES LTD (EST. 1996)

Unit 1 Orion Court, Colmworth Business
Park, Eaton Socon, St Neots, PE19 8YX

Tel: 01480 211948

Fax: 01480 210551

info@gessltd.co.uk

www.gess.co.uk

The complete package. We offer an exemplary installation service for all types of signage, from street level to extreme high level, specialising in abseiling. We have full Public and Company Liability Insurance. For each installation we provide a full project management service, from site survey to sign off and provide a full Risk and Method Statement prior to any works being undertaken.

INDUSTRIAL ABSEILING LTD

8 Tresco Road, Berkhamsted, HP4 3JZ

Tel: 0845 345 7712

Mob: 07702 950 218

info@industrialabseiling.com

www.mediaabseiling.com

Abseiling company specialising in the installation and maintenance of all types of signage and lighting, we operate nationwide and throughout Europe - advice, site visits, fast turnaround.

MIDA SIGN SERVICES

UK LTD

Welbeck Street South, Ashton-Under-
Lyne OL6 7QZ

Tel: 0161 8 300 600

Fax: 0161 8 300 601

info@midasignservices.co.uk

www.midasignservices.co.uk

Professional installation and maintenance of all types of signage. Including, Site surveys, Illuminated signs, Flexface signage, neon etc. Nationwide service operating from Manchester. Established 1984.

PROLICHT UK LTD

14 Spire Green Centre, Flex Meadow,
Pinnacles West, Harlow,
Essex CM19 5TR

Tel: 0844 412 2230

Fax: 0844 412 2231

ukhelp@prolicht.com

www.prolicht.com

An experienced professional sign and lighting contractor to undertake Surveys, Project Management, Individual or Programmed Installations, Planned or Reactive Maintenance, Illumination and Accident 'make safe' and repairs, throughout the U.K. All crews are fully trained to current Health and Safety standards including Pasma, IPAF and UKPIA Safety Passports.

PROSIGN

Unit D, 1 School Lane Chandlers Ford,
Southampton SO53 4DG

Tel: 02380 388 522

info@prosign.biz

www.prosign.biz

Polite, Professional & Highly skilled sign fitters and vinyl applicators. Large Graphic & Wrapping Specialists. CSCS, PASMA & IPAF England & Europe covered

R&P CONTRACTS LTD

Unit 12, Churchfield Court, Top Valley,
Nottingham, NG5 9JL

Tel: 0115 9261814

Fax: 0115 9268537

Mob: 07796 475101

/ 07772 523571

randpcontracts@btconnect.com

www.randpcontractsltd.co.uk

For all your sign requirements, installation and maintenance, inc all neon, led, window and vehicle graphics. Incorporating a property maintenance division including electrical, plastering, plumbing, glazing, roofing and shop fitting. Also ground works available by request. All engineers are conversant with health and safety laws, and hold pasma/ipaf/cscs/spa/360 licenses and street works act.

THISTLE SIGN SERVICES (SCOTLAND)

19F Winchester Ave Ind Est, Denny,
Stirlingshire, FK6 6QE

Tel: 01324 820230

Fax: 01324 820240

thistle.signs@btopenworld.com

www.thistlesigns.com

Professional installation and maintenance service throughout Scotland. We specialise in all types of sign work, excavation service for sign foundations, neon, flexface systems, vinyl. Surveys undertaken. All our crews are fully trained and hold IPAF, PASMA and CSCS certification.

LAMINATING/ENCAPSULATING

VIVID LAMINATING TECHNOLOGIES

St. Georges House, Whitwick Road,
Coalville, Leicestershire, LE67 3FA

Tel: 0845 1 30 40 50

Fax: 0845 1 30 70 80

sales@vivid-online.com

www.vivid-online.com

Designers and Manufacturers of laminating systems. Vivid supply a wide range of laminating products including the well established Easymount range of wide format laminators which are available in cold and hot models. Roll fed, pouch laminators, laminating pouches and a wide range of laminating films.

LASER CUTTING/ENGRAVING

SIGN HERE

179 Fosse Road North,
Leicester, LE3 5EZ

Tel: 0500 428 021

Fax: 0116 225 9966

sales@sign-here.co.uk

www.sign-here.co.uk

Trade service for Laser flat cut & built up lettering & logos in Acrylic, Aluminum & Stainless steel. We will give you a professional reliable & efficient service at a competitive price. From a single letter to a fully illuminated sign ready for installation. For a quote or just friendly advice contact us. We are here to help. Work with us.... work with experience

SJS LASER CUTTING & ENGRAVING

Craigie Cottage, North Street, Burrelton,
Perthshire, Scotland PH13 9NZ

Tel: 01828 670532

Fax: 01828 670522

simonsellen@btinternet.com

www.sjslaser.co.uk

Laser cut / engrave letters and images from a wide range of materials including up to 8mm Acrylic with Polished edges. Very competitive prices. Prompt professional service, highest quality products. e-mail or phone for a quote.

SYGNET SIGNS LTD

129 Humberstone Rd, Leicester,
LE5 3AP

Tel: 0116 262 6288

Fax: 0116 262 6061

sales@sygnetsigns.com

www.sygnetsigns.com

Specialist laser cutting service. We stock a variety of materials in various thicknesses. You may also free issue materials. Laser capabilities are - stainless steel up to 4mm, mild steel up to 12mm. We can also cut very small acrylic detail with d/s tape already applied. All works carried out in-house.

TRADE SIGNS UK

Unit D3, 78-80 Akeman Street, Tring,
Herts HP23 6AF

Tel: 0870 240 2763

Fax: 01442 828 922

sales@tradesignsuk.com

www.tradesignsuk.com

We can offer a 24 hour service on Flat Laser Cut Lettering and Logos in Stainless Steel 0.7mm - 3mm & Mild steel 0.9mm - 10mm, supplied with or without templates and locators/studs ready for you to install. Call or email our Expert Sales team today for that friendly prompt service you require.

LASER CUTTING/ENGRAVING MACHINES

HPC LASER LTD

Eildon, Bradford Road, Cleckheaton,
West Yorkshire BD19 3LW

Tel: 01422 310 800

Fax: 01422 400 099

sales@hpcclaser.co.uk

www.hpcclaser.co.uk

Specialist suppliers of LASERSCRIPT CO2 laser engravers and cutters. Our lasers are capable of cutting, engraving and marking a wide range of materials including laminate, metal, glass, acrylic, textiles, wood, paper, card and leather. Also available is an A4 Laser with professional Laser software for those struggling for space. Optional 1 to 3 year warranty available.

LED ILLUMINATION

APPLELEC

Appleby House, Walker Terrace,
Bradford, West Yorkshire BD4 7HJ

Tel: +44 (0)1274 774477

Fax: +44 (0)1274 774478

sales@applelec.co.uk

www.applelec.co.uk

Trade suppliers of proven LED lighting solutions and manufacturers of the flat lighting unit, LED Light Sheet. Energy efficient, award winning LED lighting modules in a variety of colours including RGB (colour changing) are available for both indoor and outdoor applications. Applelec offer unrivalled service and after sale technical support for our LED solutions to ensure customers receive continued assistance.

ARTILLUS ILLUMINATING SOLUTIONS LTD

5 Bellman Gate, Holcot Lane, Sywell,
Northants NN6 0BL

Tel: 01604 678410

Fax: 01604 671335

sales@artillus.com

www.artillus.com

DIAMOND 24V LED light boxes and GARNET light panels can be produced in any size up to 3000 x 1800. Diamond light boxes have a 20mm deep frame and 25mm snap frame front. Standard sizes in A4 up to A0 for next day delivery. Custom boxes & GARNET 8mm deep light panels can be made in single colour LED or RGB with controllers, can be dimmable or have built-in phasing. There's no minimum order quantity.

HALOLEDS

Unit D, 1 School Lane Chandlers Ford,
Eastleigh SO53 4DG

Tel: 02380 253 290

info@haloleds.co.uk

www.haloleds.co.uk

Great Trade Prices. Suppliers of LED modules, RGB systems, backlighting LEDs, transformers and all accessories 2 year LED warranty, all ex stock for next day delivery.

KINGS PLASTICS LTD

The Signbuild Centre, Kelso House, St
Philips, Bristol, BS2 0PH

Tel: 0117 9411 411

Fax: 0117 9411 811

enquiry@kingsplastics.co.uk

www.kingsplastics.co.uk

White & coloured LED modules in 4 sizes and LED ribbon - bright or super bright. 12v power converters, RGB controllers, together with a range of connectors. For full details on our range, prices and for images, check out our website & online shop. Competitive prices guaranteed!

LED SOLUTIONS

129 Humberstone Road,
Leicester LE5 3AP

Tel: 0116 262 5933

Fax: 0116 262 6061

sales@ledsolutions.co.uk

www.ledsolutions.co.uk

LED Solutions supply quality, energy efficient LED products to the sign trade. We are UK distributors for DAEHAN LED who specialise in sign illumination and offer 5-year warranties with our sign LED module range. We supply RGB modules, LED Light panels, Flexible strips, Neonflex, and IP Rated Power supplies, so please contact us for any assistance.

MEGALED LTD

236-252 Alma Road, Enfield EN3 7BB

Tel: 0207 617 7311

info@megaled.com

www.megaled.com

Award winning lighting engineers. We design, supply, build and assemble all types of LED hardware for lighting and sign trade companies including multi-channel led systems, RGB LED animations and sophisticated light shows. Our in-depth knowledge, integrated service, full support and custom programming makes us the go-to supplier for specialist lighting solutions and wholesale hardware.

OSHINO LED LIGHTING

1 Churchfield Court, Robey Close, Linby,
Nottingham NG15 8AA

Tel: 0115 964 1305

Mob: 07766 777878

sales@oshino.co.uk

www.superorbisled.co.uk

Only 4 modules and 10 watts/sq metre. Only four Super Orbis LED modules in a single, easy to lay out, series chain are required to light 1 sq m of sign which will consume 10W of electricity. Only a single power supply is necessary to achieve a choice of two brightnesses in up to 10 sq metres of sign.

PAPERLINX - ROBERT HORNE GROUP

Huntsman House, Mansion Close,
Moulton Park, Northampton NN3 6LA

Tel: 01604 495333

Fax: 01604 491909

www.paperlinx.co.uk

We offer a wide range of LED products from market leading manufacturers Sloan LED, LED Light Sheet and Toshiba. This includes a diverse selection of quality LEDs, including ChanneLED Modules, SignBOX Light, PosterBox Modules, Border Tubing and accessories. This combined with dedicated product management, estimating and sales team means Paperlinx - Robert Horne is well placed to offer best advice.

SIGNTRADE LETTERS LTD

225 Long Lane, London N3 2RL

Tel: 0844 846 700

Fax: 020 8349 5806

sales@signtrade.co.uk

www.signtrade.co.uk

Chromasign launched at Sign UK. We offer a complete range of ChromaForm Letters with Halo Lighting not available anywhere else. Ring Susan or Lesley for details and samples.

THYSSENKRUPP MATERIALS (UK) LTD

Coxs Lane, Cradley Heath, West
Midlands B64 5QU

Tel: 0844 846 9573

Fax: 0844 846 9574

plastics.tkmuk@thyssenkrupp.com

www.thyssenkruppmaterials.co.uk

ThyssenKrupp Materials provide a comprehensive stock of LEDs, and suitable Plastics for indoor and outdoor projects. Our extensive stock range, including, Channel LED Modules, Signbox and posterBox Modules are combined with our dedicated LED staff who provide all the required product knowledge and layouts and a next day delivery service in UK & Ireland.

LIGHT BOXES & LIGHTING

APPLELEC

Appleby House, Walker Terrace,
Bradford, West Yorkshire, BD4 7HJ

Tel: 01274 774477

Fax: 01274 774478

sales@applelec.co.uk

www.applelec.co.uk

Trade suppliers of fabricated and extruded light boxes, custom made to client design requirements. From flat faced and curved styles, to LED illumination and colour changing modules, a definitive range of light box products are available. Applelec's flat light unit LED Light Sheet is regularly used to create ultra slim light boxes with even illumination and a depth of just 25mm.

ARKEN P-O-P INTERNATIONAL

Studlands Park Avenue, Newmarket,
Suffolk, CB8 7EA

Tel: 01638 565656

Fax: 01638 662770

info@arken-pop.com

www.arken-pop.com

arken provide a comprehensive range of light boxes for both internal and external use. Our new Purelite LED light boxes are great value, offering fantastic light dispersal, whilst being very economical to run. Our light boxes are made to order so can be customised to a specific size or colour or can be expertly designed to meet your individual brief.

ARTILLUS ILLUMINATING SOLUTIONS LTD

5 Bellman Gate, Holcot Lane, Sywell,
Northants NN6 0BL

Tel: 01604 678410

Fax: 01604 671335

sales@artillus.com

www.artillus.com

DIAMOND 24V LED light boxes and GARNET light panels can be produced in any size up to 3000 x 1800. Diamond light boxes have a 20mm deep frame and 25mm snap frame front. Standard sizes in A4 up to A0 for next day delivery. Custom boxes & GARNET 8mm deep light panels can be made in single colour LED or RGB with controllers, can be dimmable or have built-in phasing. There's no minimum order quantity.

BROWNING'S LTD

5 Williamson Street, Hull, HU9 1ER

Tel: 01482 380900

Fax: 01482 380901

sales@browningstltd.co.uk

www.browningstltd.co.uk

Brownings is one of the largest TRADE ONLY suppliers of signage products in the UK. The Company manufacture everything from poster frames to flex-faced signage. We have our own extrusions for the manufacture of acrylic-faced light boxes and can supply as lengths, in kit form or as ready-made up signs. All to your individual, specific requirements in terms of size, colour or shape.

DMUK/ROTSIGNS

36 Howlett Way, Thetford,
Norfolk, IP24 1HZ

Tel: 01842 766678

Fax: 01842 766320

sales@dmuk.co.uk

www.dmuk.co.uk

DMUK is a UK based display equipment manufacturer specialising in LED illuminated solutions. DMUK has over 30 years' experience and technical expertise in LED illumination and work with trade partners to deliver high quality products. DMUK is a manufacturing partner of Rotosigns and deal with all sales and marketing activity for their diverse range of pavement and projecting signs.

FAIRFIELD DISPLAYS & LIGHTING LTD

127 Albert Street, Fleet,
Hants, GU51 3SN

Tel: 01252 758 934

Fax: 01252 812 123

sales@fairfielddisplays.co.uk

www.fairfielddisplays.co.uk

Specialist suppliers of the latest designs in Light Boxes. LED and Cold Cathode light boxes with silver click frames A4 - A0 as standard. Special coloured frames and sizes on request. Innovative Light Pocket - the floating LED light box only 14 mm thick - customers love the design make sure you are offering it. Showrooms in Fleet & Shrewsbury

N E PLASTICS LTD

Unit 1, Ruxley Corner Industrial Estate,
Edgington Way, Sidcup, Kent DA14 5BL

Tel: 020 8308 9990

Fax: 020 8308 9995

sales@neplastics.co.uk

www.neplastics.co.uk

One of the largest independent stockholders of semi-finished plastics in the UK. Offering a huge range of both branded and own label products including Perspex, Marlon, Foamalite and Veka. A next day delivery service on cut to size and polished products is available. Also, manufacturers of light boxes, sign frames and specialist fabricated items.

W & CO DESIGN SOLUTIONS LTD

Unit E5, J31 Business Centre,
Motherwell Way, West Thurrock, Grays,
Essex RM20 3XD

Tel: 08456 25 35 45

Fax: 08456 25 35 46

info@w-co.co.uk

www.w-co.co.uk

W&Co offer a wide range of high quality light boxes and illuminated signs for internal or external use including: LED, ultra slim, edge-lit, traditional backlit, large-format, Flex Face, Fabric Face, LED Light Panels and LED Light Walls. Standard sizes are held in stock for next day delivery or we can custom make to your specifications!

MAGNETIC MATERIAL

BISBELL MAGNETIC PRODUCTS LTD.

Hillfield Lane, Stretton, Burton on Trent,
Staffs DE13 0BN

Tel: 01283 531000

Fax: 01283 534000

sales@bisbellmagnets.com

www.bisbellmagnets.com

The UK's widest range of digitally printable wide format magnetic and ferro sheet (both over 1200mm wide). Maxmag vehicle grade magnetic materials available in white, plain or adhesive backed - by roll or cut to your specific requirements. Also available neo magnets, vehicle roof magnets, sign grippers and a full range of high tape to suit every budget and application.

METAL FABRICATIONS

ARTWORKS SOLUTIONS LTD

Unit 4 Sheene Road, Bedminster, Bristol,
BS3 4EG

Tel: 01179 666331

fabrication@artworks-solutions.com

www.artworks-solutions.com

Trade Solutions to the Sign and Graphics industry! With an in house CNC router, 3 metre guillotine, brakepress and rollers and full welding equipment. Basic trays to fret cut and illuminated fascias, built up metal letters and large monolith signs.

SIMPLEX LTD

Unit 3 - 16 Peter Rd, Lancing Business
Park, Lancing, West Sussex. BN15 8TH

Tel: 01903 750333

Fax: 01903 750444

sales@simplexltd.com

www.simplexltd.com

Simplex are a trade only supplier of metal fabrications and sign systems. With an in house CNC router, 3 metre guillotine, brakepress and rollers, full welding equipment and much much more we are able to turn your ideas into reality!! From basic trays, to fret cut and illuminated fascias, oval lightboxes, built up metal letters, right up to 7 metre monolith signs we've pretty much made it all!

METALLIZING SERVICE

MIRROR TECHNOLOGY

Unit 4, Redwood House, Orchard
Industrial Estate, Toddington,
Gloucestershire GL54 5EB

Tel: +44 (0)1242 621534

Fax: +44 (0)1242 621529

malcolm@mirrortechnology.co.uk

www.mirrortechnology.co.uk

Producer of high quality mirror coatings. The process allows coating on flat and moulded surfaces up to 3m lengths. The mirror coating is usually applied to the inner or rear surface of transparent acrylic, giving the best protection to the mirrored surface. Coloured varnishes can be used to achieve a variety of dramatic effects.

MODULAR PANEL SIGN SYSTEMS

MODUSIGN

129 Humberstone Rd, Leicester LE5 3AP
Tel: 0116 262 6288
sales@sygnetsigns.com
www.modusign.co.uk

Modusign is a cost effective and easy to assemble panel and post system that is perfect for way finding or guidance related signage, the panel and posts are all made from high-grade aluminium and are available in three different profiles. The system has been designed to reduce build and installation times and can be received in kit form with cut to size components.

RIGHTON LTD

Righton House, Elliott Way, Nexus Point, Holford, Birmingham B6 7AP
Tel: 0121 356 1141
Fax: 0121 344 4558
marketing@righton.co.uk
www.righton.co.uk

Righton Ltd is the UK's leading supplier of semi-finished plastics to the sign industry. our extensive range includes: Cast and extruded acrylic available in clear, opal and a full range of colours. Polycarbonate, Foam PVC, PET-G, Aluminium Composite Sheet, Painted aluminium sheet, Aluminium extrusion, Ultragrain stainless steel sheet. In house cutting and coating as well as 24 hour delivery service.

SIGNSCAPE SYSTEMS LTD

Pear Tree Works, Bath Road, Upper Langford, Bristol BS40 5DJ
Tel: 01934 852888
Fax: 01934 852816
sales@signscape.co.uk
www.signscape.co.uk

Trade supplier of modular sign systems including Post & Panel, Infocurve, Infocurve Lite, Papyrus, Finger Posts, Bannerfix, Tam Torques, Column Plates, Posterloc, Clip frames, Infotex and Mini-slats. Other products include Lynester security notice boards, including solar powered option (EcoVision). From our special fabrication department, we produce bespoke signage to your specification.

SIMPLEX LTD

Unit 3 - 16 Peter Rd, Lancing Business Park, Lancing, West Sussex. BN15 8TH
Tel: 01903 750333
Fax: 01903 750444
sales@simplexlimited.com
www.simplexlimited.com

Simplex are a trade only supplier of sign systems and metal fabrications. We offer a range of Pole & Plank products for post and wall mounted signs, fingerposts and mini monoliths. For versatile curved interior directories our System 4 is unbeatable whilst as an approved convertor for the Accord 15 "slat" type system and a recognised supplier of MSS we really hope we can help with all your needs.

MOULDED & FABRICATED PLASTICS

MERCURY & PHILLIPS SIGNS

51-59 Waterworks Road, Norwich NR2 4DA
Tel: 01603 666699
Fax: 01603 616781
sales@mercuryphillips.co.uk
www.mercuryphillipssigns.co.uk
Suppliers of moulded acrylic pans and logos up to 2800mm x 1500mm and other types of press and vacuum forming in PVC and HIPS. Specialists in fabricated plastics for POS displays with full screen print, graphics and CNC routing capabilities.

PROJECT PLASTICS LTD

7 Grange Way Business Park, Whitehill Industrial Estate, Colchester CO2 8HF
Tel: 01206 868696
Fax: 01206 793737
project.plastics@btinternet.com
www.projectplastics.co.uk
Manufacturers of acrylic domes and shapes, tubes, point of sale displays and showcases. Bespoke plastic fabrication. CNC routing, diamond edge polishing, 3m x 2m moulding oven for oven forming, vacuum forming and screen printing. Plastic cut to size service.

MOULDED LETTERS

ACCENT SIGNS LTD

Units 1&2, Broadcott Ind. Est., Station Rd., Cradley Heath B64 6NT
Tel: 0121 561 4600
Fax: 0121 561 5458
accsign1@aol.com
www.accent-signs.co.uk
Largest range of moulded acrylic letters in the UK. Mirror effect moulded letters, LED illumination, logos, panels, complete fascia panels, blow moulding, aluminium, composite trays and more! Samples on request.

MERCURY & PHILLIPS SIGNS

51/59 Waterworks Rd. Norwich NR2 4DA
Tel: 01603 666699
Fax: 01603 616781
sales@mercuryphillips.co.uk
www.mercuryphillipssigns.co.uk
Moulded letters and logos in all standard Perspex colours and UV stabilised gold and silver acrylics, in 8 standard sizes, bespoke sizes available on application. Press, vacuum and blow moulded pans, in acrylic and petg also available.

SIGNTRADE LETTERS LTD

225 Long Lane, Finchley London N3 2RL
Tel: 020 8346 8515
Fax: 020 8349 0294
sales@signtrade.co.uk
www.signtrade.co.uk
Moulded letters are our speciality with stock of 20 fonts 8 letter heights in coloured Perspex and 1000's of flat cut letters as well. Your own font or logo is made by our own toolmakers. With over 60 years of experience to call on.

WARD SIGNS

Maze House, Maze Street, Barton Hill, Bristol BS5 9TE
Tel: 0117 955 3385
Fax: 0117 955 7518
info@ward-signs.co.uk
www.ward-signs.co.uk

Having patented the original method of making cast resin letters, Wards of Bristol can manufacture and supply resin lettering to the highest standard. Our stock patterns for resin letters are a cost effective method of achieving the same styles as traditional bronze and aluminium (which we also cast in house) but we can also make custom designed patterns for letters and logos for all your needs.

NAMEPLATES

ALAN ROBERTS ENGRAVERS LTD

39a Knight Street, Liverpool, L1 9DT
Tel: 0151 709 3404
Fax: 0151 707 8081
mail@alanrobertsengravers.co.uk
www.alanrobertsengravers.co.uk
Fast confidential service to the trade. Nameplates in ALL materials (see our web site), Labels, Nameplates, Plaques, Control Panels, Rating and ID Plates etc. Also Vinyl Signs and Stickers, Banners, Vehicle Livery, Window Graphics and more.. Always top quality - Always on time!

LEXICRAFT LTD

32 Woodside Business Park, Birkenhead, Wirral CH41 1EL
Tel: 0151 6665400
Fax: 0151 6661079
sales@lexicraft.co.uk
www.lexicraft.co.uk
Sign panels, plaques, company registration plates. Panels and industrial name and data plates. Chemically etched stainless steel, brass and aluminium. Press work and fabrication. High volume production for end user and trade customers.

MOCKRIDGE LABELS & NAMEPLATES LTD

Cavendish Street, Ashton-under-Lyne, Lancs OL6 7QL
Tel: 0161 308 2331
Fax: 0161 330 9645
sales@mockridge.com
www.mockridge.com
Specialists in chemically etched nameplates. Brass, Stainless Steel and Anodised Aluminium. Any size up to 2400 x 1200mm (8ft x 4ft). One-offs up to 5000+. Trade work is totally confidential.

NEON MANUFACTURERS (TRADE)

A1DESIGNS

4 Sandy Lane North, Wallington, Surrey SM6 8JX
Tel: 020 8646 9886
Fax: 020 8646 9478
enquiry@a1designs.co.uk
www.a1designs.co.uk
Neon & Cold Cathode Manufacturers to the Trade. Fast turnaround & Delivery, Quick repair service. Installation, Fault diagnosis, Repairs & Maintenance. Confidential Service. All neon accessories, Transformers, Cable, Tube supports etc.

AVENUE SIGNS LTD

216-222 Luton Road, Chatham, Kent ME4 5BS
Tel: 01634 841300
Fax: 01634 841420
info@avenuesigns.co.uk
www.avenuesigns.co.uk
Full computerised design service neon and cold cathode lighting. Fully qualified installation engineers, fault diagnosis, fast repair service. Complete sign service from vinyl through to acrylic to polished stainless steel to transformer and neon accessory supplies.

LOGOTECH DISPLAY SOLUTIONS LTD

Unit 6, Atley Business Pk, North Nelson Ind Est, Cramlington, Newcastle Upon Tyne NE23 1WP
Tel: 01670 737 225
Fax: 01670 707 365
sales@logotech-ltd.co.uk
www.logo-tech.co.uk
Specialists in neon manufacture to the trade, all types of neon work undertaken. Quick repair service. Very competitive prices. Over 25 years experience in the sign trade.

NOTICE BOARDS - LOCKABLE/EXTERIOR

ONTHECASE

Queensgate house, 48 Queen Street, Exeter, Devon, EX4 3SR
Tel: 01392 247577
sales@onthecase.co
www.onthecase.co
onthecase are providers of a high quality range of showcases, noticeboards and posterboards for both internal and external use. A wide selection of models, sizes and finishes are available. New developments include vitrum, an outdoor back illuminated case for post mounted or wall applications using LED technology, and solar powered cases and light posts.

NUMBER PLATES

TENNANTS UK LTD

Tennant House, Mount Street, New
Basford, Nottingham NG7 7HX
Tel: 0115 973 8080
Fax: 0115 973 8090
sales@tennantsuk.com
www.tennantsuk.com

Distributors of quality number plate components and suppliers of the UK's best selling number plate printing package the 'Print Pro' system - Full colour number plate printing being used around the world. Our optimised number plate printer will also print Health & Safety Signs, Business Cards, Banners & more. For prices and a free no-obligation demonstration, please call or visit our website.

PAVEMENT SWINGER SIGNS

DMUK/RODOSIGNS

36 Howlett Way, Fison Industrial Estate,
Thetford, Norfolk, IP24 1HZ
Tel: 01842 766678
Fax: 01842 766320
sales@dmuk.co.uk
www.dmuk.co.uk

DMUK is a UK based display equipment manufacturer specialising in LED illuminated solutions. DMUK has over 30 years' experience and technical expertise in LED illumination and work with trade partners to deliver high quality products. DMUK is a manufacturing partner of Rotosigns and deal with all sales and marketing activity for their diverse range of pavement and projecting signs

PLASTIC SHEETS

BRETT MARTIN PLASTIC SHEETS

24 Roughfort Road, Mallusk, Co Antrim
BT36 4RB
Tel: 028 9084 9999
Fax: 028 9083 6666
semifinished@brettmartin.com
www.brettmartin.com

Brett Martin is a leading manufacturer of plastic sheet products for signage, interior design, shop outfitting, POS displays and fabrication. Products include Foamalux, the extensive foam PVC range in bright White, Satin and Gloss colours and an environmentally friendly Recycled material in addition to Polycarbonate, PVC, Acrylic, aPET, PETg, SAN and Styrene sheet.

N E PLASTICS LTD

Unit 1, Ruxley Corner Industrial Estate,
Edgington Way, Sidcup, Kent DA14 5BL
Tel: 020 8308 9990
Fax: 020 8308 9995
sales@neplastics.co.uk
www.neplastics.co.uk

One of the largest independent stockholders of semi-finished plastics in the UK. Offering a huge range of both branded and own label products including Perspex, Marlon, Foamalite and Veka. A next day delivery service on cut to size and polished products is available. Also, manufacturers of light boxes, sign frames and specialist fabricated items.

PAPERLINX - ROBERT HORNE GROUP

Huntsman House, Mansion Close,
Moulton Park, Northampton NN3 6LA
Tel: 01604 495333
Fax: 01604 491909
www.paperlinx.co.uk

Whether you are producing durable short-term POS, long-term POS, signage, right through to hoarding, cladding, furniture and even transport interiors; we have a plastic material to suit your project requirements. We stock Altuglas, Reynobond, Skybond, Foamalux, Staufen, Priplak, Correx, Lexan and Kydex as well as own label brands, with next day delivery and cut to size service if required.

PERSPEX DISTRIBUTION LTD

2-3 Lonebarn Link, Springfield Business
Park, Chelmsford, Essex CM2 5AR
Tel: 01245 232800
Fax: 01245 232801
sales.chelmsford@perspex.co.uk
www.perspex.co.uk

Perspex Distribution offer unique access to many of the principal plastic sheet products for the sign industry from their regional distribution centres in the north, midlands and south. With a comprehensive stock-holding in many colours and finishes, Perspex Distribution can deliver any material for any application when it is required.

THYSSENKRUPP MATERIALS (UK) LTD

Coxs Lane, Cradley Heath, West
Midlands B64 5QU
Tel: 0844 846 9573
Fax: 0844 846 9574
plastics.tkmuk@thyssenkrupp.com
www.thyssenkruppmaterials.co.uk
ThyssenKrupp Materials are stockists of Plastics, LEDs and Aluminium for the Sign industry. Experienced staff and an extensive product range give customers the flexibility to cover all requirements. Products include Orogas Cast Acrylic, Marlon Polycarbonates, Marcryl Extruded Acrylic, Forex Foam PVC, Dibond and Etalbond Aluminium Composite, Bayer Petg, Quinn Products and Sloan LEDs.

POINT OF SALE FITTINGS

UK POINT OF SALE GROUP LTD

Emery Court, The Embankment, Heaton
Mersey, Greater Manchester, SK4 3GL.
Tel: 0161 4314400 /
0161 4314411
www.ukpos.com

UK Point of Sale leading manufacturers of display products Acrylic & PVC poster holders, Sign Supports, Aluminium Snap Frames, A Boards, Poster cases & Point of sale fittings.

POLYSTYRENE SIGN SERVICE

FONTEYNE SIGNS & DISPLAYS

Unit 3, 181 Verulam Road, St Albans,
Herts AL3 4DR
Tel: 01727 832146
Fax: 01727 898828
studio@fonteynesigns.co.uk
www.fonteynesigns.co.uk

Manufacturers of all types of polystyrene cut letters, graphics & 3-dimensional models. Virtually any logo, graphic or shape can be cut in polystyrene. Especially useful for short term exhibition, conference or promotional use (All polystyrene has a fire retardant additive). Polystyrene can be faced with vinyl or inkjet prints. Fitting service nationwide. Established 1976.

POSTER HOLDERS / CASES

ARKEN P-O-P INTERNATIONAL

Studlands Park Avenue, Newmarket,
Suffolk, CB8 7EA
Tel: 01638 565656
Fax: 01638 662770
info@arken-pop.com
www.arken-pop.com

arken provide a comprehensive range of quality poster displays for both internal and external use including, poster frames, poster cases, light boxes, and pavement signs. Products are available off the shelf, can be customised to a specific size or colour or can be expertly designed to meet your individual brief. All our products are manufactured at our factory in the UK.

BROWNING'S LTD

5 Williamson Street, Hull, HU9 1ER
Tel: 01482 380900
Fax: 01482 380901
sales@browningltd.co.uk
www.browningltd.co.uk

Brownings is one of the largest, TRADE ONLY suppliers of signage products. We manufacture poster frames, menu cases, slimlocks, signtrim, troughlights, acrylic-faced light boxes, flexfaced signage and now our new Texsign frames for internal use. The two versions of poster holders, the slimlock and menu case are both thin, lockable and hinged. They are available in any practical size and colour.

GREEN MAGIC CO. UK LTD

Waltham Business Park, Brickyard Road,
Swanmore, Southampton SO32 2SA
Tel: 01489 896999
Fax: 01489 895899
info@green-magic.co.uk
www.sign-holders.co.uk

Easy change print frames and poster holders for all commercial and retail applications. Various styles including aluminium snap frames, low cost injection moulded frames, natural wood frames etc., all available in wall-mounted, suspended and free-standing versions. Browse and buy online.

INSIGHT SIGN SYSTEMS

67 Dykehead Street, Queenslie Industrial
Estate, Glasgow G33 4AQ
Tel: 0141 774 5990
Fax: 0141 774 6653
sales@insightsignsystems.com
www.insightsignsystems.com

Insight is a trade only manufacturer, offering a made to measure service, with in-house powder coating. A wide range of options is available for displaying posters and transparencies (panels not included), including back-lit or non-illuminated, wall mounted or free standing etc. Hinged opening front provides access for maintenance. Rubber gaskets and slam locks provide security. Suitable for outdoor use.

ONTHECASE

Queensgate House, 48 Queen Street,
Exeter, Devon, EX4 3SR
Tel: 01392 247577
sales@onthecase.co
www.onthecase.co

onthecase are providers of a high quality range of showcases, noticeboards and poster cases for both internal and external use. A wide selection of models, sizes and finishes are available. New developments include vitrum, an outdoor back illuminated case for post mounted or wall applications using LED technology, and solar powered cases and light posts.

SIGNSCAPE SYSTEMS LTD

Pear Tree Works, Bath Road, Upper
Langford, Bristol BS40 5DJ
Tel: 01934 852888
Fax: 01934 852816
sales@signscape.co.uk
www.signscape.co.uk
Trade supplier of modular sign systems including Post & Panel, Infocurve, Infocurve Lite, Papyrus, Finger Posts, Bannerfix, Tam Torques, Column Plates, Posterloc, Clip frames, Infotex and Mini-slats. Other products include Lynester security notice boards, including solar powered option (EcoVision). From our special fabrication department, we produce bespoke signage to your specification.

UK POINT OF SALE GROUP LTD

Emery Court, The Embankment, Heaton
Mersey, Greater Manchester, SK4 3GL.
Tel: 0161 4314400 /
0161 4314411
www.ukpos.com

UK Point of Sale leading manufacturers of display products Acrylic & PVC poster holders, Sign Supports, Aluminium Snap Frames, A Boards, Poster cases & Point of sale fittings.

PRINT/POSTER FRAMES

BROWNINGS LTD

5 Williamson Street, Hull, HU9 1ER
Tel: 01482 380900
Fax: 01482 380901
sales@browningsltd.co.uk
www.browningsltd.co.uk
Brownings is one of the largest, TRADE ONLY suppliers of signage products in the UK. We manufacture poster frames, menu cases, slimlocks, signrim, troughlights, acrylic-faced light boxes, flexfaced signage and now our new Texsign frames for internal use. The aluminium frame are available in two widths, 25mm and 38mm, can be supplied to your specification and can even be illuminated.

GREEN MAGIC CO. UK LTD

Waltham Business Park, Brickyard Road, Swanmore, Southampton SO32 2SA
Tel: 01489 896999
Fax: 01489 895899
info@green-magic.co.uk
www.sign-holders.co.uk
Easy change print frames and poster holders for all commercial and retail applications. Various styles including aluminium snap frames, low cost injection moulded frames, natural wood frames etc., all available in wall-mounted, suspended and free-standing versions. Browse and buy online.

UK POINT OF SALE GROUP LTD

Emery Court, The Embankment, Heaton Mersey, Greater Manchester, SK4 3GL.
Tel: 0161 4314400 / 0161 4314411
www.ukpos.com
UK Point of Sale leading manufacturers of display products Acrylic & PVC poster holders, Sign Supports, Aluminium Snap Frames, A Boards, Poster cases & Point of sale fittings.

PROGRAMMABLE LED DISPLAYS

MESSAGEMAKER DISPLAYS LTD

Unit 43 Ormside Way, Holmethorpe Industrial Estate, Redhill, Surrey RH1 2LG
Tel: 01737 774 738
Fax: 01737 774 091
info@messagemaker.co.uk
www.messagemaker.co.uk
Programmable LED text and video specialists for Electronic Digital Signage, stand-alone or incorporate in your own sign project. Many products are available from stock for Indoor & Outdoor applications, over 15 years experience in the market. Call now for a free quotation or to arrange a visit from a member of our national sales team.

PROJECTING SIGNS

IRON DESIGN

PO Box 5423 Poole BH12 2ZW
Tel: 01202 463573
Fax: 01202 463564
enquiries@ironsigns.com
www.ironsigns.com
Leading trade suppliers of high quality traditional and contemporary projecting signs and brackets, offering a large range of brackets, panels and lights off the shelf, as well as a comprehensive bespoke service. Competitive prices and next day service. Please visit our website or phone for a brochure.

REFLECTIVE VINYL/TAPES

ATC LTD

Calf Hey South, off Well'ith Lane, Rochdale OL11 2JS
Tel: 01706 633043
Fax: 01706 710086
sales@apptape.co.uk
www.apptape.co.uk
Suppliers of Micro prismatic reflective tapes (3m, Avery, Reflexite) and glass bead reflective vinyl for use on emergency vehicles (police cars & chapter 8 legislation etc) also HGV markings as per EC 104. We stock Conspicuity tape manufactured by Reflexite and Avery which are some of the most reflective materials available on the market. Chapter 8 chevron kits also available.

TENNANTS UK LTD

Tennant House, Mount Street, New Basford, Nottingham NG7 7HX
Tel: 0115 973 8080
Fax: 0115 973 8090
sales@tennantsuk.com
www.tennantsuk.com
The UK's largest distributor of Orafol and Reflexite reflective vinyl. Our range includes Class Ref.1, Class Ref.2, Micro-Prismatic, commercial grade, engineering grade, construction grade & hi-intensity in many colours. Used for chapter 8 chevron kits, ECE 104 conspicuity tape, permanent & temporary road signs & emergency vehicles. Visit our website for guides, prices & application instructions.

ROAD SIGNS

TENNANTS UK LTD

Tennant House, Mount Street, New Basford, Nottingham NG7 7HX
Tel: 0115 973 8080
Fax: 0115 973 8090
sales@tennantsuk.com
www.tennantsuk.com
Tennants UK is one of the UK's largest manufacturers of temporary road signs and distribute economy grade Zintec road signs through to BS EN 12899-1 specified permanent signs. Many years have been spent working closely with leading Traffic Management and construction companies enabling Tennants UK to cater to their every need, including metal frames, cones, barriers, lamps & sign design software.

ROUTER CUTTERS/ PLOTTER BLADES

ATA ENGINEERING PROCESSES

ATA House, Unit B, Boundry Way, Hemel Hempstead, Herts HP2 7SS
Tel: 01442 264411
Fax: 01442 231383
sales@ataeng.com
www.ataeng.com
Extensive range of high quality solid carbide, PCD, carbide tipped and HSS cutters manufactured by ONSRUD CUTTER offer routing solutions for most types of material.

CUTWEL ROUTING

Central Offices, Central Street, Dewsbury, West Yorkshire, WF13 2LZ
Tel: 0800 0389 477
Fax: 0800 0389 478
sales@cutwelrouting.co.uk
www.cutwelrouting.co.uk
A vast range of high quality router tools and accessories for CNC Routing Machines as well as an Engraving, Folding & Chamfering tool section for Signmakers. Manufactured by LMT Onsrud, Belin YG-1 and Karnasch.

EDWARD MATHIAS & CO

PO BOX 121, Frodsham, Cheshire, WA6 1AA
Tel: 01928 739 799
Fax: 0151 728 8851
info@edwardmathias.com
www.edwardmathias.com
Specialist manufacturers/suppliers of tungsten carbide plotter blades and router cutters. We don't just sell blades, we are the UK's leading manufacturer. Note - we have no connection with any other company who sell or re-sharpen blades.

ROUTING SERVICES

PJ SIGNS LTD

Unit 22-24 Buckingham Square, Hurricane Way, Wickford, Essex SS11 8YQ
Tel: 01268 764874
Fax: 01268 764883
tony.sayers@pj-signs.com
www.pj-signs.com
Using our flat bed CNC 3mx2m routers there is virtually nothing that can't be cut out. Also using latest 3d software a wide range of finishes can be achieved. Offering excellent trade prices and a fast turnaround.

SCREEN PRINTING

3S PRINT & DISPLAY

Unit 9 Hortonwood 33, Telford, Shropshire TF1 7EX
Tel: 01952 677506
Fax: 01952 677464
sales@3s-signs.co.uk
www.3s-signs.co.uk
www.3sballoons.com
Screenprinters to the sign trade. POS, Estate Agency boards. Full colour up to 8' x 5', vinyl stickers, mark resist, Foamex. Contact us for best trade prices on large or small runs.

ABBI SIGNS & DESIGNS LTD

11 Victoria Road, Widnes WA8 0PT
Tel: 0151 420 2793 or 2831
Fax: 0151 495 1369
sales@abbisigns.co.uk
www.abbisigns.co.uk
Screenprinting at sensible prices to the trade - Huge Discounts on Retail Prices for Transport & Chemical Industry signs, eg reflective Hazchems & related signage. It's our speciality. Ring Steve for a sensible quote!

CLEARSCORE LTD

Unit 1, Tudor Works, Turret Lane, Ipswich IP4 1DL
Tel: 01473 212751
Fax: 01473 233415
sales@clearscore.co.uk
www.clearscore.co.uk
Trade service for high quality screen printing, large or small runs on to most substrates. Providing high quality service and products since 1978.

DARTFORD ENGRAVING & SCREENPRINTING LTD

Unit 4 Power Works Industrial Estate, Slade green Road, Erith, Kent DA8 2HY
Tel: 01322 340 194
mail@desp.co.uk
www.desp.co.uk
DESP has been trading for over 50 years. Screenprinting, anodic printing, correx boards, stickers, overlays, signs, chemical etching, engraving processes also covered (ALL CARRIED OUT INHOUSE), including artwork. So whether its a 1 off or 1,000s off, we can offer a quick competitive turnaround.

FIRST SIGNS & LABELS LTD

Unit 1, Raynham Close, Raynham Rd Ind Estate, Raynham Road, Bishops Stortford, Herts, CM23 5JP
Tel: 01279 467999
Fax: 01279 467888
sales@firstsignsandlabels.co.uk
www.firstsignsandlabels.co.uk
We specialise in high quality screen printing. We are suited to meet print requirements onto many substrates. We have finishing capabilities with die cutting and CNC routing. We offer a fast and efficient service, should you require 1 offs or larger runs give our team a call.

HT SCREEN PRINT

9 Merlin Way, Hillend Industrial Estate,
Dalgely Bay, Fife, KY11 9JY
Tel: 01383 824522
Fax: 05603 417857
info@htscreenprint.co.uk
www.htscreenprint.co.uk
Trade screen printing of garment, estate
agency boards, pvc, vinyl, acrylics, metals,
glass, wood, POS, anything flat. HT
Screenprint have been in business for over
20 years, supplying the highest quality
screen printing to the trade at very com-
petitive prices. Our experience produces
quality quickly!

HUMPHREYS SIGNS LTD

Unit 6, Spencer Trading Estate, Denbigh,
North Wales LL16 5TQ
Tel: 01745 814066
Fax: 01745 815374
sales@humphreys-signs.co.uk
www.humphreys-signs.co.uk
Trade Printers for over 25 Years. Estate
agency boards a speciality. Printing on cor-
tex, pvc, vinyls, acrylics, magnetics as well
as digital printing. Large and small runs.
Free delivery.

LLANION SIGN & GRAPHICS

Stockwell Road, West Llanion Park,
Pembroke Dock, Pembrokeshire
SA72 6TQ
Tel: 01646 683181
Fax: 01646 622111

We supply the sign trade with screen print-
ing of all kinds, from small to large con-
tracts. So for all the signs and screen print-
ing you'll ever need, contact us for a com-
petitive quote. Also, vehicles & sidecur-
tains, point of sale items, safety signs and
banners etc.

MERCURY & PHILLIPS SIGNS

51/59 Waterworks Rd. Norwich NR2 4DA
Tel: 01603 666699
Fax: 01603 616781
sales@mercuryphillips.co.uk
www.mercuryphillipssigns.co.uk
High quality screen printing to all types of
rigid and flexible base materials i.e. self-
adhesive vinyl, paper, plastic and metal.
From single to full colour and small or
large runs.

SCULPTORS

BRYAN RAWLINGS DESIGN

45 Nunney Close, Keynsham, Bristol
BS31 1XG
Tel: 0117 986 7894
Fax: 0117 377 8816
bryan@bryanrawlings.com
www.bryanrawlings.com
Designers and makers of coats of arms,
emblems and all types of sculptural and
decorative signage. GRP, cast resins, met-
als, detailed hand painting and much
more. Large range of royal coats of arms
available. Specialist suppliers to the sign
trade.

SHEET MATERIALS

N E PLASTICS LTD

Unit 1, Ruxley Corner Industrial Estate,
Edgington Way, Sidcup, Kent DA14 5BL
Tel: 020 8308 9990
Fax: 020 8308 9995
sales@neplastics.co.uk
www.neplastics.co.uk
One of the largest independent stockhold-
ers of semi-finished plastics in the UK.
Offering a huge range of both branded
and own label products including Perspex,
Marlon, Foamalite and Veka. A next day
delivery service on cut to size and polished
products is available. Also, manufacturers
of light boxes, sign frames and specialist
fabricated items.

PAPERLINX - ROBERT HORNE GROUP

Huntsman House, Mansion Close,
Moulton Park, Northampton NN3 6LA.
Tel: 01604 495333
Fax: 01604 491909
www.paperlinx.co.uk
Through our nationwide branch network,
Paperlinx - Robert Horne offer a next day
delivery for full sheets and cut panels of a
wide range of sign materials - acrylic,
foam PVC, polycarbonate, PET, PETG, PVC,
aluminium composite, engraving laminates
and mirrors. We also supply sign frames
and cases, pre-made banners and pave-
ment signs.

RIGHTON LTD

Righton House, Elliott Way, Nexus Point,
Holford, Birmingham B6 7AP
Tel: 0121 356 1141
Fax: 0121 344 4558
marketing@righton.co.uk
www.righton.co.uk

The UK's leading supplier of semi-finished
plastics to the sign industry. Our extensive
range includes: Cast and extruded acrylic
available in clear, opal and a full range of
colours. Aluminium Composite Sheet in a
comprehensive range of colours, metallic,
and mirror effects. Polycarbonate. Foam
PVC. PET-G. Painted aluminium sheet.
Aluminium extrusion. Ultragrain stainless
steel sheet.

TELEGAN PRESSED PRODUCTS LTD.

Unit 3, Old Mercedes Building, Stour
Road, Bathside, Harwich, Essex,
CO12 3HF
Tel: 01255 554141
Fax: 01255 554900
sales@teleganpressedproducts.com
www.teleganpressedproducts.com
Leading manufacturer of plate pressed
PVC sheet offering equivalents to Darvic,
Pacton and Cobex under our trade name
TELBEX. We also manufacture VYNALAST™
engraving laminate. A comprehensive
range of photoluminescent boards and self
adhesive vinyl is available in PSPA class B
and Class C to order.

VISIONS IN PLASTICS

Unit 3A, Delta Court (Robin Hood
Airport), Auckley, Doncaster, DN9 3GN
Tel: 01302 775920
Fax: 01302 773482
sales@visionsinplastics.co.uk
www.visionsinplastics.co.uk
Stocks of Mirrored Extruded Acrylic in clear,
19 colours, See-Thru, Two sided, Anti
Scatch, Anti Fog. Mirrored Polycarbonate,
Petg and Polystyrene. Non mirrored sheet in
Acrylic, Polycarbonate, Polystyrene and
PVC Foam.

SIGN & DISPLAY SYSTEMS

SIGNSCAPE SYSTEMS LTD

Pear Tree Works, Bath Road, Upper
Langford, Bristol BS40 5DJ
Tel: 01934 852888
Fax: 01934 852816
sales@signscape.co.uk
www.signscape.co.uk
Trade supplier of modular sign systems
including Post & Panel, Infocurve, Infocurve
Lite, Papyrus, Finger Posts, Bannerfix, Tam
Torques, Column Plates, Posterloc, Clip
frames, Infotex and Mini-slats. Other prod-
ucts include Lynester security notice
boards, including solar powered option
(EcoVision). From our special fabrication
department, we produce bespoke signage
to your specification.

SIGN CASES

INSIGHT SIGN SYSTEMS

67 Dykehead Street, Queenslie Industrial
Estate, Glasgow G33 4AQ
Tel: 0141 774 5990
Fax: 0141 774 6653
sales@insightsignsystems.com
www.insightsignsystems.com
Insight is a trade only manufacturer, offer-
ing a made to measure service, with in-
house powder coating. A wide range of
aluminium signcases are available, ready
to accept acrylic panels, with several trim
styles to choose from, and various options
including hinged opening fronts, gas strut
assisted opening, stand-off brackets etc.

SIGN SUPPORT SYSTEMS

FAIRFIELD DISPLAYS & LIGHTING LTD

127 Albert Street, Fleet, Hants GU51 3SN
Tel: 01252 758 934
Fax: 01252 812 123
sales@fairfielddisplays.co.uk
www.fairfielddisplays.co.uk
Sign support systems for any internal sig-
nage. Wall mounts, directory systems,
hanging banner systems, suspended
cable/rod systems. Custom made acrylic
signs supplied as blanks or printed to your
requirements. Best quality components at
highly attractive trade terms. See the full
range on the website or call for a compre-
hensive brochure. Showrooms in Fleet &
Shrewsbury

I-SPI LTD

47 Mansionhouse Road, Mount Vernon,
Glasgow G32 0RP
Tel: 0845 241 2467
Fax: 0141 778 5824
sales@ispitrade.com
www.ispitrade.com
I-SPI Trade supplier of sign support sys-
tems. Our range includes wall mounts,
cable & rod display systems, screw covers,
LED lighting and much more all at THE
REAL TRADE PRICE. Massive stocks and
next day delivery. See our products on our
web site or give Stephen or Sean a call for
a brochure.

MID WEST DISPLAYS

The Display Centre, Knights Way,
Battlefield Enterprise Park, Shrewsbury
SY1 3AB
Tel: 01743 465531
Fax: 01743 465532
sales@midwestdisplays.co.uk
www.MidWestDisplays.co.uk
Mid West Displays stock a wide range of
sign support systems. We also stock wall
mounts, snap frames, mirror screws,
cable/rod suspended systems, lighting,
poster pockets and many more. We are
pleased to be working with the highest
quality materials at competitive prices.

UK POINT OF SALE GROUP LTD

Emery Court, The Embankment, Heaton
Mersey, Greater Manchester, SK4 3GL.
Tel: 0161 4314400 /
0161 4314411
www.ukpos.com
UK Point of Sale leading manufacturers of
display products Acrylic & PVC poster hold-
ers, Sign Supports, Aluminium Snap
Frames, A Boards, Poster cases & Point of
sale fittings.

SIGN TRADE SUPPLIERS BROWNINGS LTD

5 Williamson Street, Hull, HU9 1ER
Tel: 01482 380900
Fax: 01482 380901
sales@browningsltd.co.uk
www.browningsltd.co.uk
Brownings is one of the largest, TRADE
ONLY suppliers of signage products in the
UK. We manufacture poster frames, menu
cases, slimlocks, signtrim, troughlights,
acrylic-faced light boxes, flexfaced signage
and now our new Texpress frames for inter-
nal use. Any size or quantity, from 1 off to
multiple rollouts. We are happy to supply
as lengths of extrusion, in kit form or as
made-up signs.

PJ SIGNS LTD

Unit 22-24 Buckingham Square,
Hurricane Way, Wickford, Essex
SS11 8YQ

Tel: 01268 764874

Fax: 01268 764883

tony.sayers@pj-signs.com

www.pj-signs.com

Specialist sign company where almost anything is possible. Using all latest technology as well as traditional methods to cater for all, keeping many aspects in house to achieve a competitive price.

SIGNSCAPE SYSTEMS LTD

Pear Tree Works, Bath Road, Upper
Langford, Bristol BS40 5DJ

Tel: 01934 852888

Fax: 01934 852816

sales@signscape.co.uk

www.signscape.co.uk

Trade supplier of modular sign systems including Post & Panel, Infocurve, Infocurve Lite, Papyrus, Finger Posts, Bannerfix, Tam Torques, Column Plates, Posterloc, Clip frames, Infotex and Mini-slats. Other products include Lynester security notice boards, including solar powered option (EcoVision). From our special fabrication department, we produce bespoke signage to your specification.

SYGNET SIGNS LTD

129 Humberstone Rd,
Leicester, LE5 3AP

Tel: 0116 262 6288

Fax: 0116 262 6061

sales@sygnetsigns.com

www.sygnetsigns.com

We manufacture most sign solutions you will ever need. Fascia's, built up letters/logos, flat cut letters/logos, laser/router cutting service, "off the shelf" or made to measure illuminated poster cases, LED illumination, powder/stove enamel coatings, 3D development in both design and manufacture. All works carried out in-house.

THE SIGN GROUP

Victoria Works, Bruntcliffe Road, Morley,
Leeds, West Yorkshire, LS27 0LF

Tel: 0113 25 24 706

Fax: 0113 25 24 797

info@thesigngroup.co.uk

www.thesigngroup.co.uk

We are a manufacturer of trade signage consisting of acrylic/metal fabrication, sign trays and CNC work, with our speciality being bespoke signage. We create construction methods & source materials that are best suited to the job. This approach is what makes us different from the rest. "A Truly Bespoke Supplier"

SIGNWRITERS

ARTISTRY

30 Radcliffe Avenue, Bradford, West
Yorkshire BD2 1JL

Tel: 01274 584 802

artistry@hotmail.co.uk

www.traditionalsignwriter.co.uk

Using time honoured skills, traditional paints and artistic creativity we specialise in hand painted signs, gold leaf gilding, graining, murals and artwork.

D.W. GRANTHAM & SON

59 River Walk, Walton on Thames,
Surrey KT12 2DS

Tel: 01932 221 670

stgrantham@sky.com

www.dwgranthamandson-surrey.co.uk

I pride myself in providing unique, eye-catching signwriting and gold leaf gilding services throughout Surrey and the surrounding areas.

NICK GARRETT

20 Ivy Mount Rd, London, SE27 0NB

Tel: 07951 509 238

londonsignwriter@yahoo.co.uk

www.londonsignwriter.word-

press.com/

NGS for Traditional Hand Painted Signs, Murals and Artworks - All over London and UK... Europe too!

ROBIN ABBEY SIGNWRITING

Studio 6, 15 Coburg Street, Leith,
Edinburgh EH6 6ET

Tel: 0131 555 4488

robinabbey1@gmail.com

www.robinabbeysignwriting.co.uk

ROBIN ABBEY was trained in typographic design at Somerset College of Art, and subsequently pursued a career in typography and printing. However, moving to Scotland prompted him to return to his original skill, that is, brush-painted lettering, gilding and glass gilding -- Signwriting!

W.R. SIGNS

Puttocks Barn, Lambs Green, Rusper,
Horsham, West Sussex RH12 4RG

Mob: 07936 365 614

wendy@wrsigns.co.uk

www.wrsigns.co.uk

Specialising in Pictorials for pubs and the beauty of Gold Leaf work my trained eye will re-create precisely your supplied artwork or I will design a new overall image and branding specifically for you.

SPECIALITY FILMS

ATC LTD

Calf Hey South, Off Well'ith Lane,
Rochdale, Lancs OL11 2JS

Tel: 01706 633043

Fax: 01706 710086

sales@apptape.co.uk

www.apptape.co.uk

Suppliers of various speciality films including Etch glass, Reflective, Fluorescent, Reflexite daybrite, Reflexite prismatic reflective, Hi intensity reflective, Photoluminescent, Cast metallics, 2yr Fluorescent, Gemstone metallics, Multi lens, Transparent colours, Checker plate, Mirror colours, Prismatic colours, Glitter colours, Brushed aluminium silver and gold.

MACTAC UK LTD

37 Tenter Road, Moulton Park,
Northampton NN3 6AX

Tel: 01604 644697

Fax: 01604 790495

www.mactac.eu

MACTac are global manufacturers of self-adhesive Speciality Films incl PVC, PET, PP, PE and more. World renowned brands include MACmark (coloured Vinyls) MACscreen, Imagin and Permacolor inkjet printable films and Protection Laminates. Also available, a diverse range of Technical Tapes and Label substrates using Speciality Films and products Class O fire-rated and CBS Outdoors (Viacom) approved.

STREET SIGNS

SIGNS OF THE TIMES LTD

Wingfield Road Tebworth, Beds,
LU7 9QG

Tel: 01525 874 185

Fax: 01525 875 746

enquiries@sott.co.uk

www.sott.co.uk

Street signs in a variety of materials. Cast polyurethane, aluminium and bronze. Die pressed street signs for council specification. For a quotation send us the text required on your signs and specify what material is required.

TEXTILE SIGNAGE

BROWNINGS LTD

5 Williamson Street, Hull, HU9 1ER

Tel: 01482 380900

Fax: 01482 380901

sales@browningsltd.co.uk

www.browningsltd.co.uk

We manufacture poster frames, menu cases, slimlocks, signtrim, troughlights, acrylic-faced light boxes, flexfaced signage and now our new Texsign frames for internal use. Frames range from a 17mm "retro" extrusion to a 180mm deep double-sided application. The profiles can accept a digitally-printed image by way of a rubber keder attached to the edges of the print and can be changed in seconds.

TRANSFER PAPERS/HEAT PRESSES

THE MAGIC TOUCH

Unit 4, Apex Business Centre,
Boscombe Road, Dunstable LU5 4SB

Tel: 01582 671 444

Fax: 01582 671 555

sales@themagictouch.co.uk

www.themagictouch.co.uk

Manufacturers of Transfer Papers and Materials used in conjunction with Laser Printers and Copiers (toner based) for full colour image transfer onto T-Shirts, Caps, Polo's, Mugs, Mousemats etc. Plus Magicut® film for use with Plotter/Cutter for heat transfer.

TROUGH LIGHTING

INSIGHT SIGN SYSTEMS

67 Dykehead Street, Queenslie Industrial
Estate, Glasgow G33 4AQ

Tel: 0141 774 5990

Fax: 0141 774 6653

sales@insightsignsystems.com

www.insightsignsystems.com

Insight is a trade only manufacturer, offering a made to measure service, with in-house powder coating. A range of trough lighting Highlight Mk4 Highlight HV and Highlight Eco-Star.

TROUGHLIGHTS

BROWNINGS LTD

5 Williamson Street, Hull, HU9 1ER

Tel: 01482 380900

Fax: 01482 380901

sales@browningsltd.co.uk

www.browningsltd.co.uk

Brownings is one of the largest, TRADE ONLY suppliers of signage products in the UK. We manufacture poster frames, menu cases, slimlocks, signtrim, troughlights, acrylic-faced light boxes, flexfaced signage and now our new Texsign frames for internal use. The troughlight comes complete with a high impact, hinged polycarbonate face. We supply in any size, colour or quantity.

VANDAL RESISTANT SIGNS

DURABLE SIGNS UK LTD

Runways End, Lancaster Road, Carnaby
Ind. Est., Carnaby, Bridlington YO15 3QY

Tel: 0871 230 1322

Fax: 0871 230 1323

sales@durablesigns.com

www.durablesigns.com

Manufacturers of Durable One vandal resistant signs and systems. All signs resistant to attack from keys, coins, naked flames; easy to clean after graffiti attack. The most cost effective answer to the vandalism of signs. Durable One signs with digital printed graphics now available with a ten year warranty against any fade including UV.

VINYL & GRAPHIC INSTALLATIONS

MIDA SIGN SERVICES

Welbeck Street South, Ashton-Under-
Lyne OL6 7QZ

Tel: 0161 8 300 600

Fax: 0161 8 300 601

info@midasignservices.co.uk

www.bannersandgraphics.co.uk

Specialist applicators of all types of vinyl and graphics. Vehicle application, Windows, Wall & Floor graphics etc. Fleet specialists. Nationwide service.

VINYL SUPPLIES

3M COMMERCIAL GRAPHICS

3M House, 28 Great Jackson Street,
Manchester M15 4PA
Tel: 0161 237 6394
Fax: free 0800 378127
commgraphics.uk@mmm.com
www.3m.com/uk/graphicsolutions

3M are global manufacturers of a wide variety of 'Matched Component System' Warranted graphic materials: 3M Scotchcal™, 3M Controllac™ Plus, 3M Scotchlite™, 3M Diamond Grade™, 3M Light Management™ film technologies, 3M Panaflex™ flexible substrates, Comply™ Adhesive Technology, 3m DI-NOC™, Scotchprint® Graphics™

APA (UK) LTD

Unit 10 Capital Ind. Est., Crabtree
Manorway South, Belvedere, Kent,
DA17 6BJ

Tel: 020 8311 4400
Fax: 020 8312 4777
apauk@apaspa.com
www.apaspa.com

One of Europe's main vinyl manufacturing companies supplying own brand self-adhesive plotter film and Digital Print media. Films from short-term to 10 years including APA-BANNER and APA-TRUCK vinyl. Cast wrapping carbon-effect, frost-effect, printable reflective, bespoke banners and extensive range of Print material for UV, Solvent and Dye/Pigment inks, all application aids are available.

ATC LTD

Calf Hey South, Off Well'th Lane,
Rochdale, Lancs OL11 2JS

Tel: 01706 633043
Fax: 01706 710086
sales@apptape.co.uk
www.apptape.co.uk

Distributors of Ritrama UK's full range of signmaking vinyls including their complete portfolio of Digital Films. We also have available a full range of signmaking vinyls manufactured in the UK by KPMF. We stock a range of application tapes from R Tape USA and various Digital Media manufactured by LG Hausys. Discounts available on credit card payments.

BISBELL MAGNETIC PRODUCTS LTD.

Hillfield Lane, Stretton, Burton on Trent,
Staffs DE13 0BN

Tel: 01283 531000
Fax: 01283 534000
sales@bisbellmagnets.com
www.bisbellmagnets.com

The UK's widest range of digitally printable wide format magnetic and ferro sheet (both over 1200mm wide). Maxmag vehicle grade magnetic materials available in white, plain or adhesive backed - by roll or cut to your specific requirements. Also available neo magnets, vehicle roof magnets, sign grippers and a full range of high tape to suit every budget and application.

DORO TAPE (UK) LTD

New Mill, Farndon Road, Market
Harborough, Leics LE16 9NP
Tel: 01858 431 642
Fax: 01858 466 992
sales@dorotape.co.uk
www.dorotape.co.uk

Doro Tape provide an extensive range of vinyl from major European manufacturers such as Ritrama and Aslan. Specialist films include reflective, fluorescent, glass etch effect films, holographic films, window tints, Ritrama gemstone vinyl, vehicle wrap films, polyester mirror and brushed effect films and stencil masking films, plus a large selection of accessories.

GREENSTIK MATERIALS LTD

Unit 9 Lancaster Road, Carnaby
Industrial Estate, Carnaby, Bridlington,
East Yorkshire, YO15 3QY

Tel: 01262 602 222
Fax: 01262 677 007
sales@greenstikmaterials.co.uk
www.greenstikmaterials.co.uk

Offering a full range of Monomeric & Polymeric Sign Vinyls, Wide Format Digital Inkjet Films, Car Wrap & Interior Decoration Films, 3M Cushionmount™, Trade Slitting (Custom Slitting-Width down to 6mm in any Length available). Credit Card Facilities Available

MACTAC UK LTD

37 Tenter Road, Moulton Park,
Northampton NN3 6AX

Tel: 01604 644697
Fax: 01604 790495

www.mactac.eu

MACTac are a global manufacture of self-adhesive materials including Vinyls for CAD CAM plotting, Laminating or Printing using many techniques including Ink Jet, Screen and Litho. The range has products specifically designed Vehicle Wrapping, Wall, Street, Floor and Window Graphics as well as General Signage. Some products are Class O fire-rated and CBS Outdoors (formerly Viacom) approved.

MDP SUPPLIES

Unit 11 Lumina Park, Bromborough,
Wirral CH62 3PT

Tel: 0151 334 2300
Fax: 0151 334 4400
info@mdpsupplies.co.uk
www.mdpsupplies.co.uk

UK distributor to sign makers and garment printers. Stocking Ritrama, KPMF, Aslan, Oracal, RTape, Transferrite and many other leading brands. You can buy in-store, on the phone or order online at www.mdpsupplies.co.uk. Next day delivery across the UK and Ireland and trade counters in Wirral, Grangemouth and Craigavon (NI). No account needed. Last order time - 6pm for next day delivery.

PAPERLINX - ROBERT HORNE GROUP

Huntsman House, Mansion Close,
Moulton Park, Northampton NN3 6LA.
Tel: 01604 495333
Fax: 01604 491909
www.paperlinx.co.uk

We have a self-adhesive material to suit a diverse range of applications, from the most complex vehicle wrap, eye catching window graphics through to short term promotional films. Both Avery & Oracal ranges have cad cam and digital options with matched overlaminates providing a guaranteed solution for vehicle graphic applications. We offer a next day delivery service through our branch network.

SYDNEY BEAUMONT (LEEDS) LTD

Sydenham Road, Domestic Street Ind.
Estate, Leeds LS11 9RU

Tel: 0113 245 8729
Fax: 0113 242 8524
info@sydb.co.uk
www.sydb.co.uk

Distributors of self-adhesive vinyls since 1966 - let our experience guide you to the best materials for your job from leading manufacturers RITRAMA, X-FILM, ASLAN SCHWARZ, INTERCOAT and POLITAPE. We stock a vast range of gloss and matt opaque colours, transparent and translucent films, glass decoration films, digital print media, application tapes and more. Next day delivery available in the uk.

VITREOUS ENAMELLED SIGNS STOCKSIGNS LTD

Ormside Way, Redhill, Surrey, RH1 2LG

Tel: 01737 764764
Fax: 01737 763763
info@stocksigns.co.uk
www.stocksigns.co.uk

Vitreous Enamel signs and all other signage. Manufacturing health and safety signs and general signs in all materials including the hard wearing Vitreous Enamel. Commemorative plaques, street signs and maps, heritage sites and tourist attractions. We are also a (LU) London underground approved supplier.

WAYFINDING SIGNS

APPLELEC

Appleby House, Walker Terrace,
Bradford, West Yorkshire BD4 7HJ

Tel: +44 (0)1274 774477
Fax: +44 (0)1274 774478
sales@applelec.co.uk
www.applelec.co.uk

Trade suppliers of curved or flat-faced wayfinding and aluminium display systems with directories incorporating wall mounted, projecting, and totem signs. Poster display frames with a snap side profile to allow for easy interchange of inserts and an exterior light box series are available. Please ask for an information pack or contact one of our friendly and experienced sales staff for assistance.

I.C.E.

Marcon House, Wyther Lane,
Leeds LS5 3BT

Tel: 0113 2242124
Fax: 0113 2242110
sales@icesigns.co.uk
www.icesigns.co.uk

Suppliers of internal and external wayfinding and directory systems to DDA (1995) guidelines if required.

SHELLEY SIGNS LTD

Eaton-on-Tern, Market Drayton,
Shropshire TF9 2BX
Tel: 01952 541483
Fax: 01952 541755
sales@shelleysigns.co.uk
www.shelleysigns.co.uk

Shelley Signs design and produce wayfinding signage in a variety of materials. Glass Reinforced Plastic (GRP) is the most robust and vandal proof material offering excellent colour fastness. Shelley offer a full design service or can work from clients complete artwork. A full range of framing structures and lecterns are available. Routed and sandblasted timber add a tactile and individual element.

WIDE FORMAT SOLUTIONS PROVIDER

COLOURGEN

The AmBer Centre, Oldfield Road,
Maidenhead, Berkshire SL6 1TH

Tel: 01628 588722
Fax: 01628 588716
sales@colourgen.com
www.colourgen.com

Colourgen is the UK's leading specialist distributor of large format digital colour printing solutions, consumables, support services. The Company is the exclusive UK distributor for the Seiko II ColorPainter mild solvent printers and entire Mutoh range. Colourgen also distributes EPSON's aqueous large format printers and consumables and the Seal and Kala ranges of laminator.

I-SUB DIGITAL

38C Telford Way, Telford Way Ind Estate,
Kettering, Northants NN16 8UN

Tel: 01536 415511
Fax: 01536 482855
info@i-subdigital.com
www.i-subdigital.com

One of the leading suppliers of wide format printing & finishing equipment, I-Sub Digital are agents for Mimaki, Agfa & Zund. With Solvent, UV & Latex ink technology we can supply equipment to meet any requirement and back up equipment sales with inks, media, service & support, we also supply used equipment. We are always happy to discuss your needs and offer the best solution for your business.

WOODWORKING

HALLMARK ENGRAVING ETCHING & SIGNS LTD

(EST. 1899)
116-118 Selsdon Road, South Croydon
Surrey CR2 6PG

Tel: 0208 686 6649
Fax: 0208 760 0899
sales@hallmarksigns.co.uk
www.hallmarksigns.co.uk

Quality joinery for Notice Boards, Honours Boards and Bespoke Signs. Directional signs, Finger Posts and Waymarkers made in all timbers. Backboards and Plinths can be made to any shape - singles or bulk orders. Memorial bench rails, crosses and wooden signs can all be engraved with designs and lettering. Please call for a prompt quotation or to discuss any project. Please go to our website to see examples of our work.



Simple and Stylish Signs
with optional wooden backing

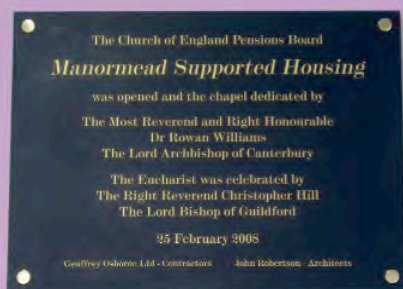
Large lettering or fine details
including both on the same panel



Etching on glass panels
for a clean, modern look



Complex shapes no problem
engraved or laser cut to your design



Engraving on Marble, Slate and Stone
Also full engraving service on metals and laminates

Your artwork gets straight to work
what you see is what you get

We are able to accept artwork in .EPS, .AI,
Corel Draw and Signlab formats



etchFAST has 50 years' experience in Chemical Etching and Engraving

SNAPFIX®

choice of the professional signmaker

SNAPFIX are global distributors of letter fixings, our products have been used by signmakers for almost half a century



Small	100	500	1000
Sockets Only	£5.50	£22.50	£42.50
Measurements			
Socket Width	8mm		
Socket Length	10mm	Overall Standoff	11.5mm

Medium	100	500	1000
Sockets Only	£9.00	£31.25	£53.80
Measurements			
Socket Width	11mm		
Socket Length	13mm	Overall Standoff	16mm

Large	100	500	1000
Sockets Only	£12.50	£48.75	£85.00
Measurements			
Socket Width	20mm		
Socket Length	23mm	Overall Standoff	25mm



Colour Range

Red	Cream
Orange	Yellow
Light Blue	Dark Blue
Light Green	Dark Green
Silver	Gold



SNAPFIX is UV stable frost resistant and able to withstand global temperature variations and comes with a **lifetime guarantee**

Small	250	500	1000
Complete Fixing	£21.00	£35.00	£66.00
Sockets Only (Black or White)	£11.00	£18.00	£34.00
Studs Only	£13.00	£22.00	£38.00
Measurements			
Socket Length	10mm		
Socket Width	8mm	Stud ball Dia	5.4mm
Stud base Dia	8mm	Overall Standoff	11.5mm

Medium	250	500	1000
Complete Fixing	£25.00	£41.00	£75.00
Sockets Only (Black or White)	£18.00	£25.00	£43.00
Studs Only	£19.00	£29.00	£46.00
Measurements			
Socket Length	13mm		
Socket Width	11mm	Stud ball Dia	8mm
Stud base Dia	15mm	Overall Standoff	16mm

Large	250	500	1000
Complete Fixing	£38.00	£66.00	£110.00
Sockets Only (Black or White)	£25.00	£39.00	£68.00
Studs Only	£27.00	£42.00	£70.00
Measurements			
Socket Length	23mm		
Socket Width	20mm	Stud ball Dia	11mm
Stud base Dia	20mm	Overall Standoff	25mm

SNAPFIX-metal is available in **Brass or Nickel-plated Brass** they are designed to be soldered or glued and are available in three sizes and they come with a **lifetime guarantee**



Small	100
Brass	£22.00
Nickel Plated	£25.00
Measurements	
Socket Length	8mm
Socket Width	8mm
Internal Thread	M5
Stud base Dia	8mm
Overall Standoff	11.5mm

Medium	100
Brass	£26.00
Nickel Plated	£29.00
Measurements	
Socket Length	9.5mm
Socket Width	11mm
Internal Thread	M8
Stud base Dia	11mm
Overall Standoff	13.5mm

Large	100
Brass	£33.00
Nickel Plated	£36.00
Measurements	
Socket Length	11mm
Socket Width	15mm
Internal Thread	M10
Stud base Dia	15mm
Overall Standoff	13.5mm

Tel: 0844 800 7866 email: sales@snapfix.com

£6 next day delivery on all orders. Highlands, islands and overseas carriage on request.
All prices are exclusive of VAT



Order online @

www.snapfix.com

TRADE
DISTRIBUTORS
REQUIRED